

Lake Elmo

- 20.0%

Change in
New Listings

- 40.0%

Change in
Closed Sales

- 11.2%

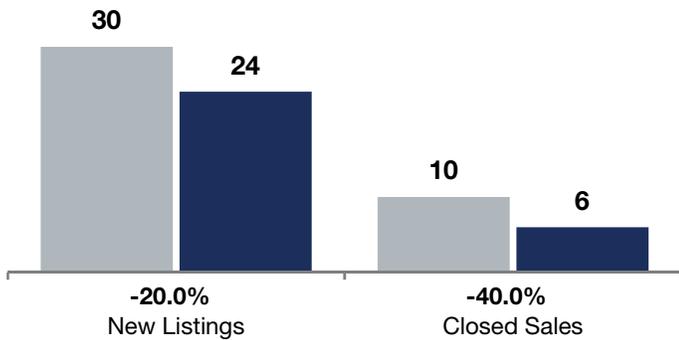
Change in
Median Sales Price

	January			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	30	24	-20.0%	384	350	-8.9%
Closed Sales	10	6	-40.0%	214	236	+ 10.3%
Median Sales Price*	\$712,500	\$632,450	-11.2%	\$674,950	\$622,500	-7.8%
Average Sales Price*	\$685,119	\$856,650	+ 25.0%	\$703,310	\$757,492	+ 7.7%
Price Per Square Foot*	\$232	\$251	+ 8.5%	\$231	\$245	+ 6.1%
Percent of Original List Price Received*	97.0%	98.7%	+ 1.8%	97.3%	98.3%	+ 1.0%
Days on Market Until Sale	105	62	-41.0%	74	58	-21.6%
Inventory of Homes for Sale	50	52	+ 4.0%	--	--	--
Months Supply of Inventory	2.9	2.7	-6.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

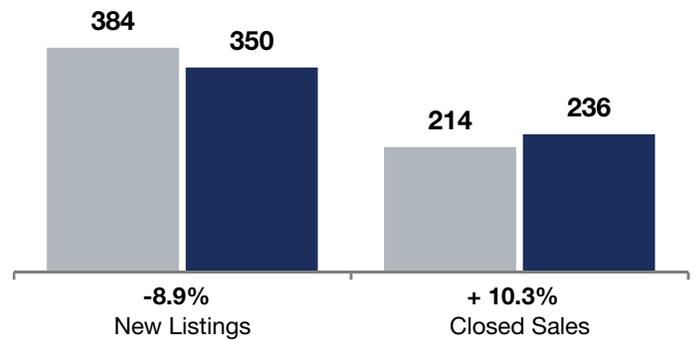
January

■ 2025 ■ 2026



Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Lake Elmo



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.