

Ham Lake

- 7.4%

+ 33.3%

- 2.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	April			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	27	25	-7.4%	240	296	+ 23.3%
Closed Sales	12	16	+ 33.3%	131	197	+ 50.4%
Median Sales Price*	\$512,500	\$499,000	-2.6%	\$540,000	\$535,000	-0.9%
Average Sales Price*	\$595,825	\$521,336	-12.5%	\$612,535	\$581,312	-5.1%
Price Per Square Foot*	\$221	\$214	-2.9%	\$209	\$216	+ 3.2%
Percent of Original List Price Received*	100.3%	95.5%	-4.8%	98.4%	96.8%	-1.6%
Days on Market Until Sale	50	94	+ 88.0%	55	67	+ 21.8%
Inventory of Homes for Sale	68	54	-20.6%	--	--	--
Months Supply of Inventory	6.3	3.2	-49.2%	--	--	--

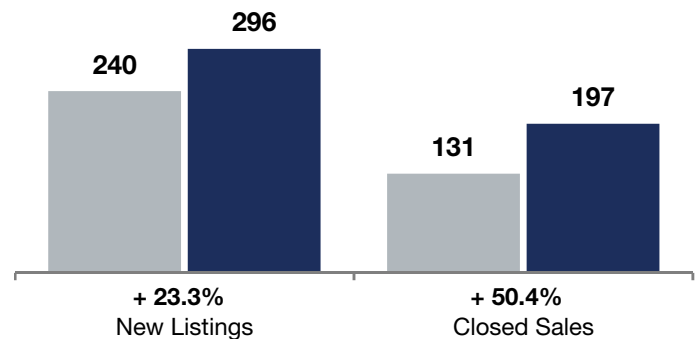
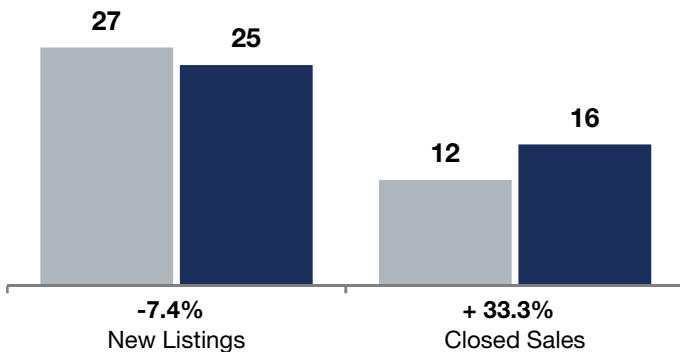
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2025 ■ 2026

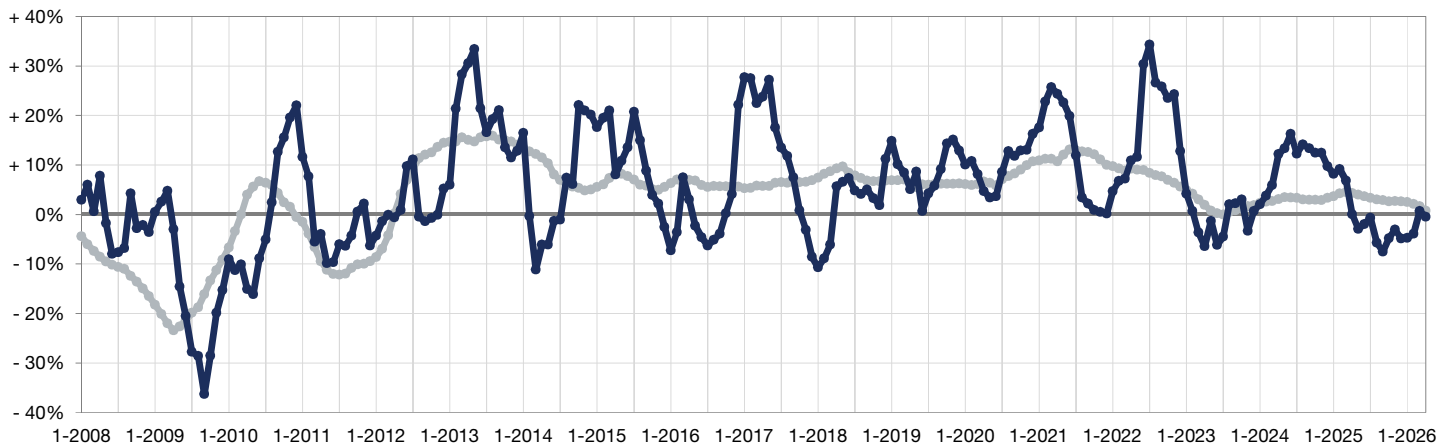
Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
 Ham Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.