

Hale

- 50.0%

- 16.7%

- 7.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

August

Rolling 12 Months

	2025	2026	+ / -	2025	2026	+ / -
New Listings	4	2	-50.0%	59	48	-18.6%
Closed Sales	6	5	-16.7%	53	45	-15.1%
Median Sales Price*	\$547,500	\$505,000	-7.8%	\$505,100	\$525,000	+ 3.9%
Average Sales Price*	\$507,667	\$517,833	+ 2.0%	\$512,352	\$554,165	+ 8.2%
Price Per Square Foot*	\$327	\$282	-13.8%	\$278	\$291	+ 4.8%
Percent of Original List Price Received*	100.6%	100.7%	+ 0.1%	102.2%	101.9%	-0.3%
Days on Market Until Sale	19	17	-10.5%	22	22	0.0%
Inventory of Homes for Sale	5	4	-20.0%	--	--	--
Months Supply of Inventory	1.1	1.1	0.0%	--	--	--

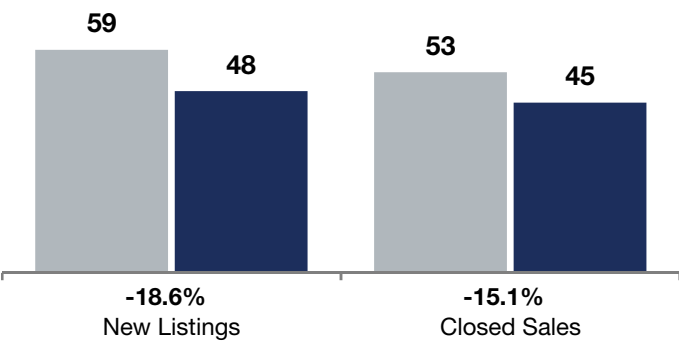
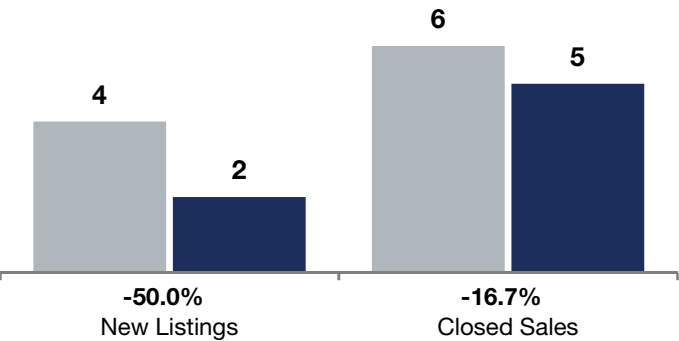
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2025 ■ 2026

Rolling 12 Months

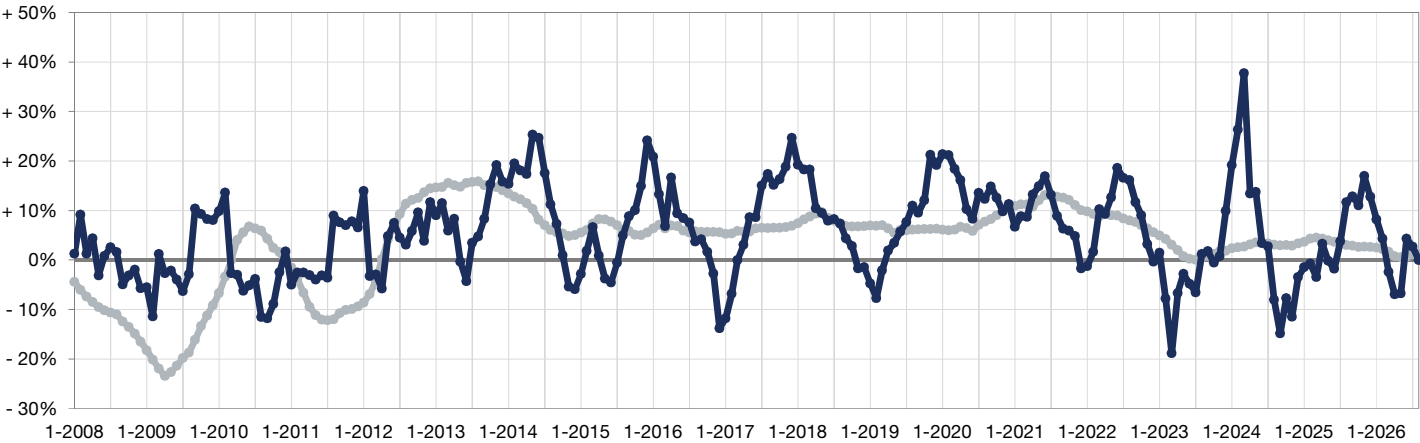
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.