

Excelsior

- 20.0%

Change in
New Listings

- 16.7%

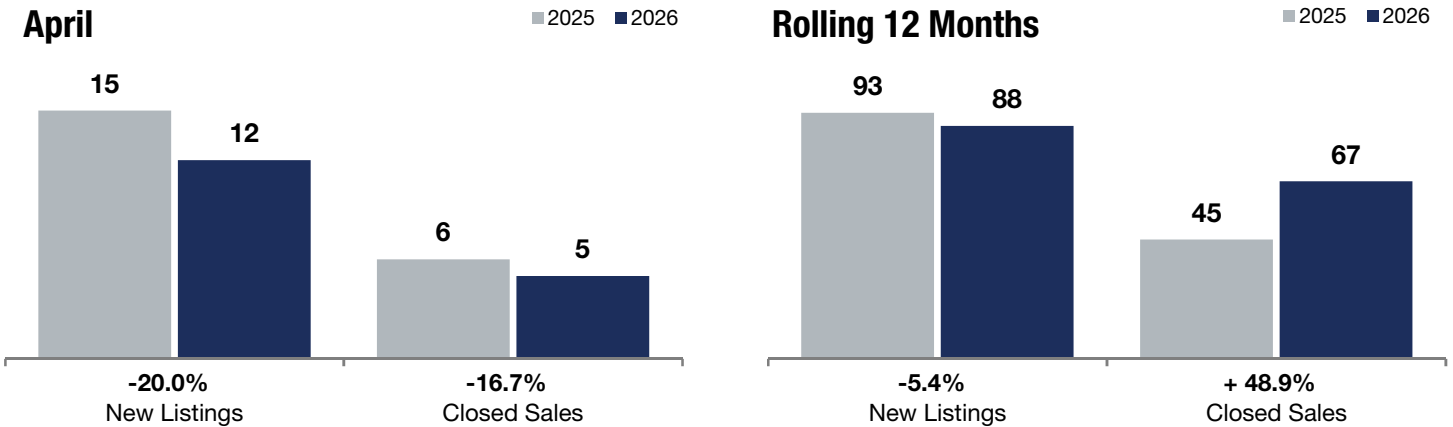
Change in
Closed Sales

- 45.0%

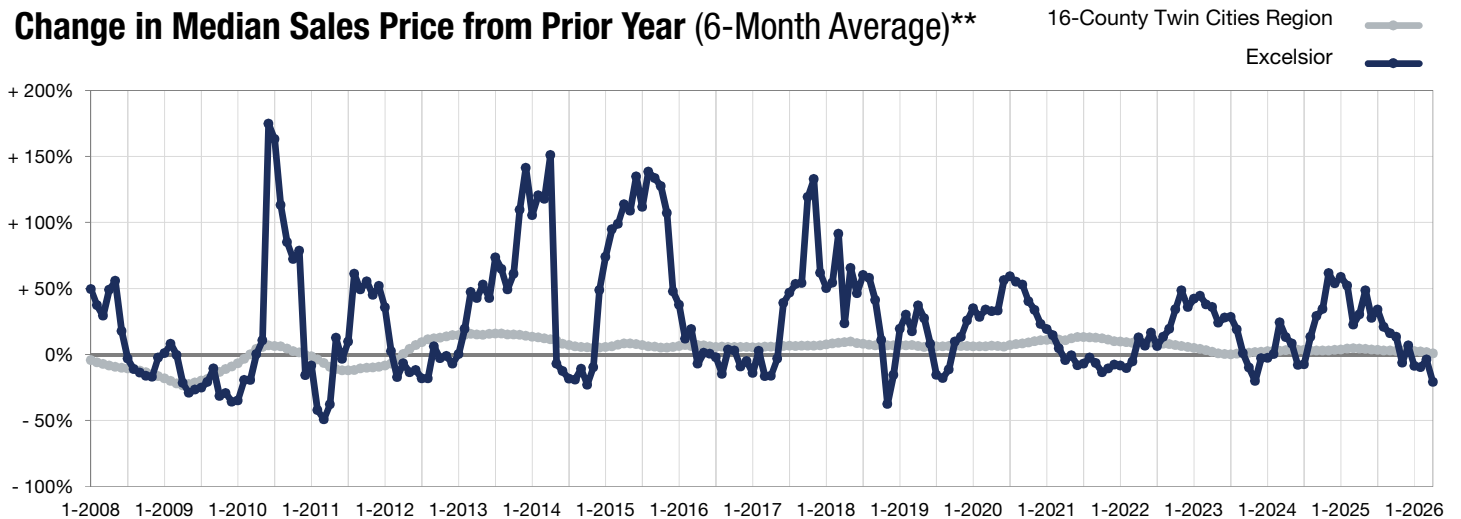
Change in
Median Sales Price

	April			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	15	12	-20.0%	93	88	-5.4%
Closed Sales	6	5	-16.7%	45	67	+ 48.9%
Median Sales Price*	\$1,156,000	\$636,000	-45.0%	\$1,100,000	\$815,000	-25.9%
Average Sales Price*	\$1,339,483	\$625,200	-53.3%	\$1,195,971	\$1,182,645	-1.1%
Price Per Square Foot*	\$367	\$392	+ 6.9%	\$426	\$430	+ 0.9%
Percent of Original List Price Received*	97.1%	104.2%	+ 7.3%	96.6%	98.1%	+ 1.6%
Days on Market Until Sale	86	30	-65.1%	72	53	-26.4%
Inventory of Homes for Sale	25	17	-32.0%	--	--	--
Months Supply of Inventory	5.2	3.2	-38.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.