

# Folwell

**+ 15.4%**

Change in  
New Listings

**+ 14.3%**

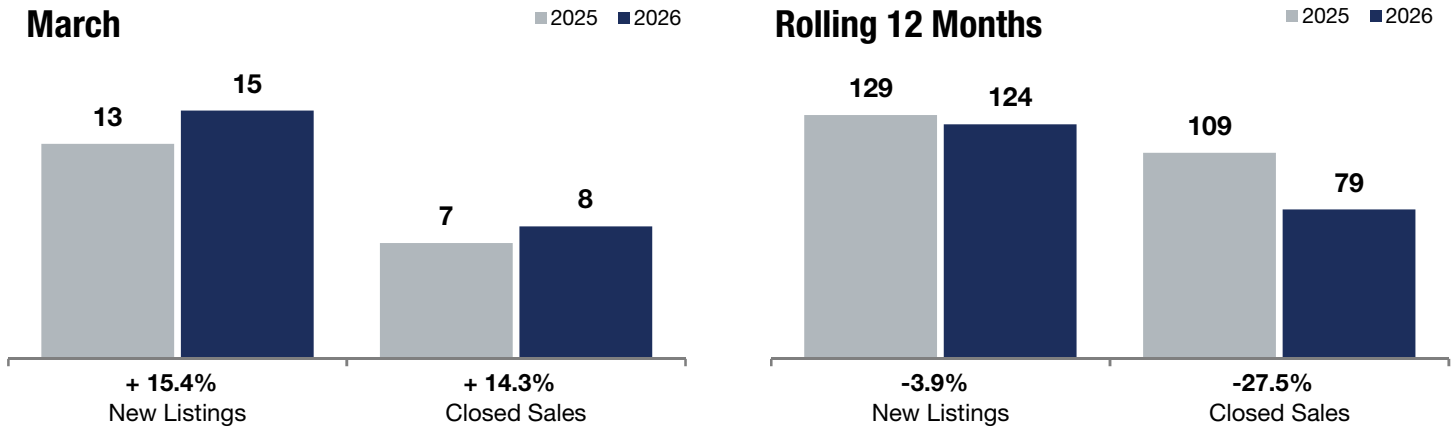
Change in  
Closed Sales

**- 8.0%**

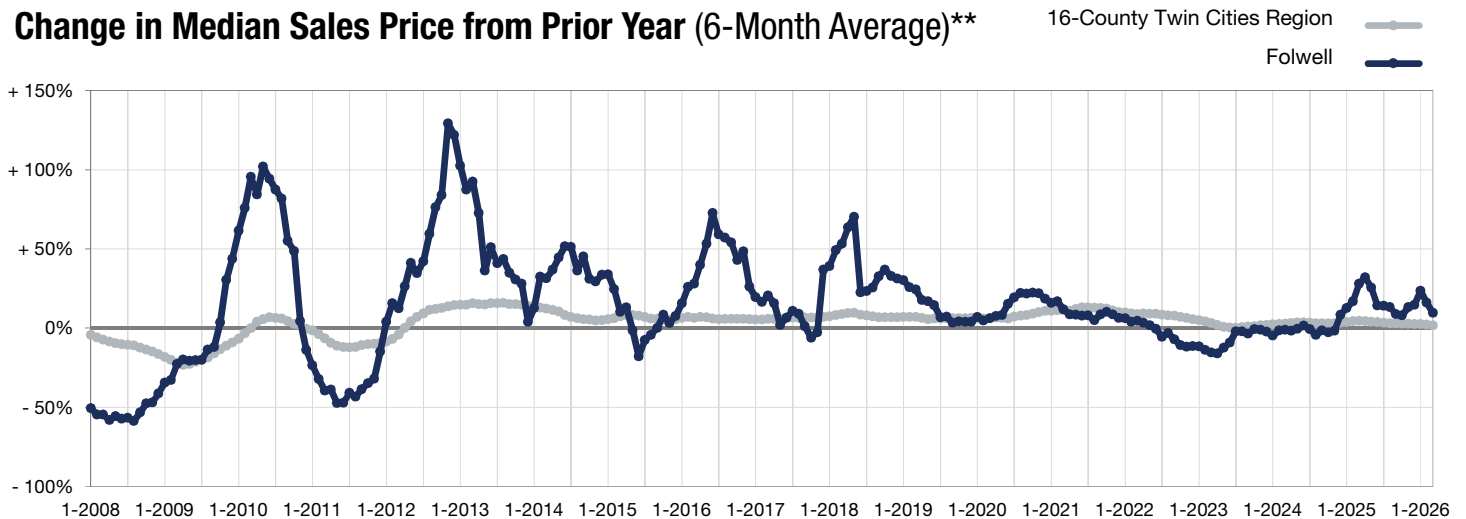
Change in  
Median Sales Price

	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	13	15	+ 15.4%	129	124	-3.9%
Closed Sales	7	8	+ 14.3%	109	79	-27.5%
Median Sales Price*	\$215,000	<b>\$197,750</b>	-8.0%	\$207,000	<b>\$215,000</b>	+ 3.9%
Average Sales Price*	\$212,486	<b>\$189,188</b>	-11.0%	\$203,874	<b>\$203,619</b>	-0.1%
Price Per Square Foot*	\$179	<b>\$173</b>	-3.2%	\$160	<b>\$166</b>	+ 3.8%
Percent of Original List Price Received*	102.0%	<b>91.0%</b>	-10.8%	99.2%	<b>99.0%</b>	-0.2%
Days on Market Until Sale	43	<b>92</b>	+ 114.0%	42	<b>49</b>	+ 16.7%
Inventory of Homes for Sale	19	<b>25</b>	+ 31.6%	--	--	--
Months Supply of Inventory	2.2	<b>3.8</b>	+ 72.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.