

13-County Twin Cities Region

+ 8.0%

Change in
New Listings

- 4.3%

Change in
Closed Sales

+ 5.9%

Change in
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	3,971	4,287	+ 8.0%	3,971	4,287	+ 8.0%
Closed Sales	2,763	2,643	-4.3%	2,763	2,643	-4.3%
Median Sales Price*	\$245,000	\$259,555	+ 5.9%	\$245,000	\$259,555	+ 5.9%
Average Sales Price*	\$293,631	\$305,681	+ 4.1%	\$293,631	\$305,681	+ 4.1%
Price Per Square Foot*	\$142	\$154	+ 8.9%	\$142	\$154	+ 8.9%
Percent of Original List Price Received*	96.9%	97.0%	+ 0.1%	96.9%	97.0%	+ 0.1%
Days on Market Until Sale	69	64	-7.2%	69	64	-7.2%
Inventory of Homes for Sale	7,541	7,606	+ 0.9%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

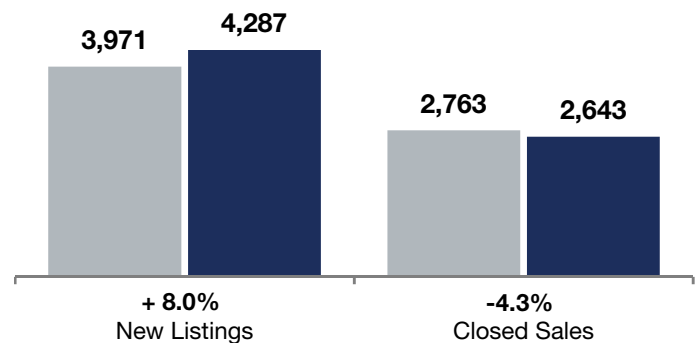
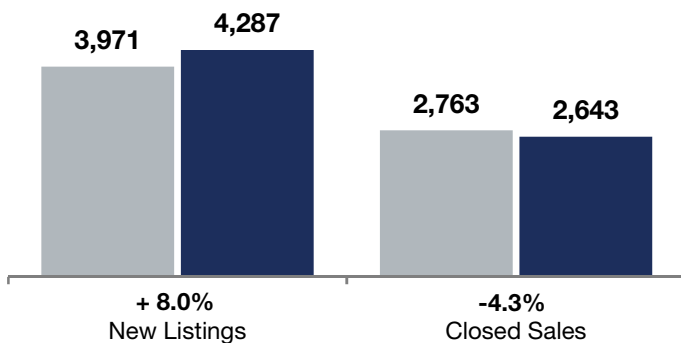
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

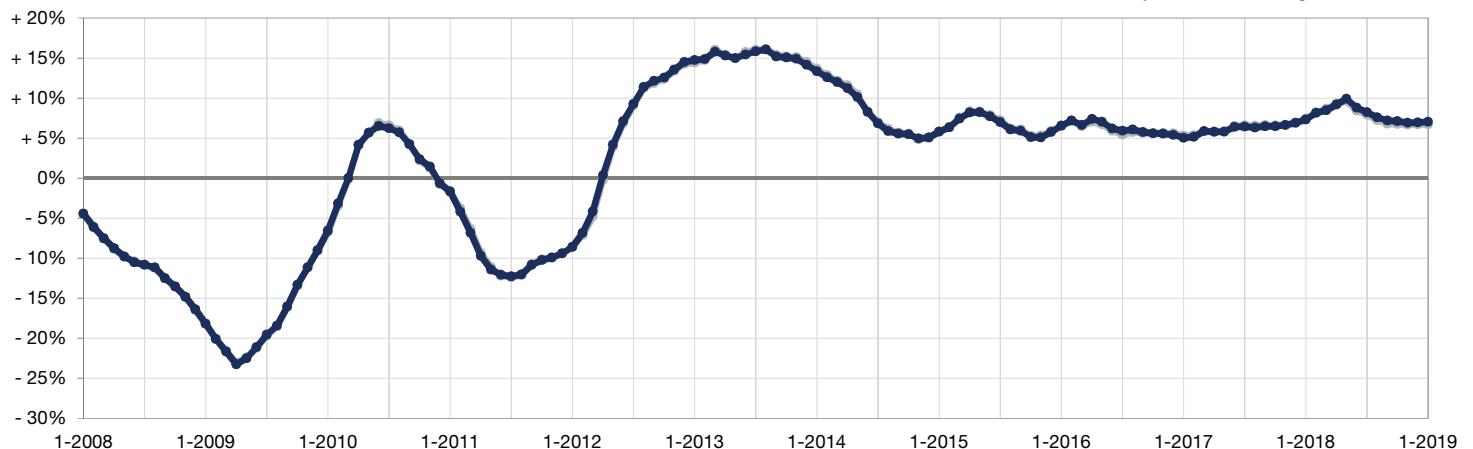
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
13-County Twin Cities Region —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.