

Hale

0.0%

- 40.0%

+ 2.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	May			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	6	6	0.0%	59	54	-8.5%
Closed Sales	10	6	-40.0%	53	45	-15.1%
Median Sales Price*	\$539,500	\$552,450	+ 2.4%	\$482,000	\$525,000	+ 8.9%
Average Sales Price*	\$573,600	\$565,817	-1.4%	\$492,944	\$538,552	+ 9.3%
Price Per Square Foot*	\$284	\$289	+ 1.8%	\$271	\$292	+ 7.5%
Percent of Original List Price Received*	110.0%	106.3%	-3.4%	101.3%	101.8%	+ 0.5%
Days on Market Until Sale	9	10	+ 11.1%	23	23	0.0%
Inventory of Homes for Sale	4	1	-75.0%	--	--	--
Months Supply of Inventory	0.9	0.2	-77.8%	--	--	--

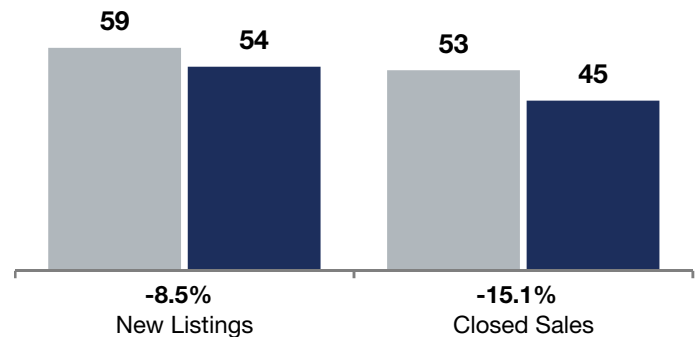
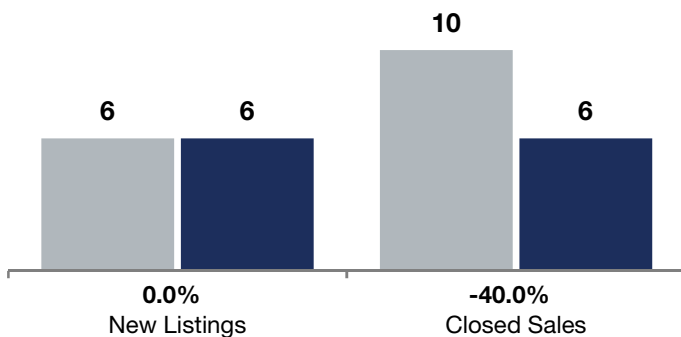
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

■ 2025 ■ 2026

Rolling 12 Months

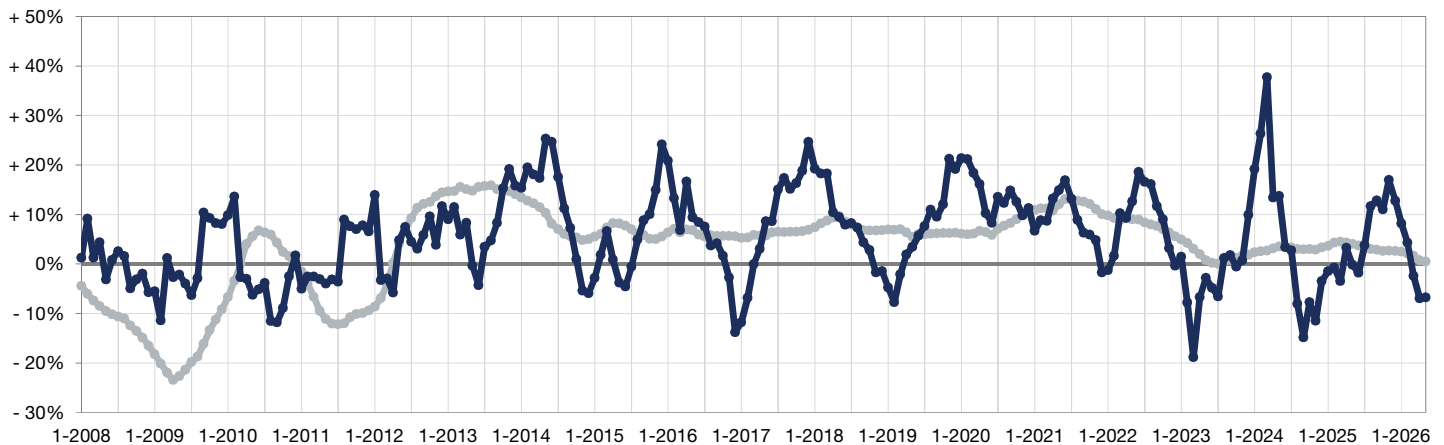
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.