

Local Market Update – August 2026

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



- 7.9%

Change in
New Listings

- 8.6%

Change in
Closed Sales

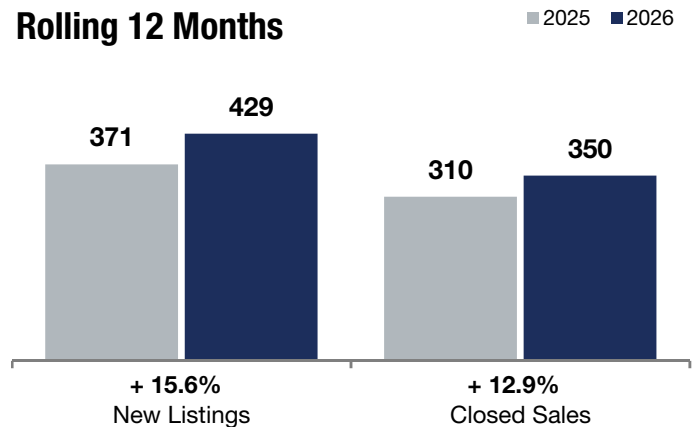
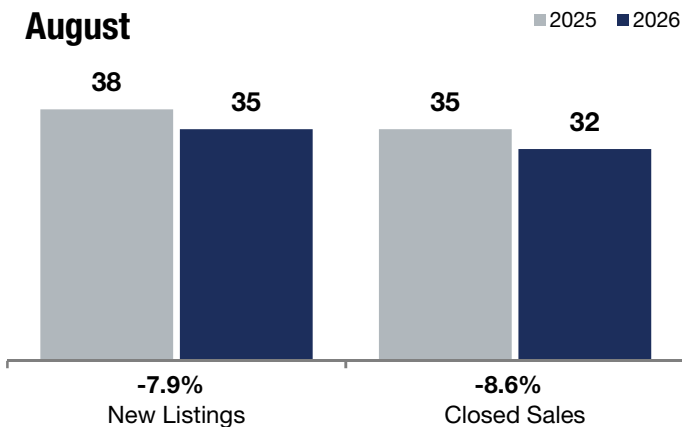
+ 4.9%

Change in
Median Sales Price

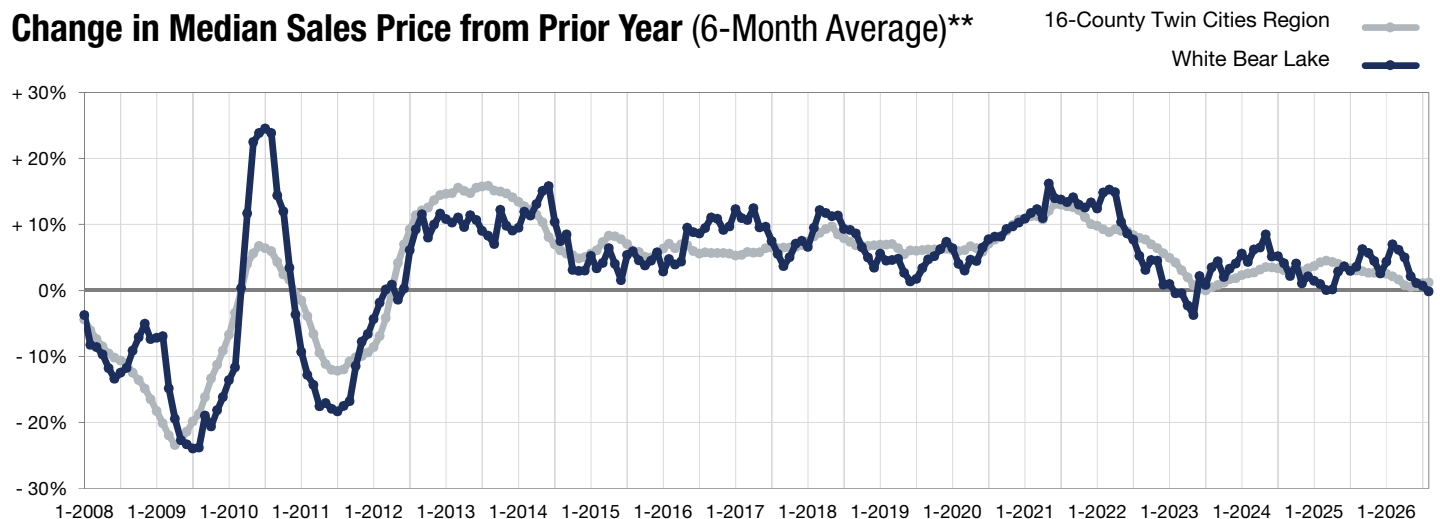
White Bear Lake

	August			Rolling 12 Months		
	2025	2026	+ / -	2025	2026	+ / -
New Listings	38	35	-7.9%	371	429	+ 15.6%
Closed Sales	35	32	-8.6%	310	350	+ 12.9%
Median Sales Price*	\$350,000	\$367,250	+ 4.9%	\$359,725	\$365,000	+ 1.5%
Average Sales Price*	\$414,725	\$453,385	+ 9.3%	\$392,178	\$427,231	+ 8.9%
Price Per Square Foot*	\$231	\$242	+ 4.7%	\$218	\$232	+ 6.3%
Percent of Original List Price Received*	99.5%	100.0%	+ 0.5%	99.7%	99.6%	-0.1%
Days on Market Until Sale	19	40	+ 110.5%	34	38	+ 11.8%
Inventory of Homes for Sale	53	50	-5.7%	--	--	--
Months Supply of Inventory	2.1	1.7	-19.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.