

+ 52.6%

+ 66.7%

- 5.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Ham Lake

February

Rolling 12 Months

	2025	2026	+ / -	2025	2026	+ / -
New Listings	19	29	+ 52.6%	216	292	+ 35.2%
Closed Sales	6	10	+ 66.7%	136	185	+ 36.0%
Median Sales Price*	\$675,000	\$641,000	-5.0%	\$555,000	\$526,995	-5.0%
Average Sales Price*	\$665,154	\$724,593	+ 8.9%	\$616,360	\$583,539	-5.3%
Price Per Square Foot*	\$190	\$252	+ 32.9%	\$209	\$215	+ 2.5%
Percent of Original List Price Received*	96.8%	101.0%	+ 4.3%	98.4%	97.1%	-1.3%
Days on Market Until Sale	66	70	+ 6.1%	61	65	+ 6.6%
Inventory of Homes for Sale	58	47	-19.0%	--	--	--
Months Supply of Inventory	5.1	2.9	-43.1%	--	--	--

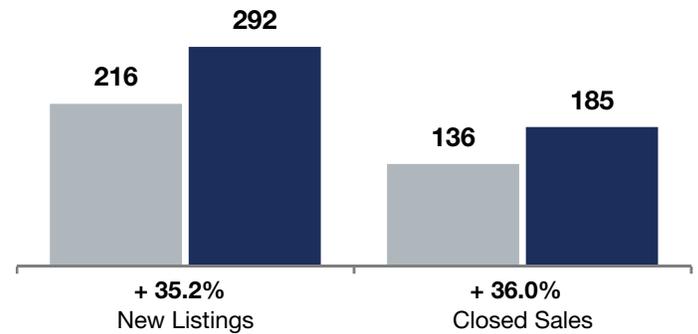
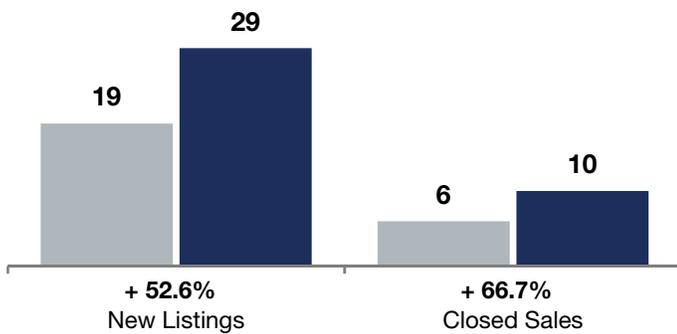
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2025 ■ 2026

Rolling 12 Months

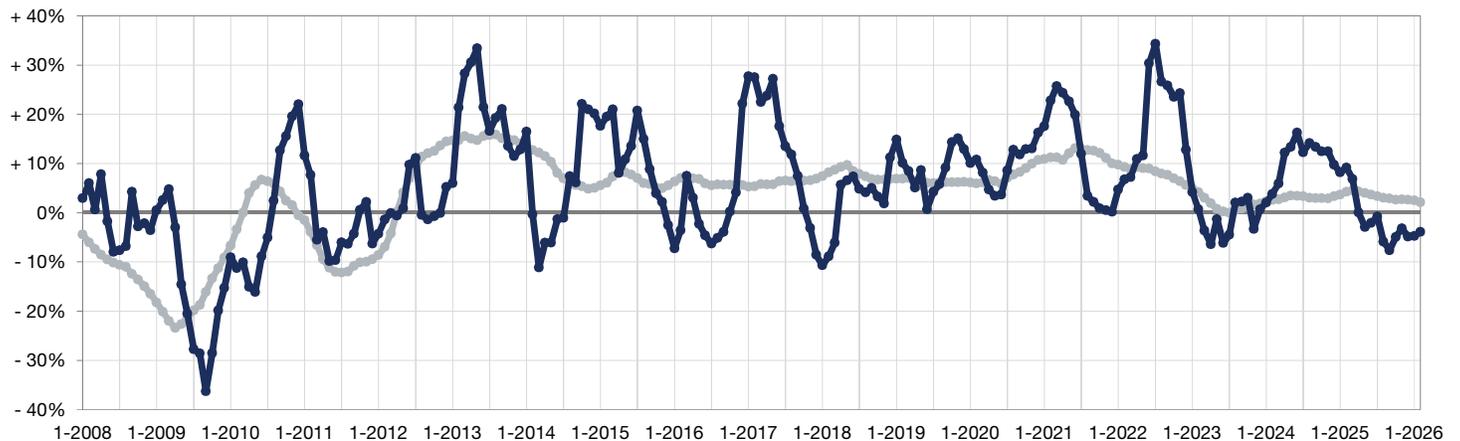
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Ham Lake



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.