

# Willard-Hay

**+ 54.5%**

**- 14.3%**

**- 5.8%**

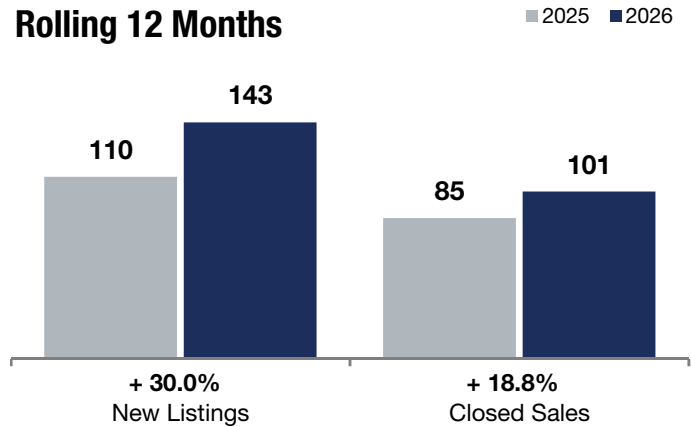
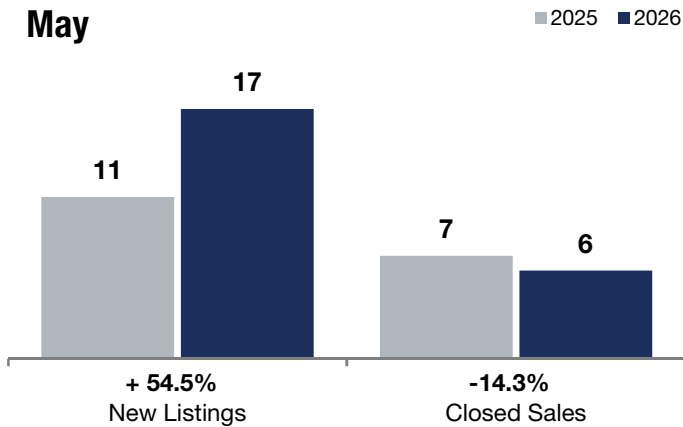
Change in  
New Listings

Change in  
Closed Sales

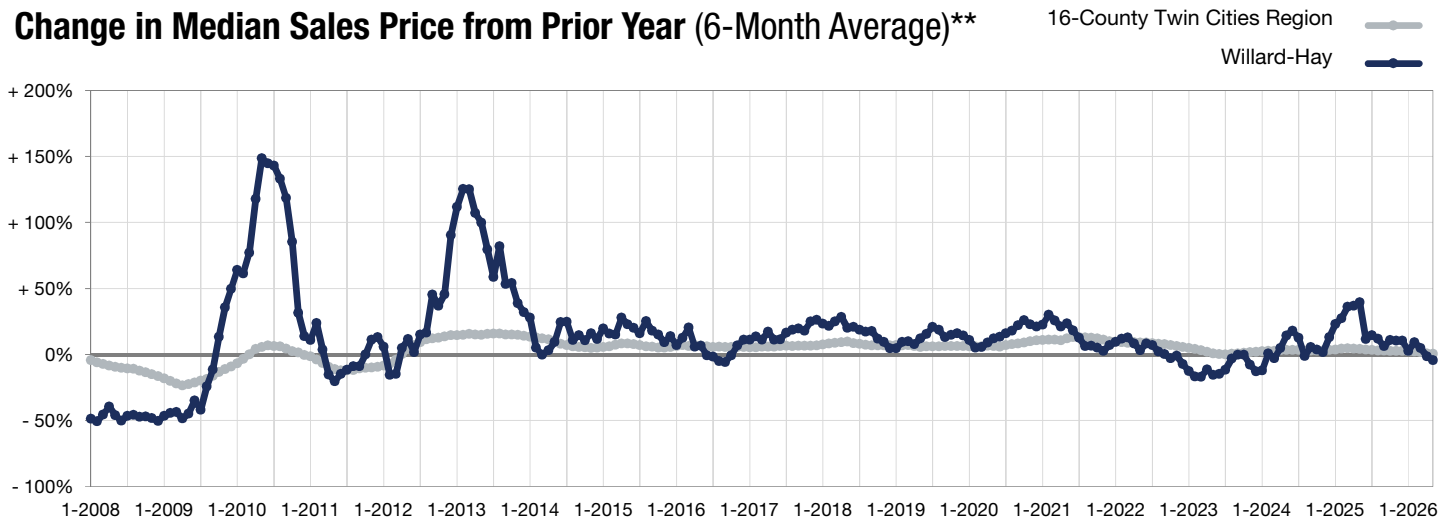
Change in  
Median Sales Price

	May			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	11	17	+ 54.5%	110	143	+ 30.0%
Closed Sales	7	6	-14.3%	85	101	+ 18.8%
Median Sales Price*	\$282,500	<b>\$266,000</b>	-5.8%	\$260,000	<b>\$260,000</b>	0.0%
Average Sales Price*	\$304,643	<b>\$256,462</b>	-15.8%	\$256,427	<b>\$266,128</b>	+ 3.8%
Price Per Square Foot*	\$167	<b>\$160</b>	-4.3%	\$158	<b>\$163</b>	+ 2.8%
Percent of Original List Price Received*	99.8%	<b>99.9%</b>	+ 0.1%	98.3%	<b>99.6%</b>	+ 1.3%
Days on Market Until Sale	33	<b>59</b>	+ 78.8%	43	<b>48</b>	+ 11.6%
Inventory of Homes for Sale	18	<b>15</b>	-16.7%	--	--	--
Months Supply of Inventory	2.3	<b>1.7</b>	-26.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.