

Lake Elmo

- 21.6%

+ 7.1%

- 17.7%

Change in
New Listings

Change in
Closed Sales

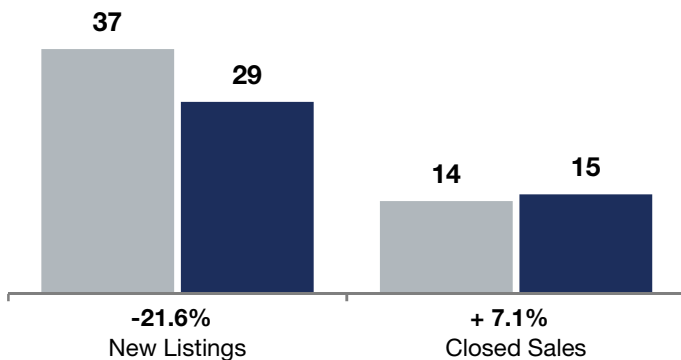
Change in
Median Sales Price

	April			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	37	29	-21.6%	371	344	-7.3%
Closed Sales	14	15	+ 7.1%	219	244	+ 11.4%
Median Sales Price*	\$820,000	\$675,000	-17.7%	\$675,000	\$615,000	-8.9%
Average Sales Price*	\$903,776	\$766,687	-15.2%	\$730,493	\$721,429	-1.2%
Price Per Square Foot*	\$277	\$240	-13.4%	\$234	\$245	+ 4.7%
Percent of Original List Price Received*	99.2%	98.4%	-0.8%	97.2%	98.4%	+ 1.2%
Days on Market Until Sale	61	78	+ 27.9%	80	51	-36.3%
Inventory of Homes for Sale	53	55	+ 3.8%	--	--	--
Months Supply of Inventory	2.9	2.8	-3.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

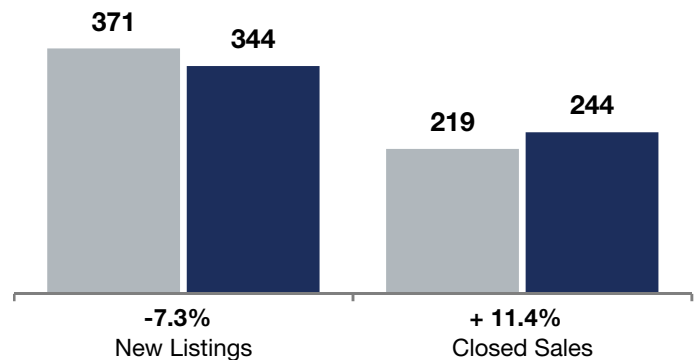
April

■ 2025 ■ 2026



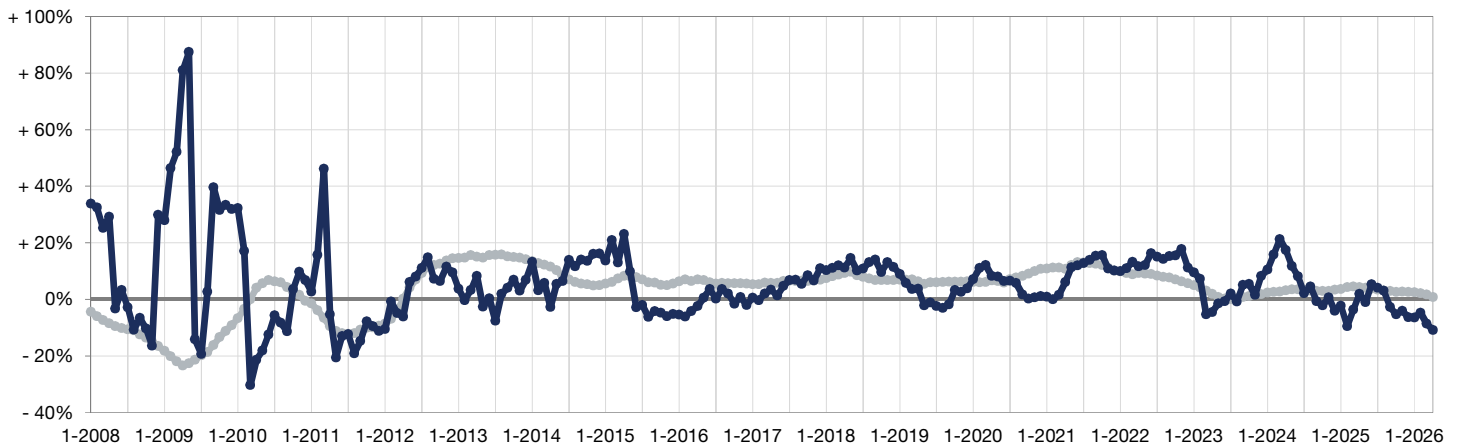
Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region (light blue line)
 Lake Elmo (dark blue line)



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.