

Willard-Hay

- 16.7%

+ 16.7%

- 8.3%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	12	10	-16.7%	109	141	+ 29.4%
Closed Sales	12	14	+ 16.7%	88	103	+ 17.0%
Median Sales Price*	\$240,000	\$220,000	-8.3%	\$257,750	\$255,500	-0.9%
Average Sales Price*	\$252,013	\$222,654	-11.6%	\$256,261	\$262,248	+ 2.3%
Price Per Square Foot*	\$178	\$156	-12.5%	\$162	\$160	-1.3%
Percent of Original List Price Received*	101.7%	96.6%	-5.0%	98.5%	99.0%	+ 0.5%
Days on Market Until Sale	29	32	+ 10.3%	37	48	+ 29.7%
Inventory of Homes for Sale	16	17	+ 6.3%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

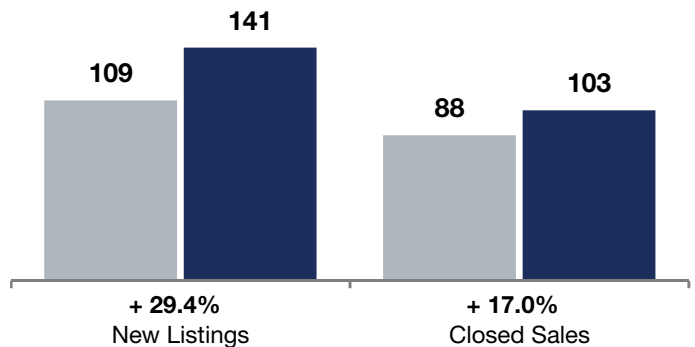
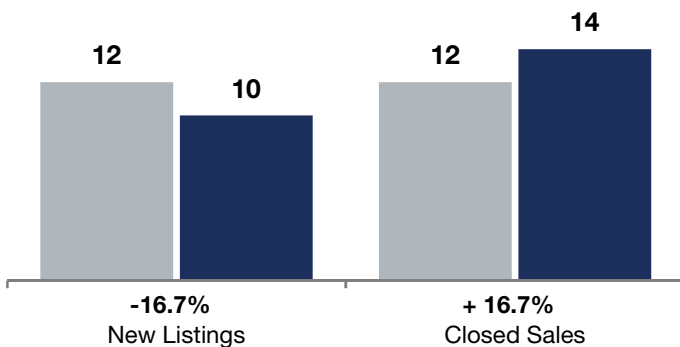
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2025 ■ 2026

Rolling 12 Months

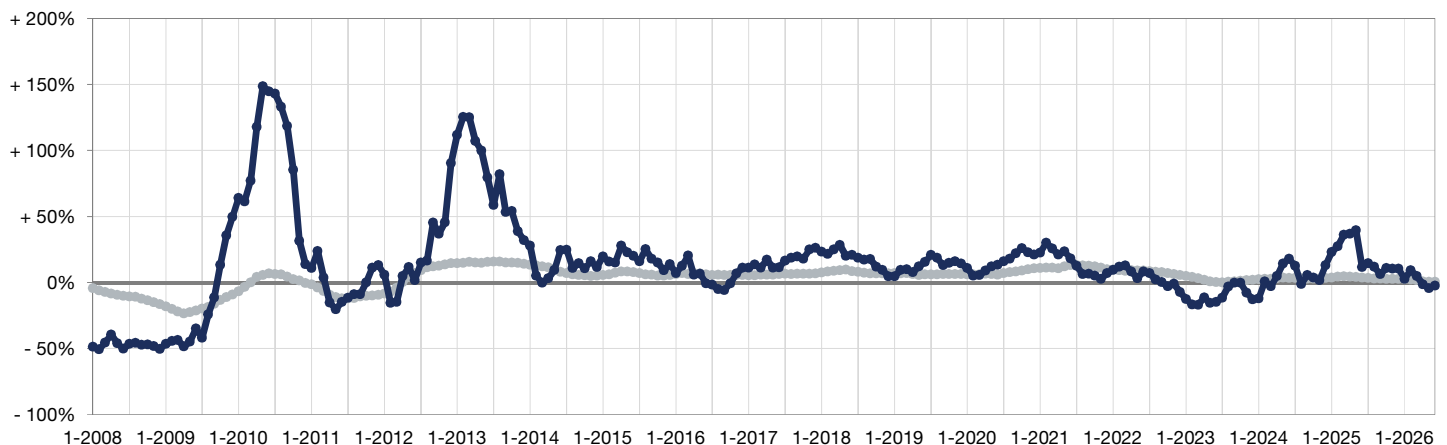
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Willard-Hay



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.