

**+ 25.0%**

**- 30.4%**

**+ 14.9%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

# White Bear Lake

	January			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	20	25	+ 25.0%	365	397	+ 8.8%
Closed Sales	23	16	-30.4%	310	317	+ 2.3%
Median Sales Price*	\$350,000	<b>\$402,250</b>	+ 14.9%	\$350,078	<b>\$360,000</b>	+ 2.8%
Average Sales Price*	\$352,489	<b>\$505,244</b>	+ 43.3%	\$394,339	<b>\$416,605</b>	+ 5.6%
Price Per Square Foot*	\$204	<b>\$238</b>	+ 17.0%	\$216	<b>\$224</b>	+ 3.7%
Percent of Original List Price Received*	99.2%	<b>96.5%</b>	-2.7%	99.9%	<b>99.4%</b>	-0.5%
Days on Market Until Sale	52	<b>62</b>	+ 19.2%	31	<b>35</b>	+ 12.9%
Inventory of Homes for Sale	31	<b>30</b>	-3.2%	--	--	--
Months Supply of Inventory	1.2	<b>1.1</b>	-8.3%	--	--	--

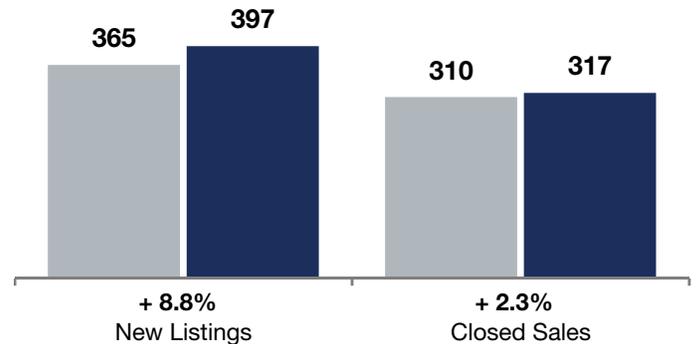
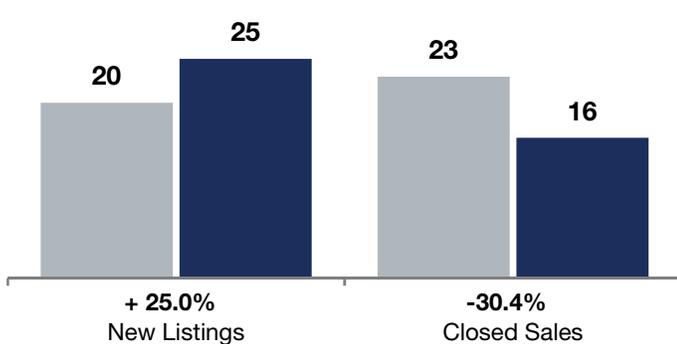
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## January

■ 2025 ■ 2026

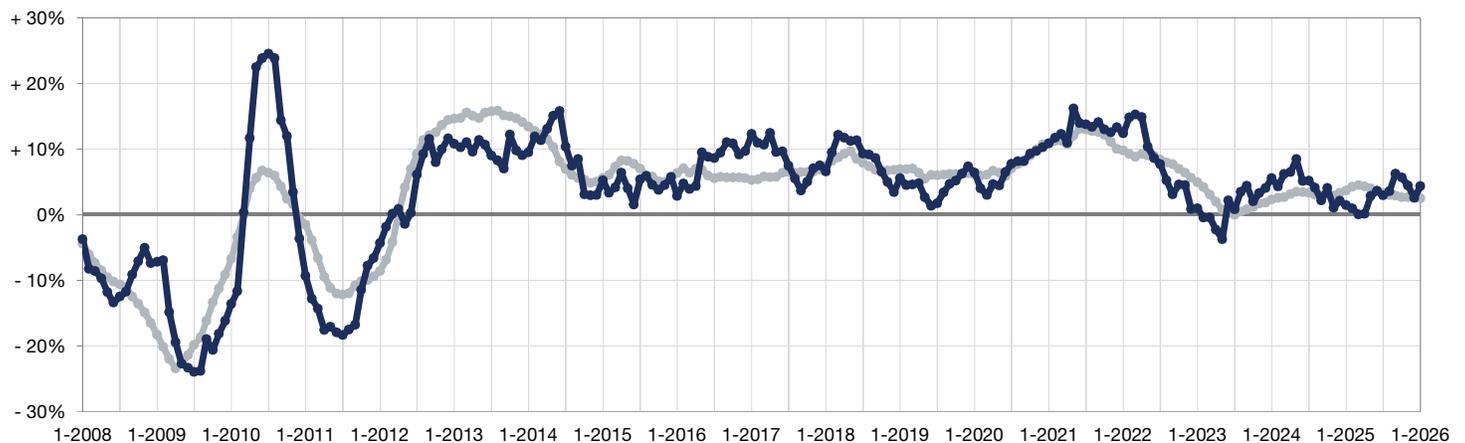
## Rolling 12 Months

■ 2025 ■ 2026



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region (grey line)  
White Bear Lake (dark blue line)



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.