

| 13-County Twin<br>Cities Region          | + 11.4%<br>Change in<br>New Listings |           | - 1.7%<br>Change in<br>Closed Sales |           | + 2.7%<br>Change in<br>Median Sales Price |         |
|--|--------------------------------------|-----------|-------------------------------------|-----------|---|---------|
|  |                                      |           |                                     |           |   |         |
|  | 2024                                 | 2025      | +/-                                 | 2024      | 2025                                      | +/-     |
|  | New Listings                         | 5,272     | 5,873                               | + 11.4%   | 60,814                                    | 64,237  |
| Closed Sales                             | 3,263                                | 3,207     | -1.7%                               | 44,019    | 44,355                                    | + 0.8%  |
| Median Sales Price*                      | \$370,000                            | \$380,000 | + 2.7%                              | \$371,000 | \$384,900                                 | + 3.7%  |
| Average Sales Price*                     | \$427,909                            | \$444,792 | + 3.9%                              | \$438,868 | \$456,792                                 | + 4.1%  |
| Price Per Square Foot*                   | \$209                                | \$212     | + 1.4%                              | \$209     | \$212                                     | + 1.8%  |
| Percent of Original List Price Received* | 98.9%                                | 99.0%     | + 0.1%                              | 99.4%     | 98.8%                                     | -0.6%   |
| Days on Market Until Sale                | 54                                   | 58        | + 7.4%                              | 40        | 46  | + 15.0% |
| Inventory of Homes for Sale              | 7,342                                | 7,423     | + 1.1%                              |           |   |         |
| Months Supply of Inventory               | 2.0                                  | 2.0       | 0.0%                                |           |   |         |

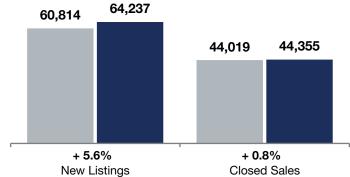
■2024 ■2025

## March



## **Rolling 12 Months**





## 16-County Twin Cities Region Change in Median Sales Price from Prior Year (6-Month Average)\*\* 13-County Twin Cities Region + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20% - 25% - 30% 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024 1-2025 \*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.