

+ 33.3% **+ 35.7%** **+ 19.1%**

Change in
New Listings

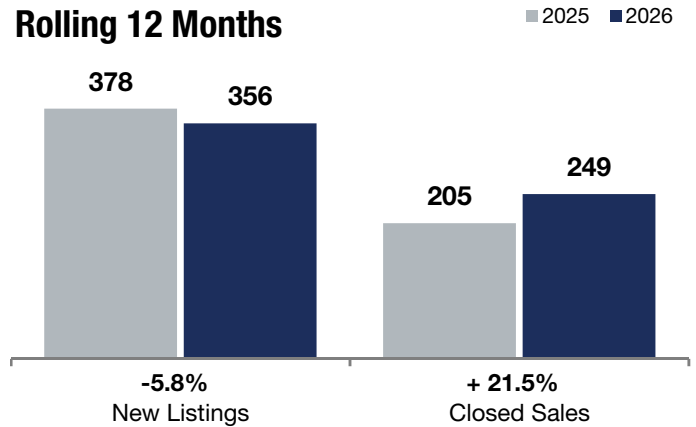
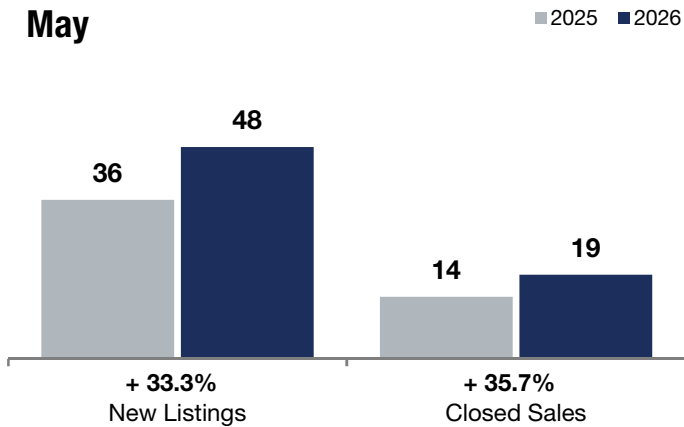
Change in
Closed Sales

Change in
Median Sales Price

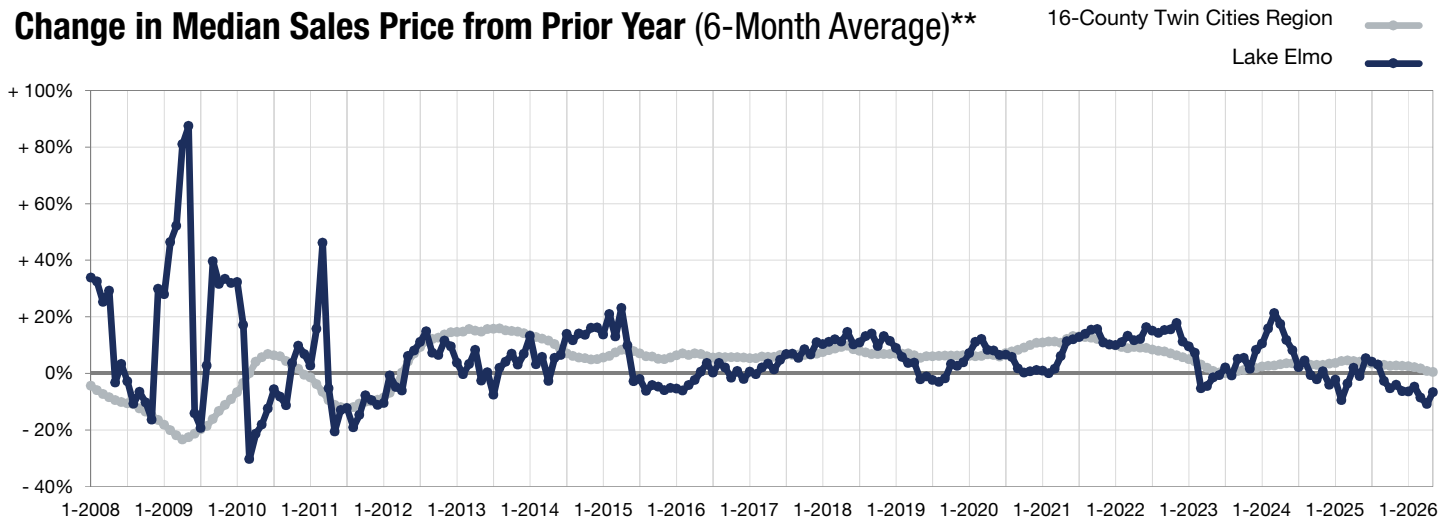
Lake Elmo

	May			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	36	48	+ 33.3%	378	356	-5.8%
Closed Sales	14	19	+ 35.7%	205	249	+ 21.5%
Median Sales Price*	\$587,500	\$700,000	+ 19.1%	\$649,900	\$625,000	-3.8%
Average Sales Price*	\$652,596	\$688,480	+ 5.5%	\$726,434	\$722,784	-0.5%
Price Per Square Foot*	\$244	\$231	-5.5%	\$236	\$244	+ 3.3%
Percent of Original List Price Received*	97.9%	99.4%	+ 1.5%	97.1%	98.6%	+ 1.5%
Days on Market Until Sale	34	46	+ 35.3%	78	52	-33.3%
Inventory of Homes for Sale	59	69	+ 16.9%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.