

+ 84.6% **+ 38.9%** **- 1.1%**

Change in New Listings Change in Closed Sales Change in Median Sales Price

Monticello

	April			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	26	48	+ 84.6%	327	355	+ 8.6%
Closed Sales	18	25	+ 38.9%	193	214	+ 10.9%
Median Sales Price*	\$328,500	\$325,000	-1.1%	\$340,000	\$330,000	-2.9%
Average Sales Price*	\$374,678	\$365,384	-2.5%	\$366,582	\$360,466	-1.7%
Price Per Square Foot*	\$207	\$185	-10.7%	\$192	\$184	-4.3%
Percent of Original List Price Received*	97.9%	98.7%	+ 0.8%	98.5%	98.4%	-0.1%
Days on Market Until Sale	63	61	-3.2%	46	53	+ 15.2%
Inventory of Homes for Sale	38	59	+ 55.3%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

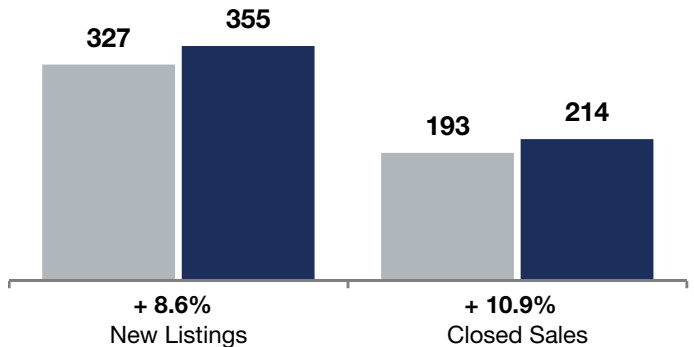
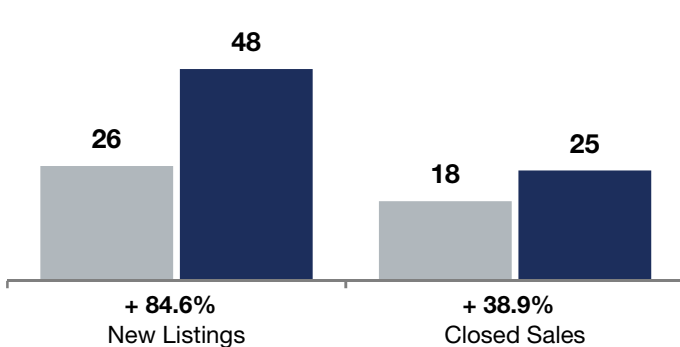
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2025 ■ 2026

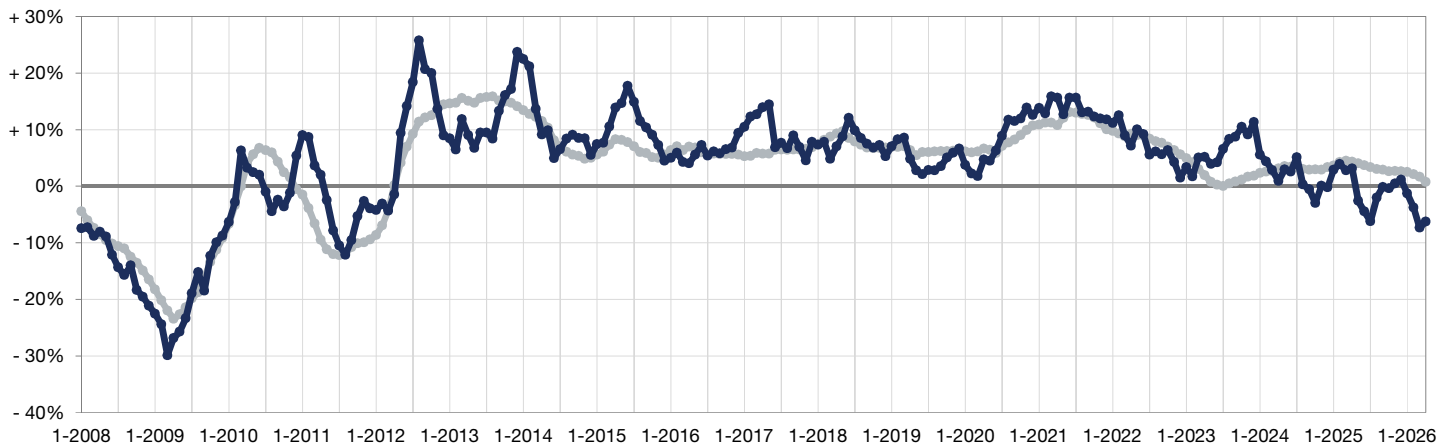
Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
 Monticello —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.