

**- 33.3%**      **+ 50.0%**      **- 22.9%**

Change in  
New Listings

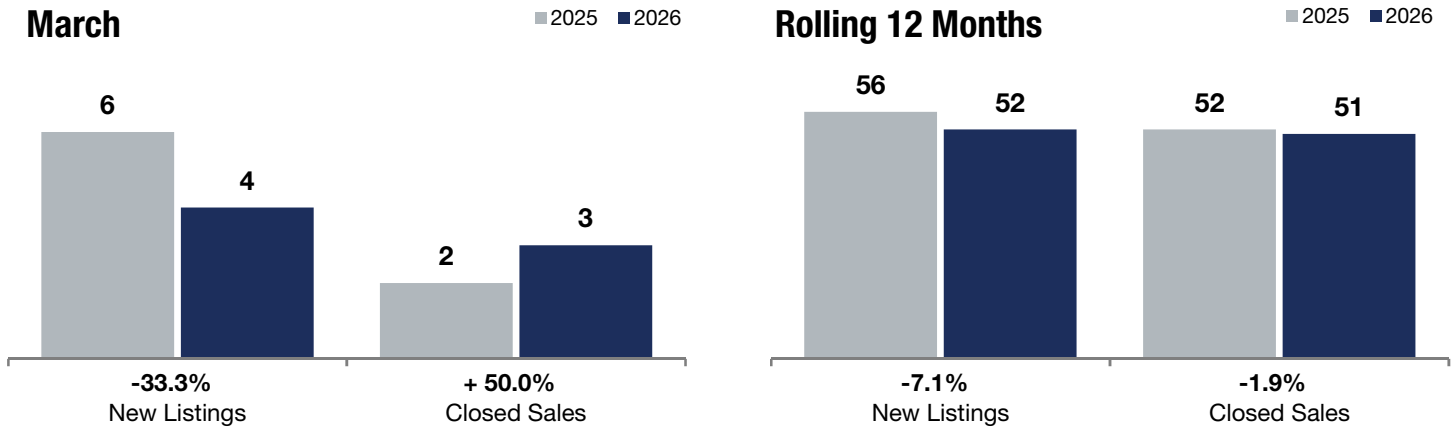
Change in  
Closed Sales

Change in  
Median Sales Price

# Hale

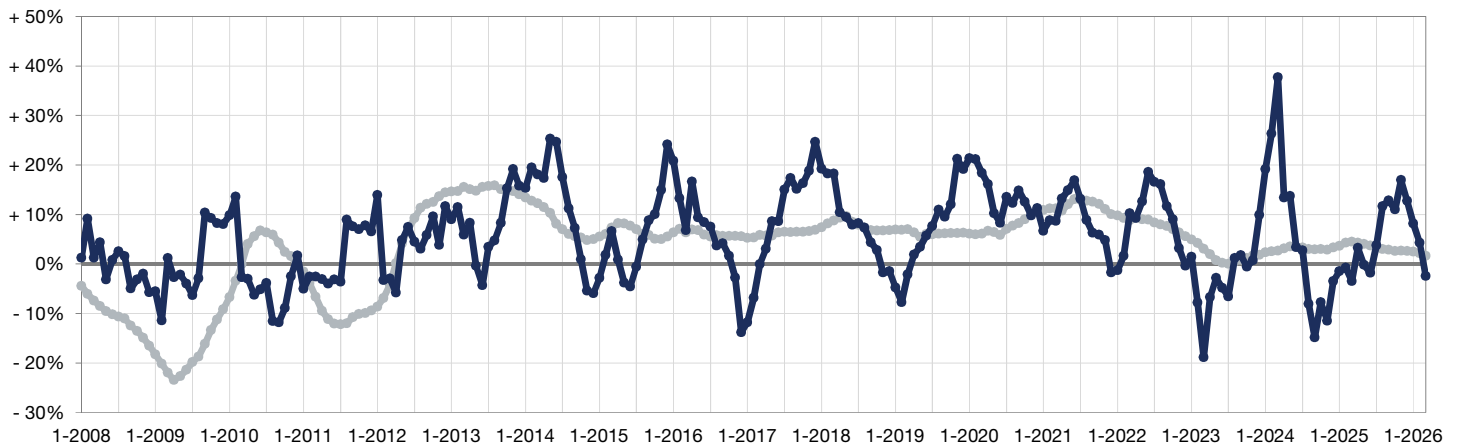
	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	6	4	-33.3%	56	52	-7.1%
Closed Sales	2	3	+ 50.0%	52	51	-1.9%
Median Sales Price*	\$496,500	<b>\$383,000</b>	-22.9%	\$453,750	<b>\$505,100</b>	+ 11.3%
Average Sales Price*	\$496,500	<b>\$469,333</b>	-5.5%	\$480,025	<b>\$541,205</b>	+ 12.7%
Price Per Square Foot*	\$272	<b>\$343</b>	+ 26.4%	\$266	<b>\$291</b>	+ 9.3%
Percent of Original List Price Received*	99.9%	<b>107.6%</b>	+ 7.7%	98.4%	<b>103.6%</b>	+ 5.3%
Days on Market Until Sale	9	21	+ 133.3%	32	21	-34.4%
Inventory of Homes for Sale	2	0	-100.0%	--	--	--
Months Supply of Inventory	0.5	0.0	-100.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region Hale



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.