

**+ 74.3%**      **- 52.8%**      **- 13.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

# Waconia

	April			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	35	61	+ 74.3%	481	523	+ 8.7%
Closed Sales	36	17	-52.8%	264	236	-10.6%
Median Sales Price*	\$452,450	<b>\$389,900</b>	-13.8%	\$465,488	<b>\$479,606</b>	+ 3.0%
Average Sales Price*	\$484,061	<b>\$392,342</b>	-18.9%	\$483,992	<b>\$521,759</b>	+ 7.8%
Price Per Square Foot*	\$242	<b>\$203</b>	-16.1%	\$212	<b>\$212</b>	+ 0.1%
Percent of Original List Price Received*	100.0%	<b>101.0%</b>	+ 1.0%	98.9%	<b>97.6%</b>	-1.3%
Days on Market Until Sale	32	31	-3.1%	41	49	+ 19.5%
Inventory of Homes for Sale	69	81	+ 17.4%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

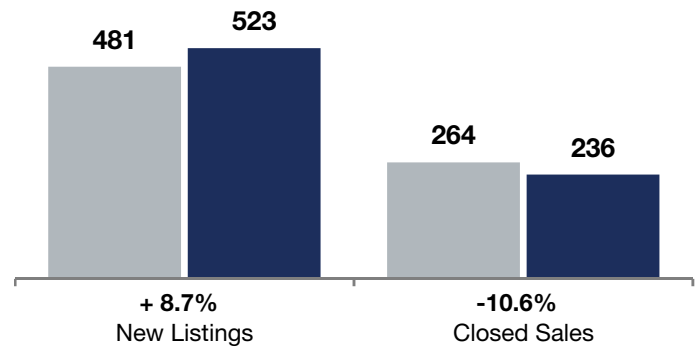
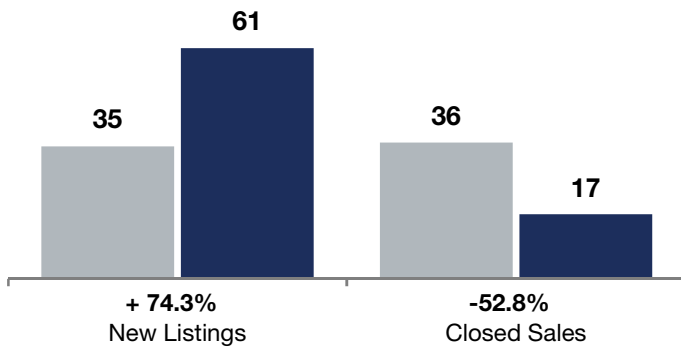
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## April

■ 2025 ■ 2026

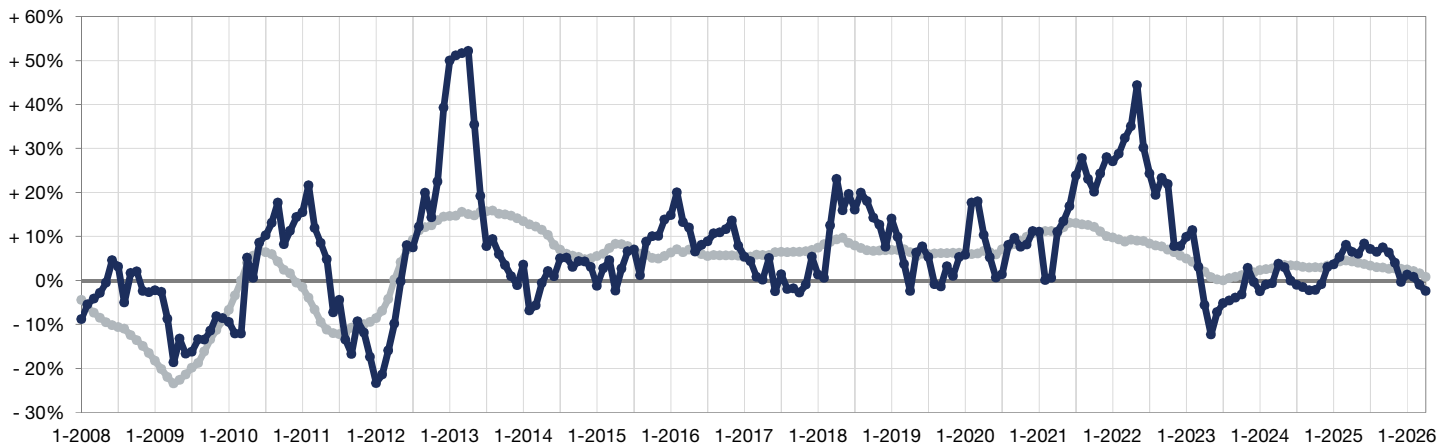
## Rolling 12 Months

■ 2025 ■ 2026



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
 Waconia —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.