

**+ 23.1%**      **- 20.0%**      **+ 6.0%**

Change in  
New Listings

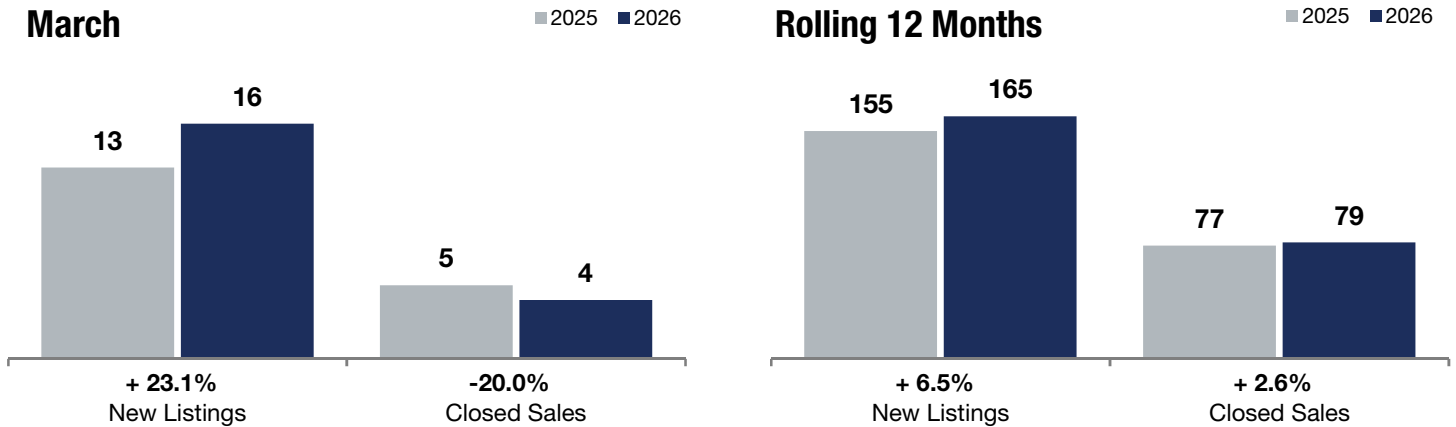
Change in  
Closed Sales

Change in  
Median Sales Price

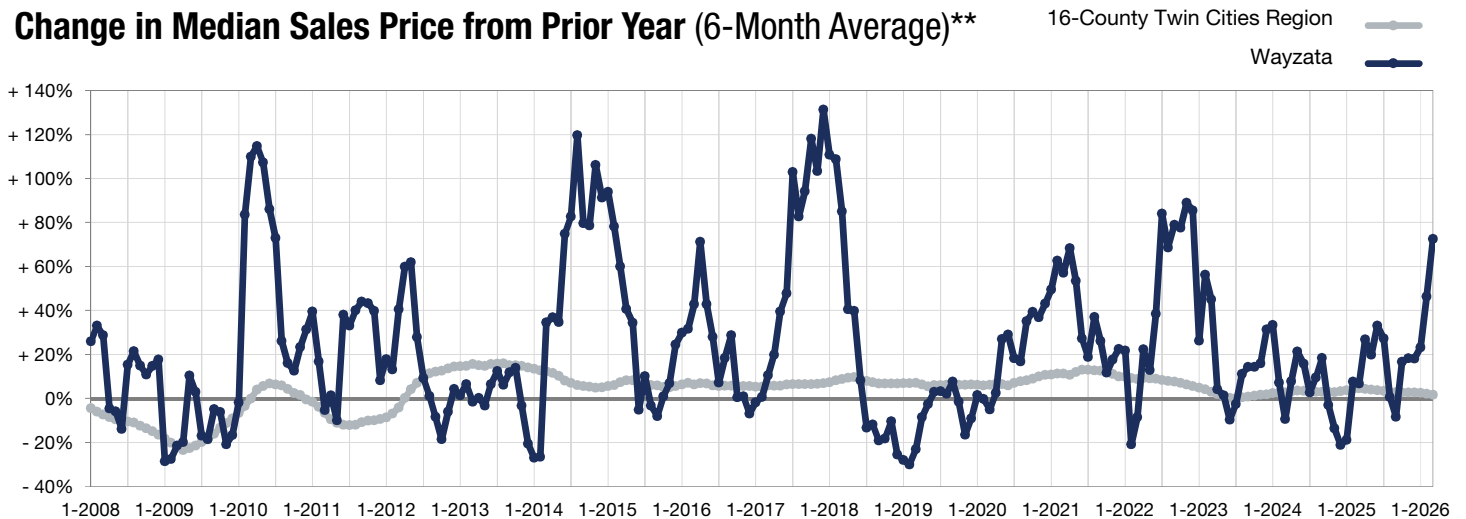
# Wayzata

|  | March       |                    |         | Rolling 12 Months |                    |         |
|--|-------------|--------------------|---------|-------------------|--------------------|---------|
|  | 2025        | 2026               | + / -   | 2025              | 2026               | + / -   |
| New Listings                             | 13          | 16                 | + 23.1% | 155               | 165                | + 6.5%  |
| Closed Sales                             | 5           | 4                  | -20.0%  | 77                | 79                 | + 2.6%  |
| Median Sales Price*                      | \$1,175,000 | <b>\$1,246,000</b> | + 6.0%  | \$1,100,000       | <b>\$1,150,000</b> | + 4.5%  |
| Average Sales Price*                     | \$1,447,140 | <b>\$1,376,875</b> | -4.9%   | \$1,416,076       | <b>\$1,540,003</b> | + 8.8%  |
| Price Per Square Foot*                   | \$566       | <b>\$417</b>       | -26.4%  | \$491             | <b>\$482</b>       | -1.8%   |
| Percent of Original List Price Received* | 93.6%       | <b>95.2%</b>       | + 1.7%  | 97.0%             | <b>95.7%</b>       | -1.3%   |
| Days on Market Until Sale                | 115         | <b>97</b>          | -15.7%  | 76                | <b>95</b>          | + 25.0% |
| Inventory of Homes for Sale              | 38          | <b>38</b>          | 0.0%    | --                | --                 | --      |
| Months Supply of Inventory               | 5.8         | <b>5.2</b>         | -10.3%  | --                | --                 | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.