

- 21.4% **- 50.0%** **- 20.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

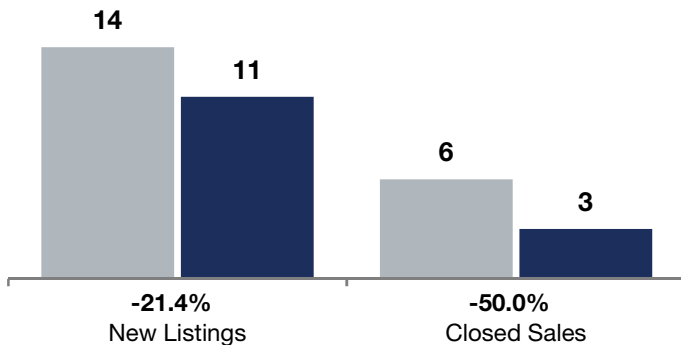
Willard-Hay

	March			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	14	11	-21.4%	104	137	+ 31.7%
Closed Sales	6	3	-50.0%	94	92	-2.1%
Median Sales Price*	\$287,500	\$229,000	-20.3%	\$260,000	\$263,500	+ 1.3%
Average Sales Price*	\$251,417	\$240,667	-4.3%	\$258,730	\$271,801	+ 5.1%
Price Per Square Foot*	\$154	\$152	-1.4%	\$155	\$161	+ 3.5%
Percent of Original List Price Received*	94.7%	100.0%	+ 5.6%	98.3%	100.3%	+ 2.0%
Days on Market Until Sale	34	16	-52.9%	56	46	-17.9%
Inventory of Homes for Sale	14	14	0.0%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

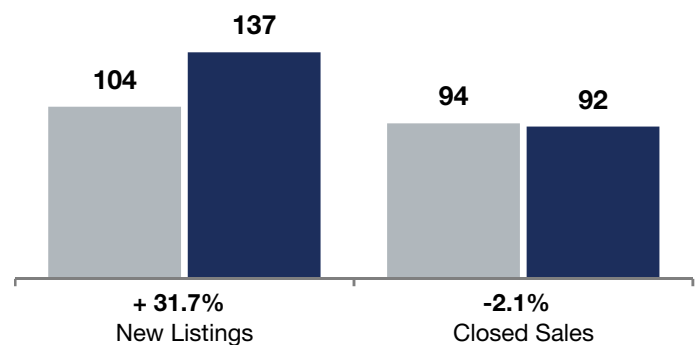
March

■ 2025 ■ 2026



Rolling 12 Months

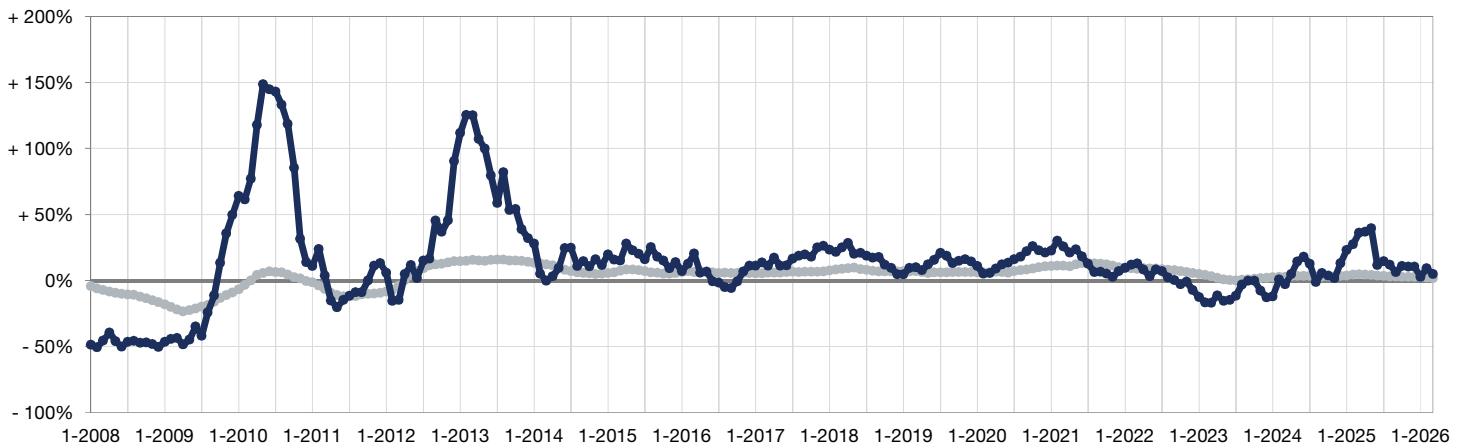
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.