

**0.0%**

**+ 150.0%**

**- 19.3%**

Change in  
New Listings

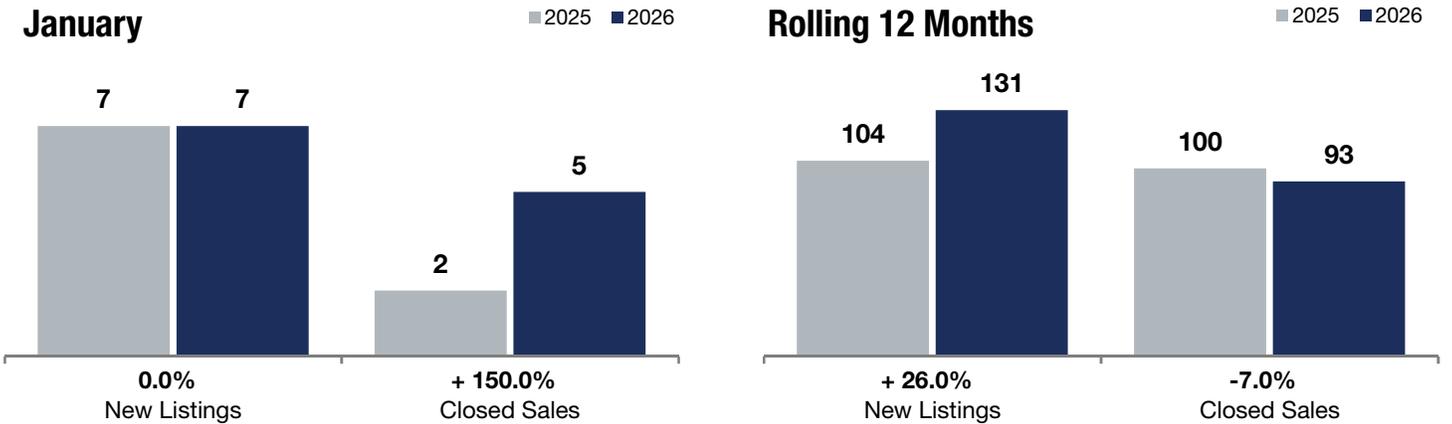
Change in  
Closed Sales

Change in  
Median Sales Price

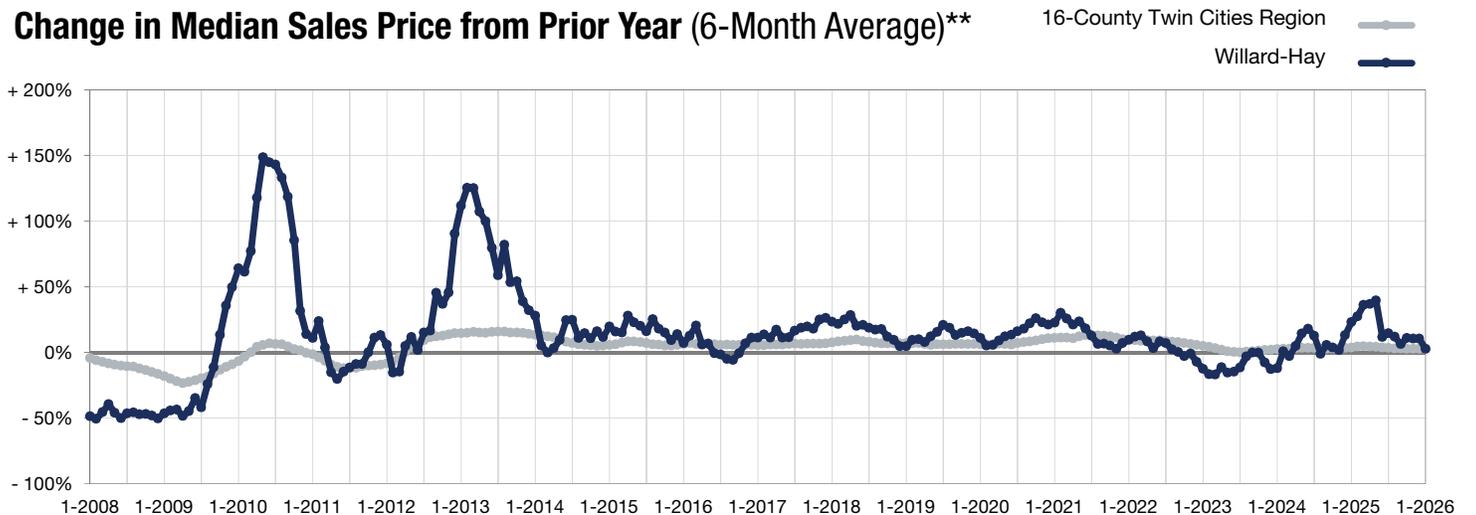
## Willard-Hay

	January			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	7	7	0.0%	104	131	+ 26.0%
Closed Sales	2	5	+ 150.0%	100	93	-7.0%
Median Sales Price*	\$297,400	<b>\$240,000</b>	-19.3%	\$259,000	<b>\$262,000</b>	+ 1.2%
Average Sales Price*	\$297,400	<b>\$265,000</b>	-10.9%	\$257,836	<b>\$268,652</b>	+ 4.2%
Price Per Square Foot*	\$160	<b>\$125</b>	-22.0%	\$154	<b>\$160</b>	+ 3.8%
Percent of Original List Price Received*	100.0%	<b>94.6%</b>	-5.4%	98.8%	<b>99.5%</b>	+ 0.7%
Days on Market Until Sale	46	<b>77</b>	+ 67.4%	56	<b>47</b>	-16.1%
Inventory of Homes for Sale	11	<b>12</b>	+ 9.1%	--	--	--
Months Supply of Inventory	1.3	<b>1.5</b>	+ 15.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.