Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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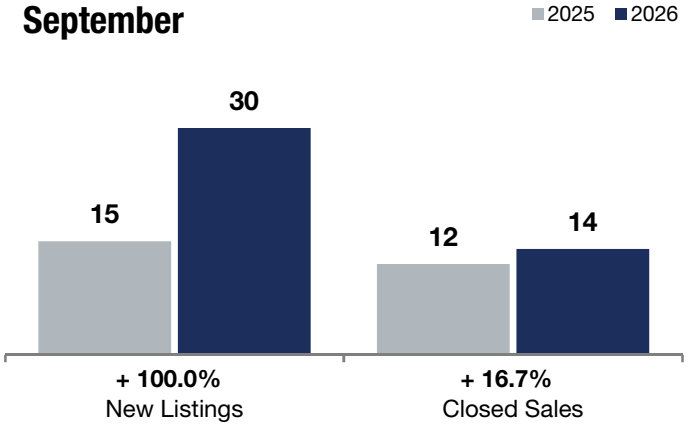
Monticello

+ 100.0%	+ 16.7%	+ 2.0%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

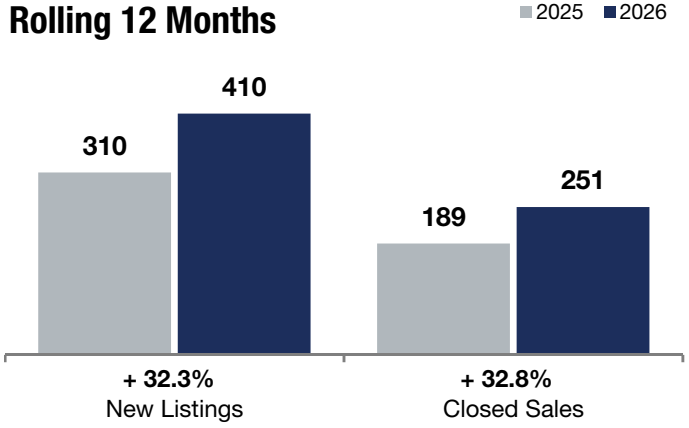
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	15	**30**	+ 100.0%	310	**410**	+ 32.3%
Closed Sales	12	**14**	+ 16.7%	189	**251**	+ 32.8%
Median Sales Price*	$377,450	**$384,950**	+ 2.0%	$340,000	**$334,500**	-1.6%
Average Sales Price*	$482,657	**$414,533**	-14.1%	$368,704	**$366,646**	-0.6%
Price Per Square Foot*	$185	**$192**	+ 4.1%	$188	**$191**	+ 1.3%
Percent of Original List Price Received*	95.7%	**99.3%**	+ 3.8%	98.6%	**98.6%**	0.0%
Days on Market Until Sale	136	**61**	-55.1%	52	**47**	-9.6%
Inventory of Homes for Sale	45	**72**	+ 60.0%	--	--	--
Months Supply of Inventory	2.8	**3.6**	+ 28.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

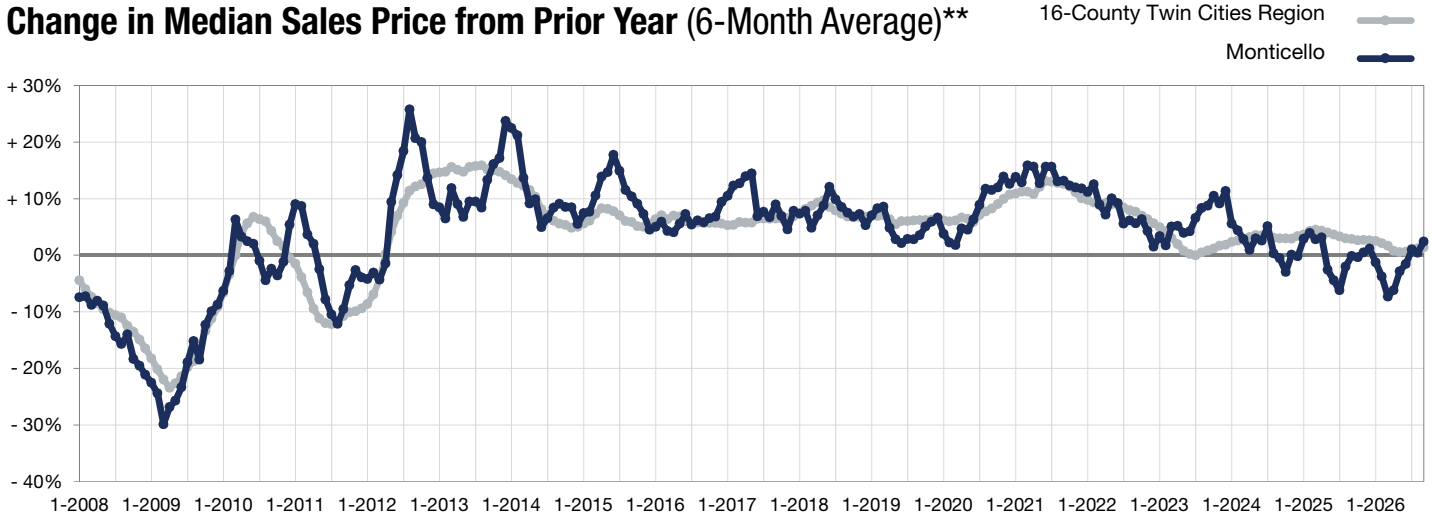
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.