

+ 1.6%

- 26.3%

+ 13.2%

Change in
New Listings

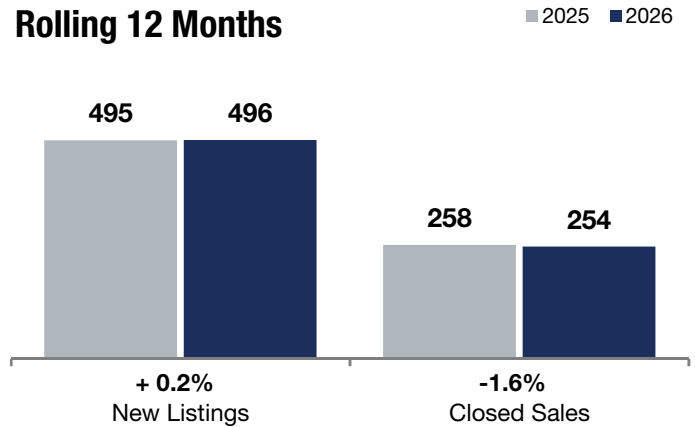
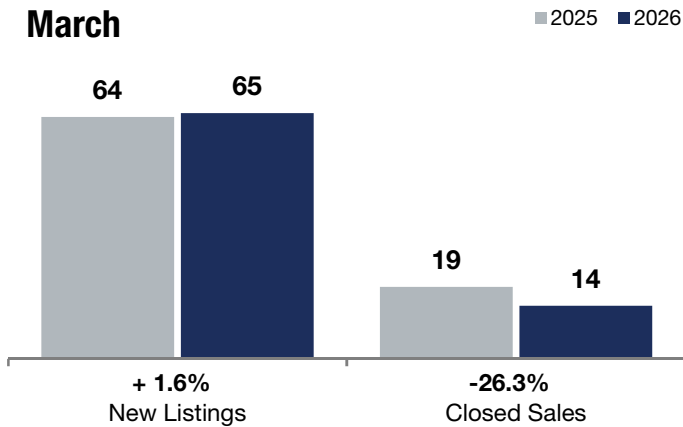
Change in
Closed Sales

Change in
Median Sales Price

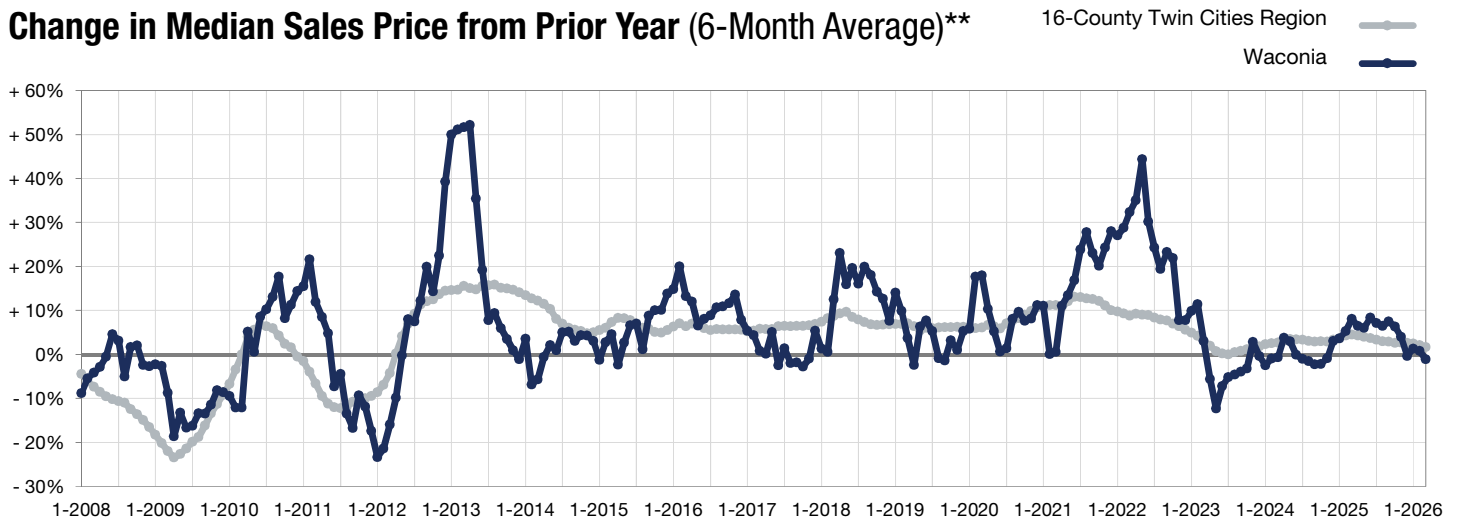
Waconia

	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	64	65	+ 1.6%	495	496	+ 0.2%
Closed Sales	19	14	-26.3%	258	254	-1.6%
Median Sales Price*	\$474,390	\$536,950	+ 13.2%	\$465,488	\$484,990	+ 4.2%
Average Sales Price*	\$483,715	\$545,987	+ 12.9%	\$478,233	\$525,734	+ 9.9%
Price Per Square Foot*	\$209	\$209	0.0%	\$208	\$217	+ 4.5%
Percent of Original List Price Received*	101.1%	98.4%	-2.7%	98.7%	97.7%	-1.0%
Days on Market Until Sale	22	83	+ 277.3%	41	48	+ 17.1%
Inventory of Homes for Sale	75	76	+ 1.3%	--	--	--
Months Supply of Inventory	3.5	3.7	+ 5.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.