

Willard-Hay

+ 66.7%

0.0%

- 21.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

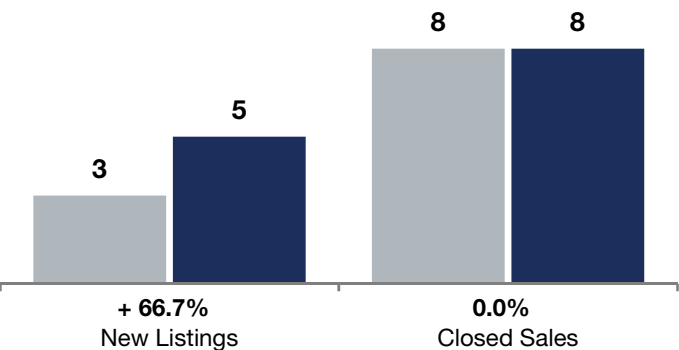
Rolling 12 Months

	2024	2025	+ / -	2024	2025	+ / -
New Listings	3	5	+ 66.7%	109	131	+ 20.2%
Closed Sales	8	8	0.0%	104	90	-13.5%
Median Sales Price*	\$320,000	\$250,000	-21.9%	\$251,500	\$267,000	+ 6.2%
Average Sales Price*	\$278,925	\$258,506	-7.3%	\$253,123	\$269,494	+ 6.5%
Price Per Square Foot*	\$150	\$157	+ 4.7%	\$152	\$162	+ 6.6%
Percent of Original List Price Received*	100.5%	93.8%	-6.7%	98.2%	99.8%	+ 1.6%
Days on Market Until Sale	42	63	+ 50.0%	57	46	-19.3%
Inventory of Homes for Sale	8	16	+ 100.0%	--	--	--
Months Supply of Inventory	0.9	2.0	+ 122.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

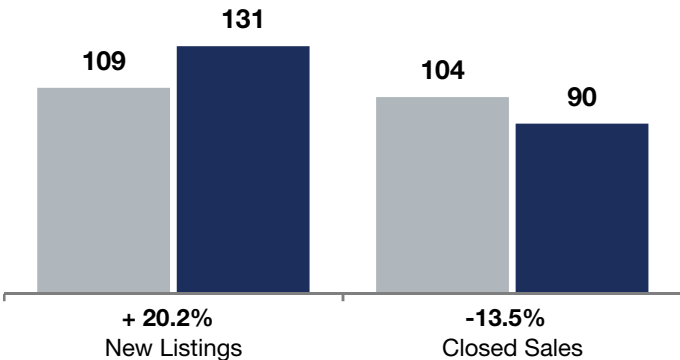
December

2024 2025



Rolling 12 Months

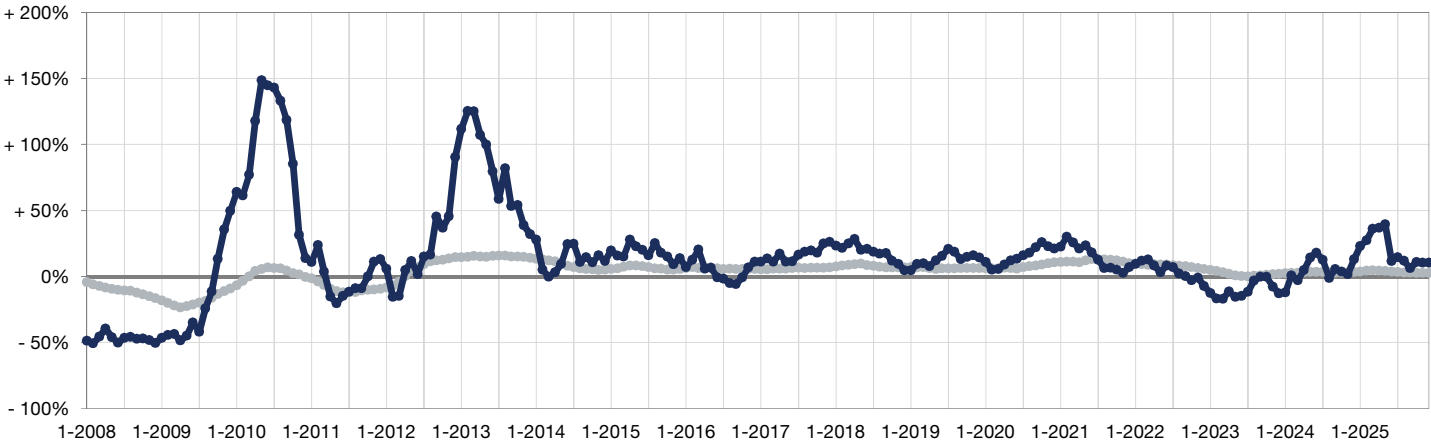
2024 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.