

Hale

+ 400.0%

Change in
New Listings

- 83.3%

Change in
Closed Sales

+ 14.7%

Change in
Median Sales Price

January

Rolling 12 Months

	2025	2026	+ / -	2025	2026	+ / -
New Listings	1	5	+ 400.0%	59	59	0.0%
Closed Sales	6	1	-83.3%	54	51	-5.6%
Median Sales Price*	\$490,000	\$562,000	+ 14.7%	\$470,000	\$505,100	+ 7.5%
Average Sales Price*	\$475,483	\$562,000	+ 18.2%	\$497,788	\$542,341	+ 9.0%
Price Per Square Foot*	\$261	\$232	-11.0%	\$264	\$286	+ 8.3%
Percent of Original List Price Received*	99.1%	97.7%	-1.4%	98.9%	102.8%	+ 3.9%
Days on Market Until Sale	33	52	+ 57.6%	33	22	-33.3%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.2	--	--	--	--

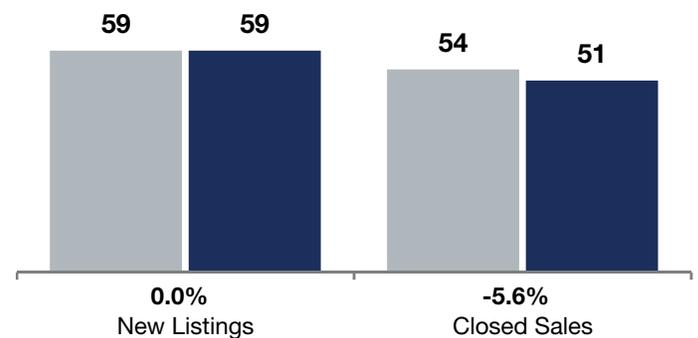
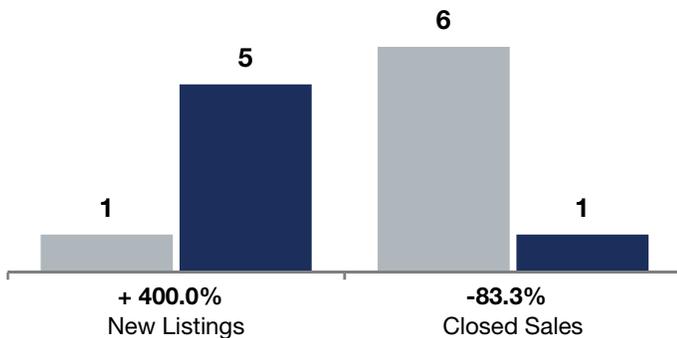
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

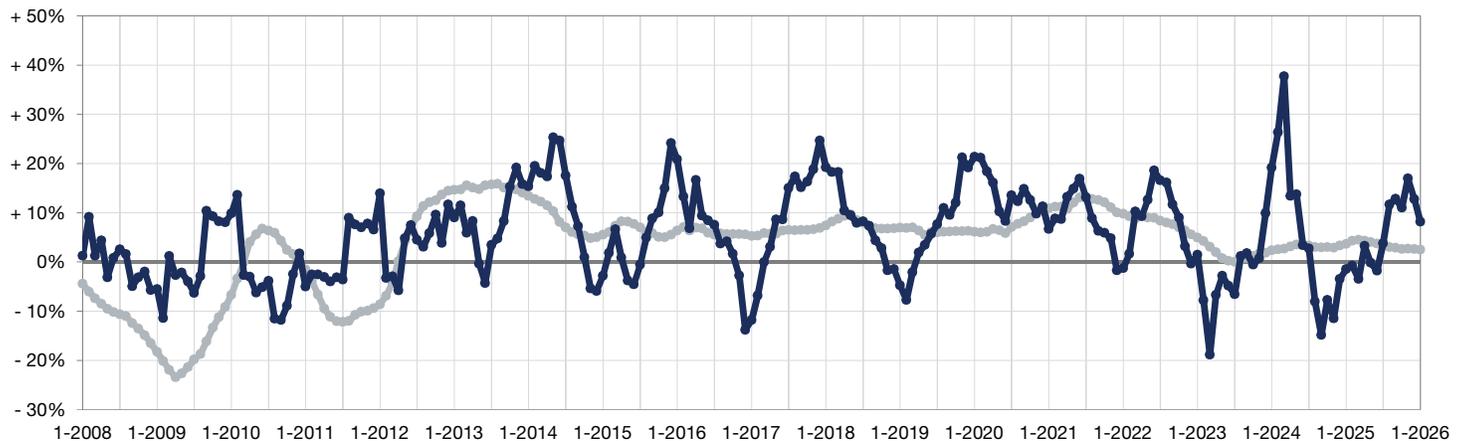
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.