

- 50.0% **- 50.0%** **+ 0.1%**

Change in
New Listings

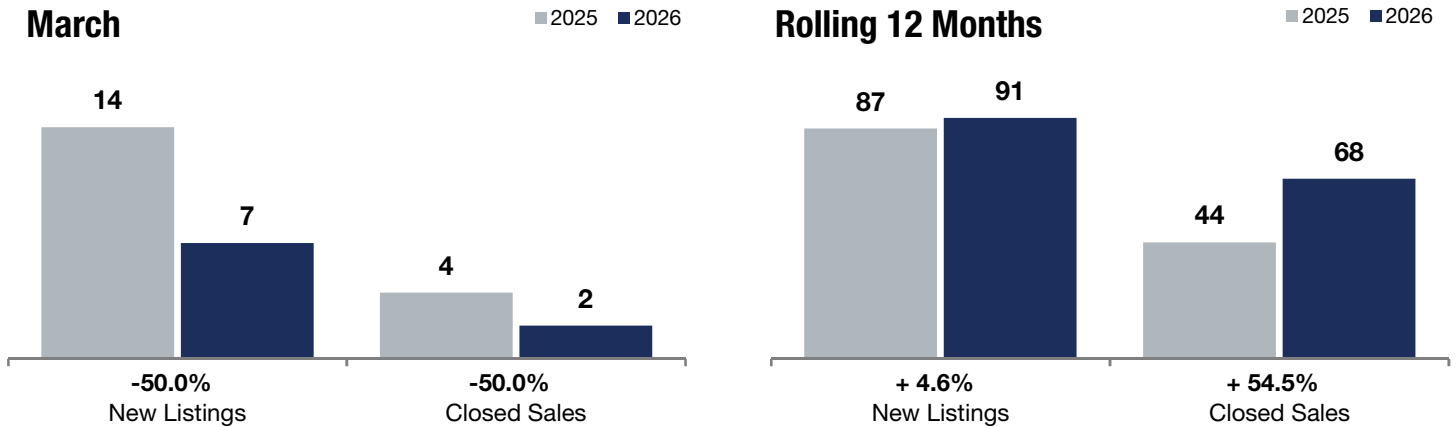
Change in
Closed Sales

Change in
Median Sales Price

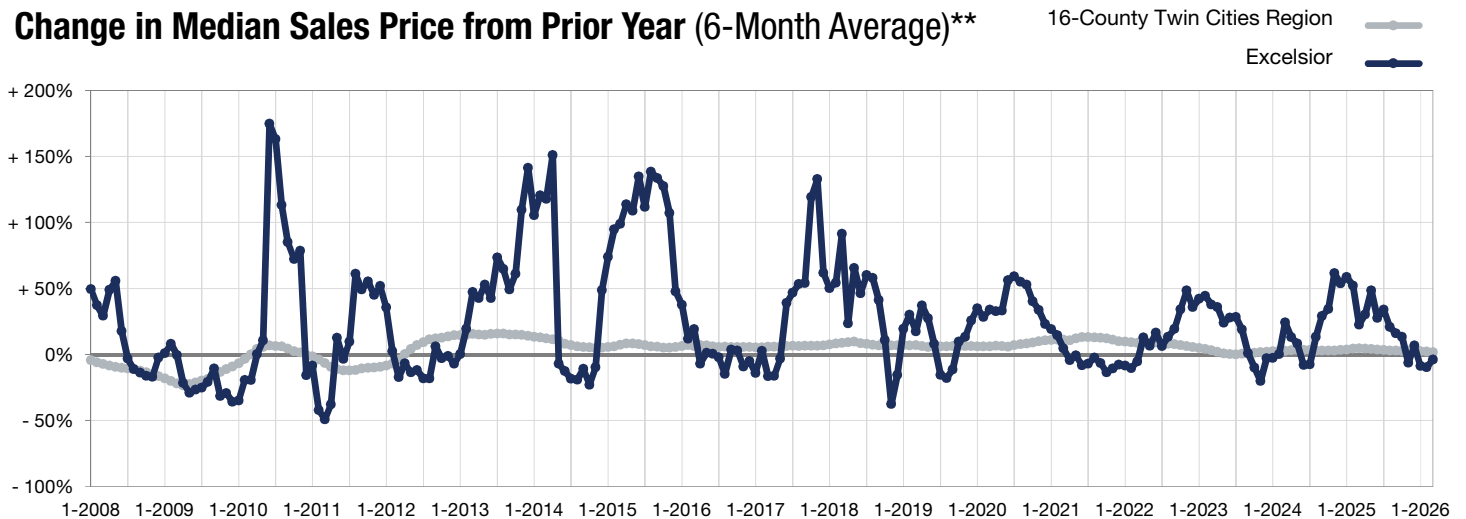
Excelsior

	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	14	7	-50.0%	87	91	+ 4.6%
Closed Sales	4	2	-50.0%	44	68	+ 54.5%
Median Sales Price*	\$737,113	\$737,500	+ 0.1%	\$845,500	\$869,500	+ 2.8%
Average Sales Price*	\$997,306	\$737,500	-26.1%	\$1,152,973	\$1,237,472	+ 7.3%
Price Per Square Foot*	\$369	\$483	+ 31.0%	\$420	\$427	+ 1.7%
Percent of Original List Price Received*	96.8%	94.2%	-2.7%	97.0%	97.6%	+ 0.6%
Days on Market Until Sale	29	51	+ 75.9%	64	58	-9.4%
Inventory of Homes for Sale	16	13	-18.8%	--	--	--
Months Supply of Inventory	3.5	2.4	-31.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.