

- 50.0%

+ 100.0%

- 25.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

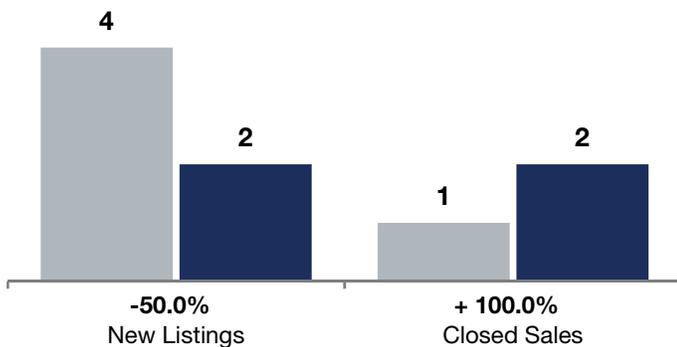
Excelsior

| | January | | | Rolling 12 Months | | |
|--|-------------|------------------|----------|-------------------|--------------------|---------|
| | 2025 | 2026 | + / - | 2025 | 2026 | + / - |
| New Listings | 4 | 2 | -50.0% | 73 | 99 | + 35.6% |
| Closed Sales | 1 | 2 | + 100.0% | 43 | 71 | + 65.1% |
| Median Sales Price* | \$1,185,000 | \$878,750 | -25.8% | \$850,000 | \$873,999 | + 2.8% |
| Average Sales Price* | \$1,185,000 | \$878,750 | -25.8% | \$1,122,281 | \$1,269,392 | + 13.1% |
| Price Per Square Foot* | \$222 | \$565 | + 154.4% | \$411 | \$423 | + 3.0% |
| Percent of Original List Price Received* | 99.2% | 102.9% | + 3.7% | 97.4% | 97.6% | + 0.2% |
| Days on Market Until Sale | 136 | 27 | -80.1% | 58 | 60 | + 3.4% |
| Inventory of Homes for Sale | 12 | 8 | -33.3% | -- | -- | -- |
| Months Supply of Inventory | 3.0 | 1.3 | -56.7% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

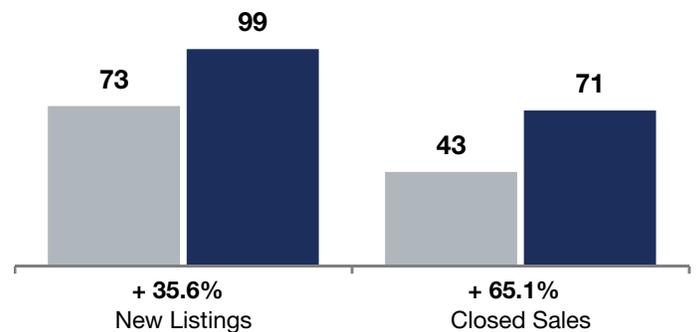
January

■ 2025 ■ 2026



Rolling 12 Months

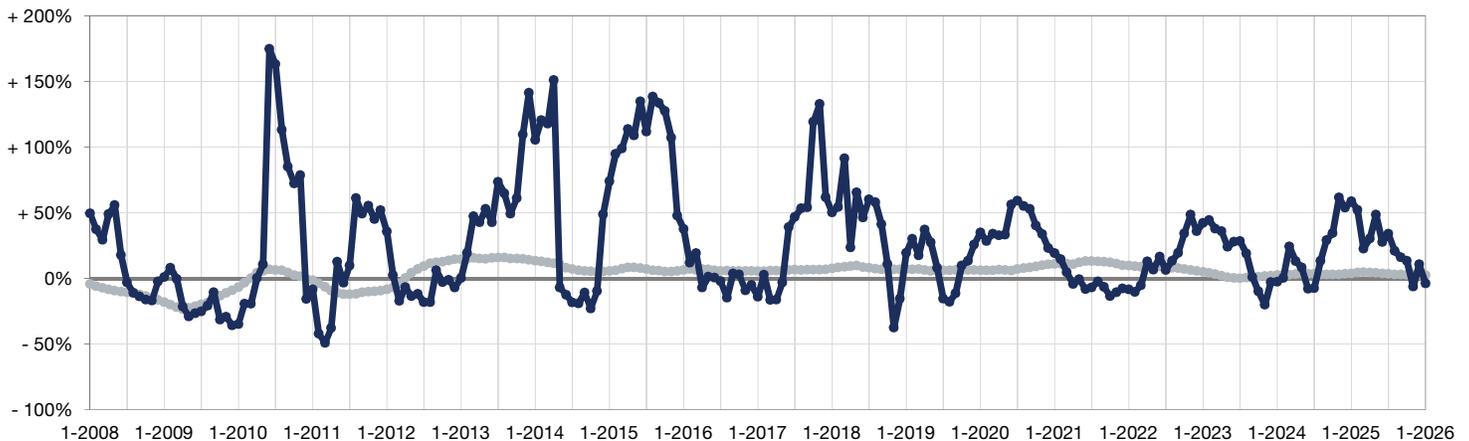
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Excelsior



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.