

16-County Twin Cities Region

+ 9.2%

Change in
New Listings

+ 3.4%

Change in
Closed Sales

+ 8.6%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	5,503	6,011	+ 9.2%	70,304	69,525	-1.1%
Closed Sales	5,062	5,235	+ 3.4%	52,500	50,648	-3.5%
Median Sales Price*	\$244,000	\$265,000	+ 8.6%	\$246,000	\$265,000	+ 7.7%
Average Sales Price*	\$291,867	\$312,230	+ 7.0%	\$293,032	\$311,216	+ 6.2%
Price Per Square Foot*	\$144	\$155	+ 7.8%	\$143	\$153	+ 7.1%
Percent of Original List Price Received*	97.7%	97.9%	+ 0.2%	98.5%	99.2%	+ 0.7%
Days on Market Until Sale	52	48	-7.7%	56	47	-16.1%
Inventory of Homes for Sale	11,981	11,719	-2.2%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

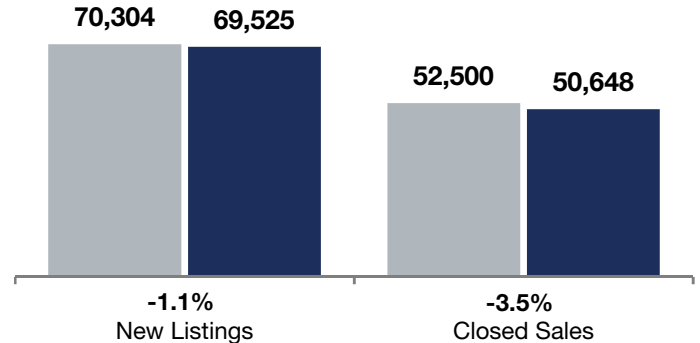
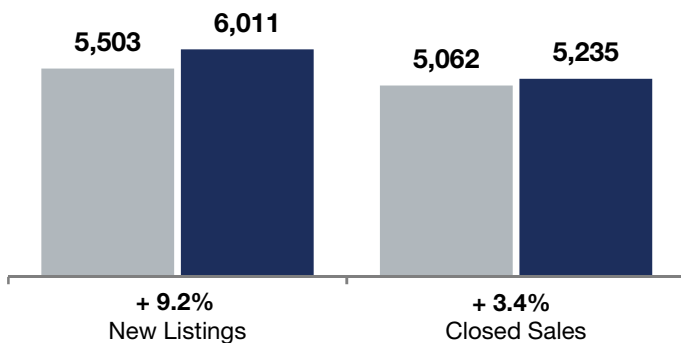
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

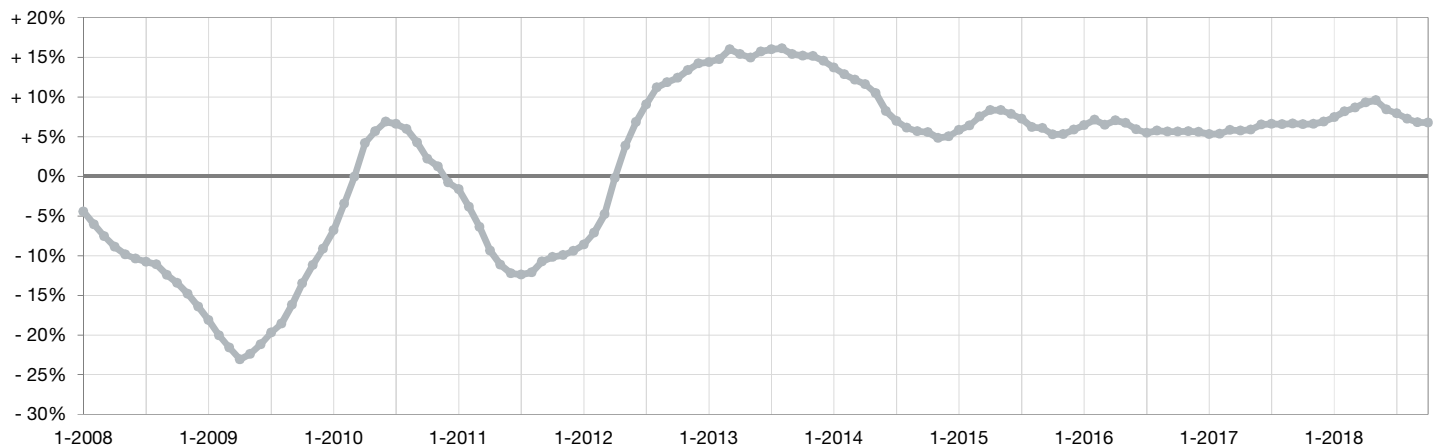
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.