

- 21.4%

Change in
New Listings

- 66.7%

Change in
Closed Sales

- 66.0%

Change in
Median Sales Price

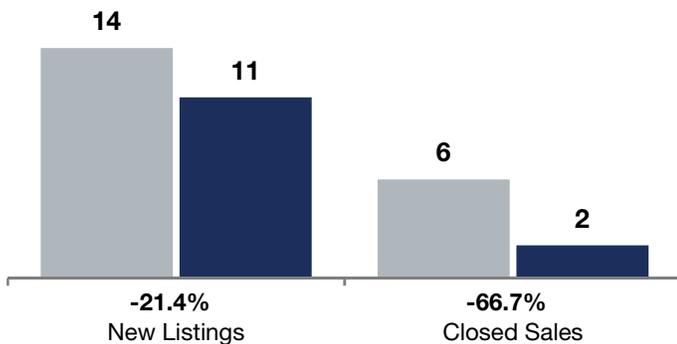
Wayzata

| | February | | | Rolling 12 Months | | |
|--|-------------|------------------|----------|-------------------|--------------------|---------|
| | 2025 | 2026 | + / - | 2025 | 2026 | + / - |
| New Listings | 14 | 11 | -21.4% | 151 | 163 | + 7.9% |
| Closed Sales | 6 | 2 | -66.7% | 77 | 80 | + 3.9% |
| Median Sales Price* | \$1,347,500 | \$457,500 | -66.0% | \$1,100,000 | \$1,162,500 | + 5.7% |
| Average Sales Price* | \$1,315,167 | \$457,500 | -65.2% | \$1,399,263 | \$1,542,356 | + 10.2% |
| Price Per Square Foot* | \$464 | \$311 | -33.0% | \$484 | \$491 | + 1.5% |
| Percent of Original List Price Received* | 99.1% | 87.9% | -11.3% | 97.0% | 95.6% | -1.4% |
| Days on Market Until Sale | 41 | 266 | + 548.8% | 72 | 96 | + 33.3% |
| Inventory of Homes for Sale | 39 | 37 | -5.1% | -- | -- | -- |
| Months Supply of Inventory | 6.2 | 5.1 | -17.7% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2025 ■ 2026



Rolling 12 Months

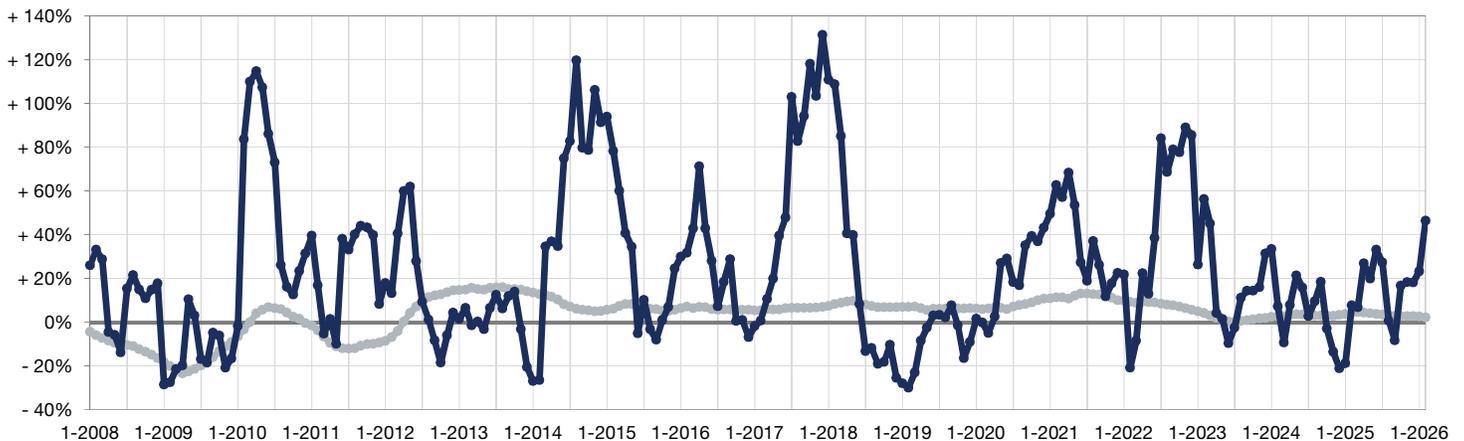
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Wayzata



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.