

+ 100.0%

0.0%

- 19.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Phillips West

| | January | | | Rolling 12 Months | | |
|--|-----------|------------------|----------|-------------------|------------------|---------|
| | 2025 | 2026 | + / - | 2025 | 2026 | + / - |
| New Listings | 1 | 2 | + 100.0% | 17 | 25 | + 47.1% |
| Closed Sales | 1 | 1 | 0.0% | 11 | 10 | -9.1% |
| Median Sales Price* | \$310,000 | \$250,000 | -19.4% | \$225,000 | \$110,000 | -51.1% |
| Average Sales Price* | \$310,000 | \$250,000 | -19.4% | \$227,264 | \$132,523 | -41.7% |
| Price Per Square Foot* | \$175 | \$138 | -21.2% | \$159 | \$122 | -23.2% |
| Percent of Original List Price Received* | 103.3% | 96.2% | -6.9% | 96.1% | 86.1% | -10.4% |
| Days on Market Until Sale | 85 | 181 | + 112.9% | 122 | 182 | + 49.2% |
| Inventory of Homes for Sale | 4 | 5 | + 25.0% | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.0 | + 3.4% | -- | -- | -- |

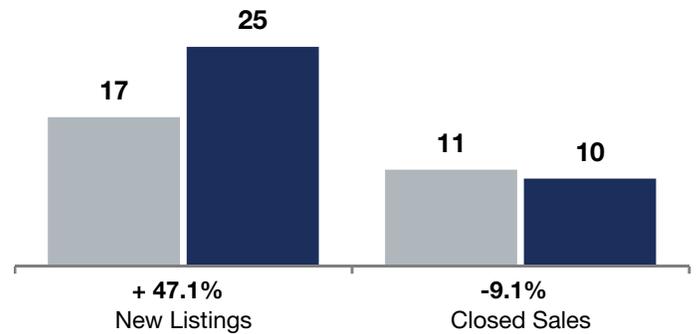
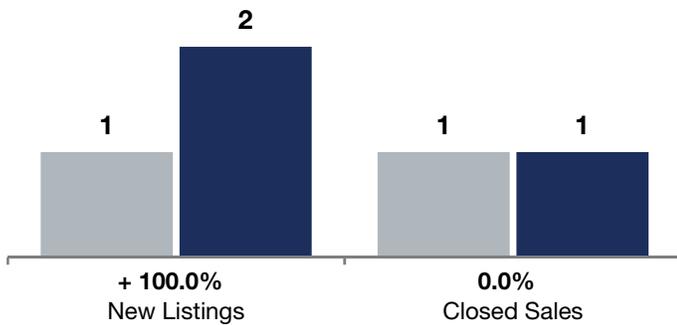
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

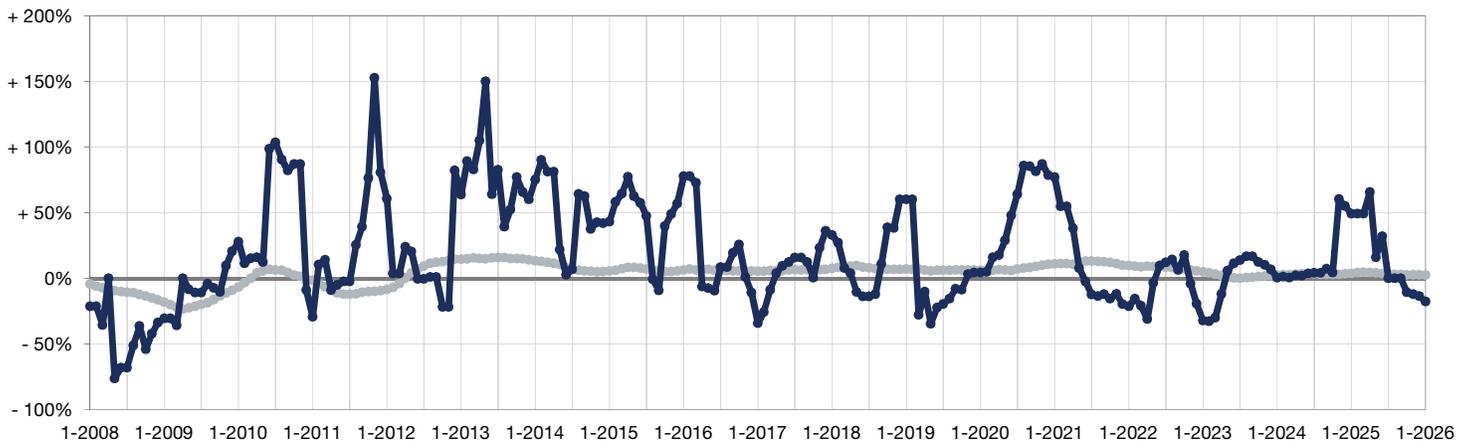
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Phillips West



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.