

Hiawatha

0.0%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 77.4%

Change in
Median Sales Price

January

Rolling 12 Months

	2025	2026	+ / -	2025	2026	+ / -
New Listings	5	5	0.0%	89	74	-16.9%
Closed Sales	3	2	-33.3%	73	62	-15.1%
Median Sales Price*	\$324,000	\$574,750	+ 77.4%	\$325,000	\$422,500	+ 30.0%
Average Sales Price*	\$478,398	\$574,750	+ 20.1%	\$407,820	\$433,025	+ 6.2%
Price Per Square Foot*	\$257	\$308	+ 19.5%	\$253	\$273	+ 7.8%
Percent of Original List Price Received*	98.1%	103.1%	+ 5.1%	101.0%	102.1%	+ 1.1%
Days on Market Until Sale	106	41	-61.3%	31	30	-3.2%
Inventory of Homes for Sale	6	5	-16.7%	--	--	--
Months Supply of Inventory	1.0	0.9	-10.0%	--	--	--

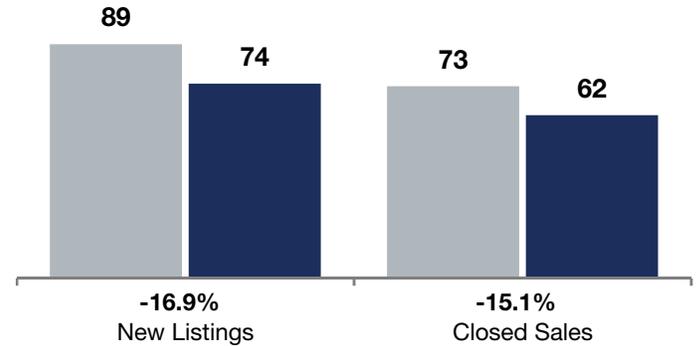
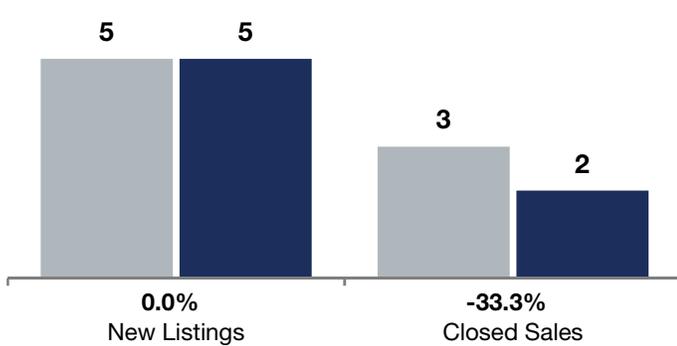
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

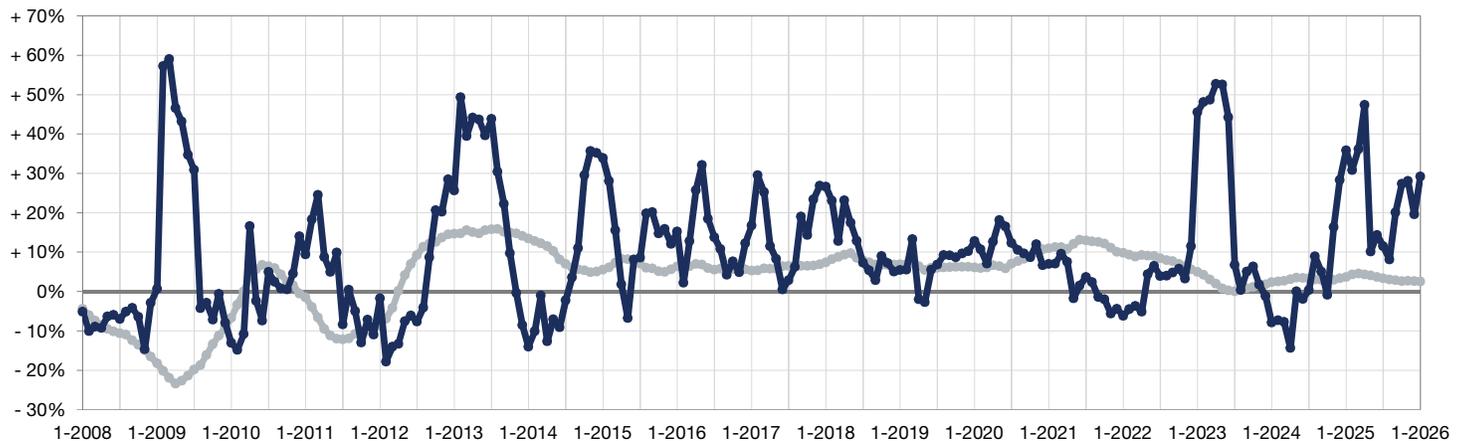
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hiawatha



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.