

13-County Twin Cities Region

- 11.4%

Change in
New Listings

- 16.6%

Change in
Closed Sales

+ 7.9%

Change in
Median Sales Price

	October			Rolling 12 Months		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	6,861	6,081	-11.4%	74,412	74,661	+ 0.3%
Closed Sales	6,978	5,822	-16.6%	61,516	65,296	+ 6.1%
Median Sales Price*	\$315,000	\$340,000	+ 7.9%	\$301,630	\$335,000	+ 11.1%
Average Sales Price*	\$375,379	\$397,422	+ 5.9%	\$350,466	\$390,971	+ 11.6%
Price Per Square Foot*	\$174	\$190	+ 9.0%	\$168	\$187	+ 11.5%
Percent of Original List Price Received*	100.5%	100.4%	-0.1%	99.5%	102.0%	+ 2.5%
Days on Market Until Sale	35	27	-22.9%	45	28	-37.8%
Inventory of Homes for Sale	8,944	7,489	-16.3%	--	--	--
Months Supply of Inventory	1.7	1.4	-17.6%	--	--	--

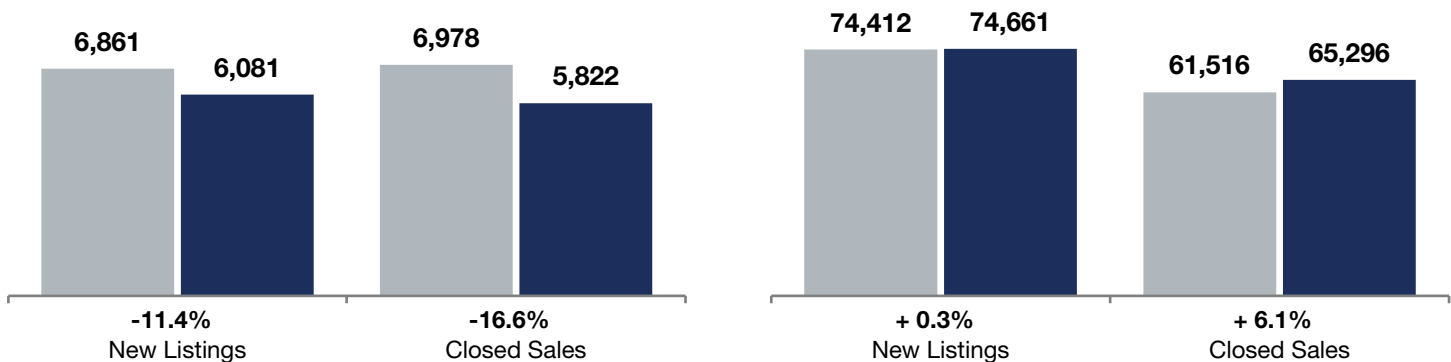
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2020 ■ 2021

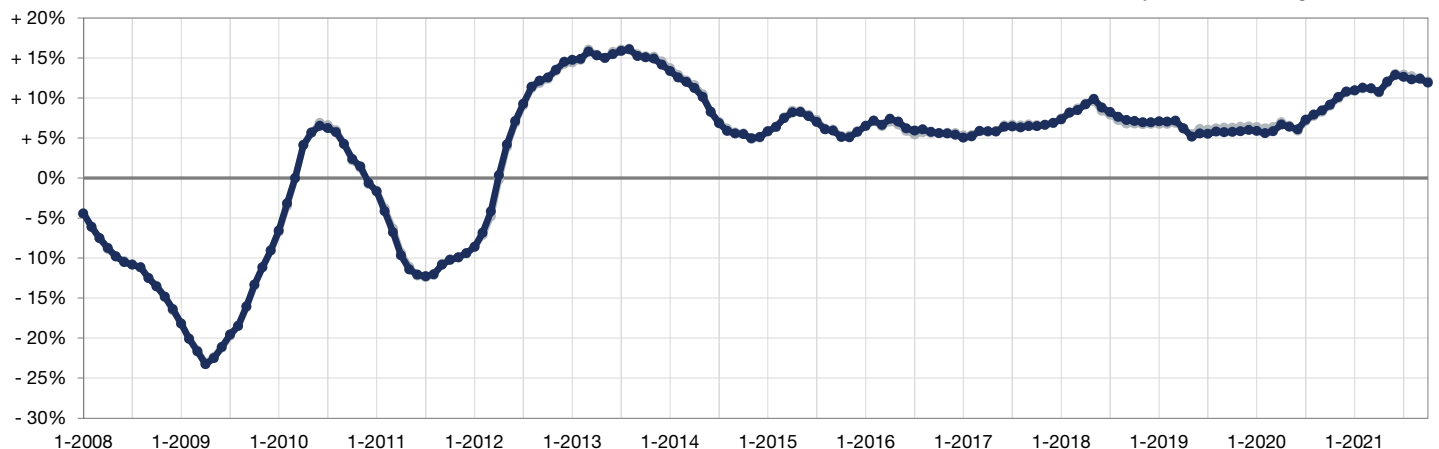
Rolling 12 Months

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
13-County Twin Cities Region —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.