

# Local Market Update – August 2026

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## Diamond Lake

**- 30.0%**

**+ 44.4%**

**- 9.9%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

|                                          | August    |                  |         | Rolling 12 Months |                  |         |
|------------------------------------------|-----------|------------------|---------|-------------------|------------------|---------|
|                                          | 2025      | 2026             | + / -   | 2025              | 2026             | + / -   |
| New Listings                             | 10        | 7                | -30.0%  | 89                | 90               | + 1.1%  |
| Closed Sales                             | 9         | 13               | + 44.4% | 70                | 78               | + 11.4% |
| Median Sales Price*                      | \$532,500 | <b>\$480,000</b> | -9.9%   | \$476,750         | <b>\$470,000</b> | -1.4%   |
| Average Sales Price*                     | \$504,667 | <b>\$537,646</b> | + 6.5%  | \$466,911         | <b>\$477,050</b> | + 2.2%  |
| Price Per Square Foot*                   | \$254     | <b>\$247</b>     | -2.8%   | \$239             | <b>\$239</b>     | -0.2%   |
| Percent of Original List Price Received* | 101.9%    | <b>101.7%</b>    | -0.2%   | 101.0%            | <b>101.9%</b>    | + 0.9%  |
| Days on Market Until Sale                | 12        | 21               | + 75.0% | 33                | 25               | -24.2%  |
| Inventory of Homes for Sale              | 7         | 10               | + 42.9% | --                | --               | --      |
| Months Supply of Inventory               | 1.2       | 1.6              | + 33.3% | --                | --               | --      |

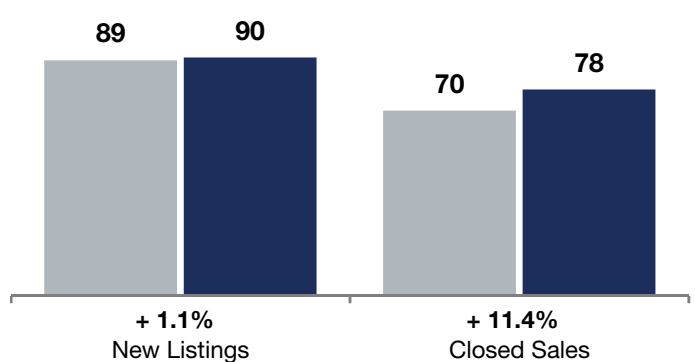
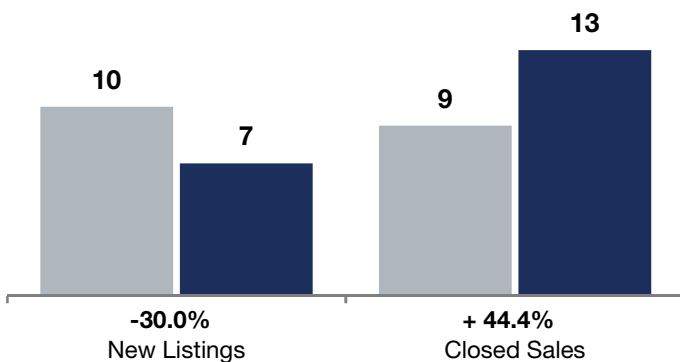
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

■ 2025 ■ 2026

### Rolling 12 Months

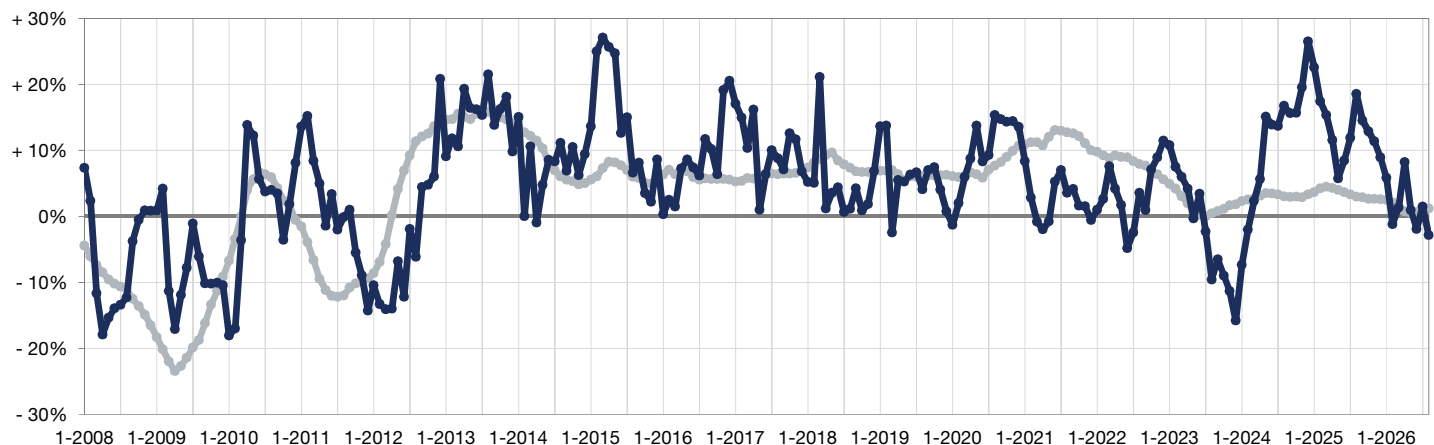
■ 2025 ■ 2026



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Diamond Lake



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.