

## 16-County Twin Cities Region

**+ 2.5%**

Change in  
New Listings

**+ 3.4%**

Change in  
Closed Sales

**+ 6.6%**

Change in  
Median Sales Price

	September			Rolling 12 Months		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	6,871	7,041	+ 2.5%	74,913	75,841	+ 1.2%
Closed Sales	5,184	5,358	+ 3.4%	59,362	58,992	-0.6%
Median Sales Price*	\$262,000	\$279,250	+ 6.6%	\$260,000	\$277,250	+ 6.6%
Average Sales Price*	\$305,093	\$328,422	+ 7.6%	\$307,425	\$325,091	+ 5.7%
Price Per Square Foot*	\$153	\$160	+ 4.9%	\$150	\$158	+ 5.5%
Percent of Original List Price Received*	98.4%	98.5%	+ 0.1%	98.9%	98.7%	-0.2%
Days on Market Until Sale	42	43	+ 2.4%	49	49	0.0%
Inventory of Homes for Sale	13,223	12,478	-5.6%	--	--	--
Months Supply of Inventory	2.7	2.5	-7.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

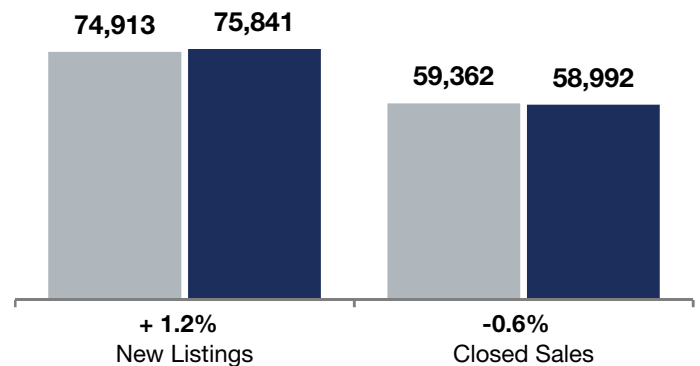
### September

■ 2018 ■ 2019



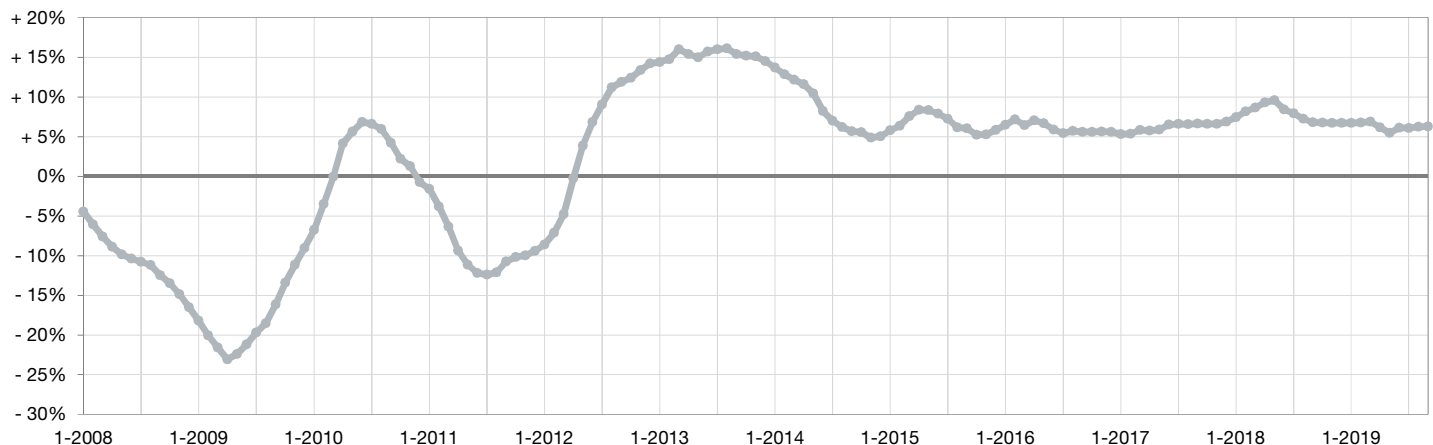
### Rolling 12 Months

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.