

+ 400.0% **+ 100.0%** **+ 51.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Willard-Hay

	February			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	2	10	+ 400.0%	96	140	+ 45.8%
Closed Sales	2	4	+ 100.0%	95	95	0.0%
Median Sales Price*	\$195,000	\$295,000	+ 51.3%	\$253,000	\$269,000	+ 6.3%
Average Sales Price*	\$195,000	\$299,375	+ 53.5%	\$254,259	\$271,497	+ 6.8%
Price Per Square Foot*	\$175	\$174	-0.4%	\$155	\$161	+ 3.3%
Percent of Original List Price Received*	73.6%	98.2%	+ 33.4%	98.3%	100.0%	+ 1.7%
Days on Market Until Sale	138	58	-58.0%	58	46	-20.7%
Inventory of Homes for Sale	8	20	+ 150.0%	--	--	--
Months Supply of Inventory	0.9	2.6	+ 188.9%	--	--	--

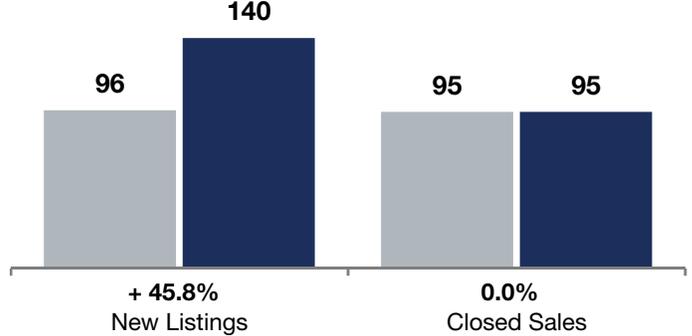
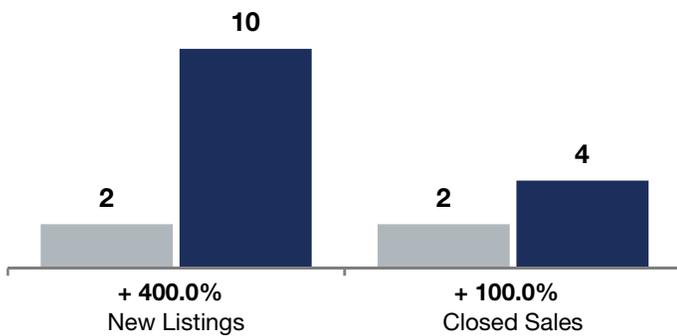
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2025 ■ 2026

Rolling 12 Months

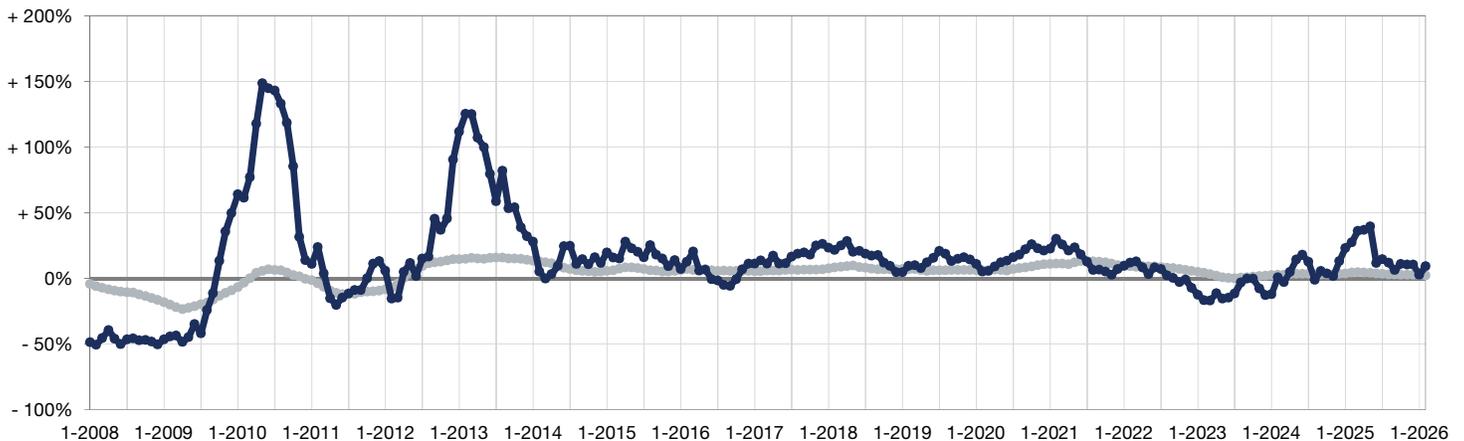
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.