

Local Market Update – August 2026

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



+ 25.0%

- 30.0%

- 17.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

River Falls

	August			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	24	30	+ 25.0%	291	312	+ 7.2%
Closed Sales	30	21	-30.0%	258	229	-11.2%
Median Sales Price*	\$425,000	\$350,000	-17.6%	\$413,778	\$410,000	-0.9%
Average Sales Price*	\$598,738	\$406,043	-32.2%	\$438,181	\$433,824	-1.0%
Price Per Square Foot*	\$233	\$188	-19.4%	\$215	\$213	-1.1%
Percent of Original List Price Received*	99.3%	97.1%	-2.2%	98.9%	98.6%	-0.3%
Days on Market Until Sale	65	54	-16.9%	61	68	+ 11.5%
Inventory of Homes for Sale	47	69	+ 46.8%	--	--	--
Months Supply of Inventory	2.4	3.6	+ 50.0%	--	--	--

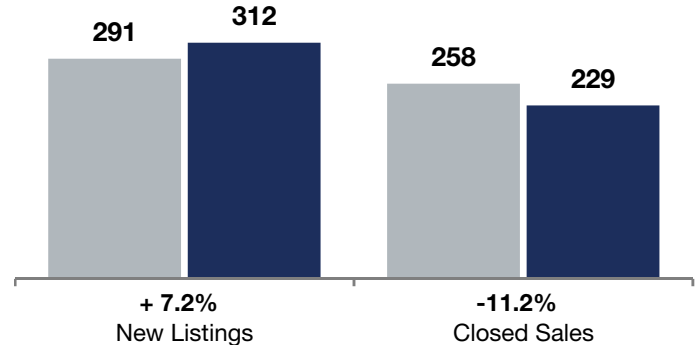
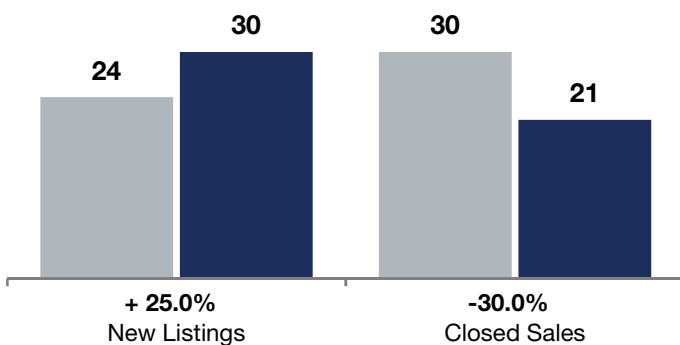
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2025 ■ 2026

Rolling 12 Months

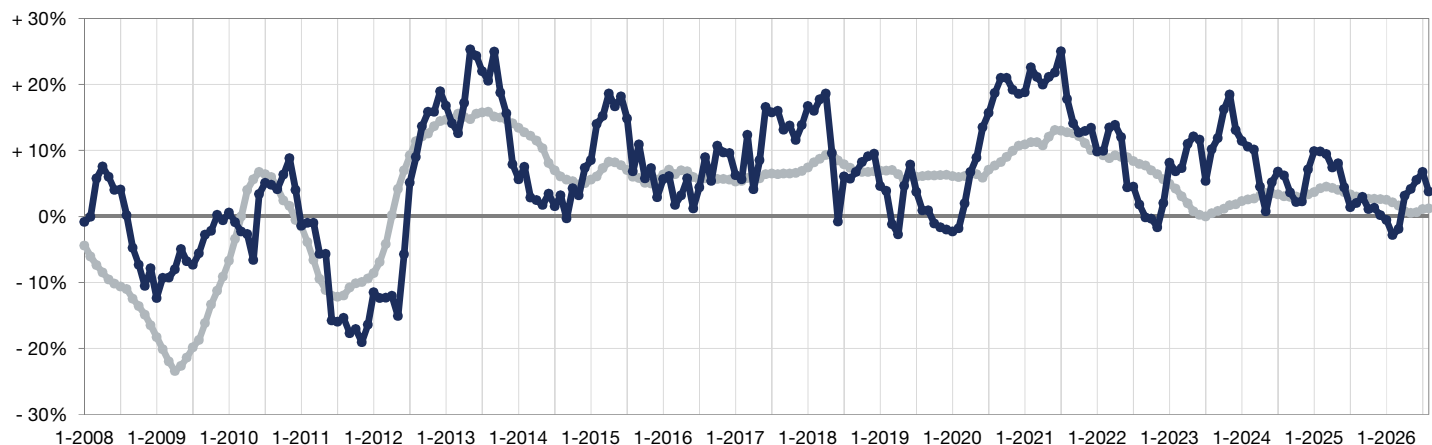
■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

River Falls



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.