

Ham Lake

+ 20.0% **+ 66.7%** **+ 2.2%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	25	30	+ 20.0%	231	297	+ 28.6%
Closed Sales	9	15	+ 66.7%	135	192	+ 42.2%
Median Sales Price*	\$460,000	\$470,000	+ 2.2%	\$550,000	\$535,500	-2.6%
Average Sales Price*	\$461,267	\$522,713	+ 13.3%	\$615,151	\$587,214	-4.5%
Price Per Square Foot*	\$178	\$195	+ 9.6%	\$208	\$215	+ 3.4%
Percent of Original List Price Received*	95.9%	96.6%	+ 0.7%	98.2%	97.1%	-1.1%
Days on Market Until Sale	63	46	-27.0%	62	64	+ 3.2%
Inventory of Homes for Sale	68	53	-22.1%	--	--	--
Months Supply of Inventory	6.4	3.2	-50.0%	--	--	--

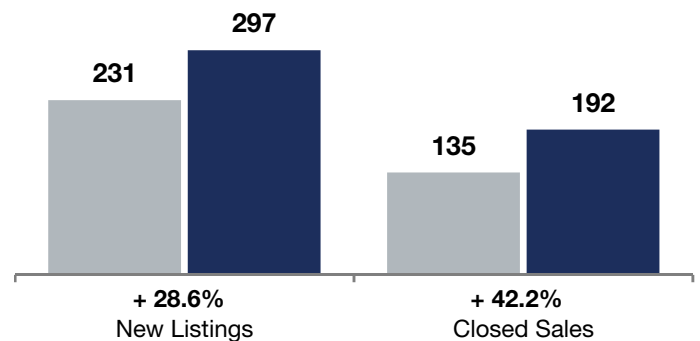
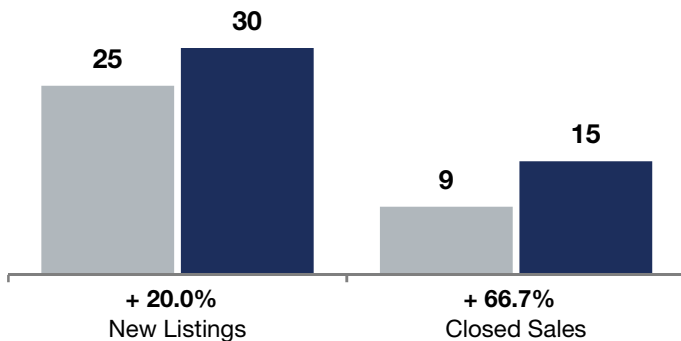
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

■ 2025 ■ 2026

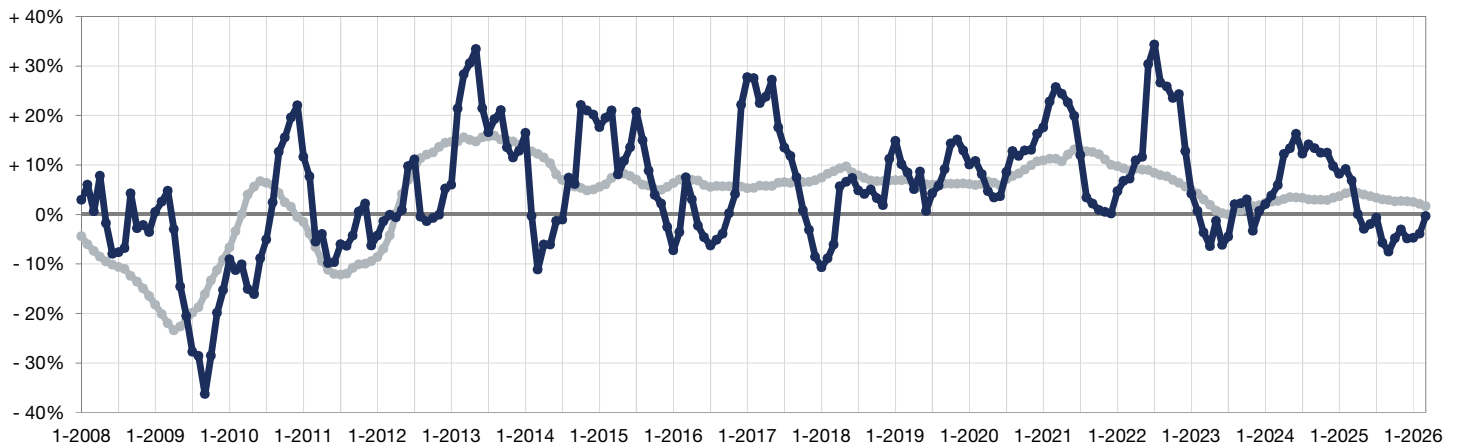
Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Ham Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.