

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 27.1% **- 6.3%** **+ 7.0%**

Woodbury

| | Change in New Listings | | | Change in Closed Sales | | | Change in Median Sales Price | | |
|--|---------------------------|-----------|--------|---------------------------|-----------|--------|---------------------------------|------|-------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| New Listings | 85 | 62 | -27.1% | 1,868 | 1,745 | -6.6% | | | |
| Closed Sales | 96 | 90 | -6.3% | 1,170 | 1,187 | + 1.5% | | | |
| Median Sales Price* | \$452,625 | \$484,500 | + 7.0% | \$470,000 | \$456,000 | -3.0% | | | |
| Average Sales Price* | \$473,219 | \$480,530 | + 1.5% | \$489,377 | \$483,838 | -1.1% | | | |
| Price Per Square Foot* | \$193 | \$197 | + 2.0% | \$199 | \$198 | -0.4% | | | |
| Percent of Original List Price Received* | 96.4% | 97.2% | + 0.8% | 98.2% | 98.2% | 0.0% | | | |
| Days on Market Until Sale | 67 | 69 | + 3.0% | 51 | 53 | + 3.9% | | | |
| Inventory of Homes for Sale | 201 | 148 | -26.4% | -- | -- | -- | | | |
| Months Supply of Inventory | 2.1 | 1.5 | -28.6% | -- | -- | -- | | | |

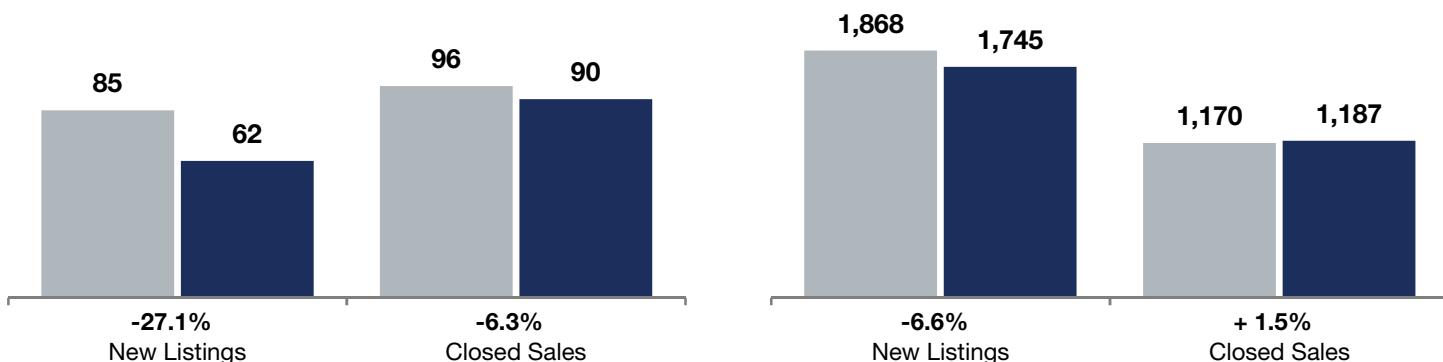
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

■ 2024 ■ 2025

Rolling 12 Months

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Woodbury



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.