

16-County Twin Cities Region

+ 1.3%

Change in
New Listings

+ 18.6%

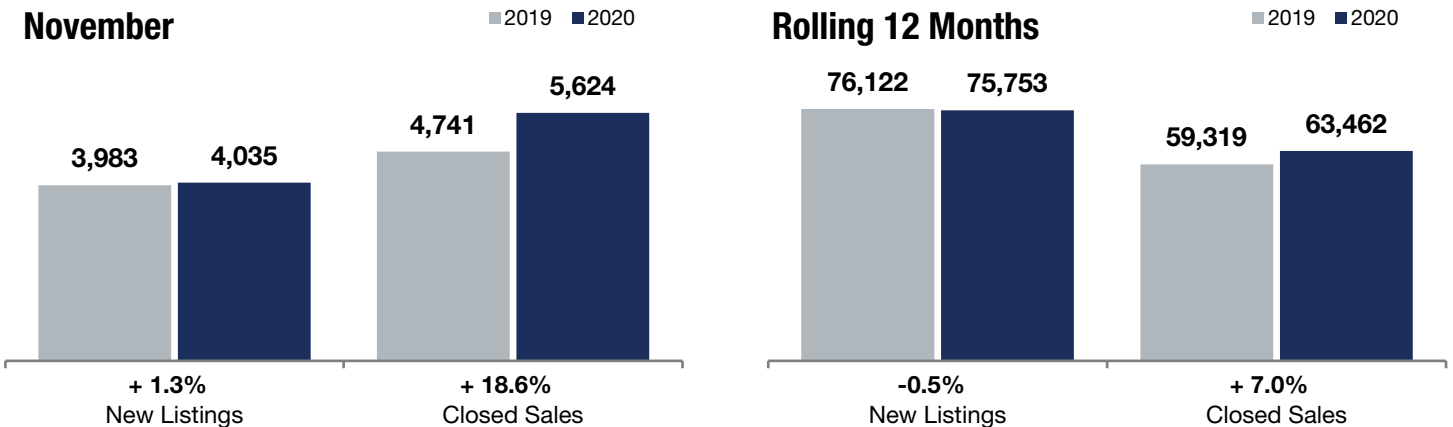
Change in
Closed Sales

+ 10.7%

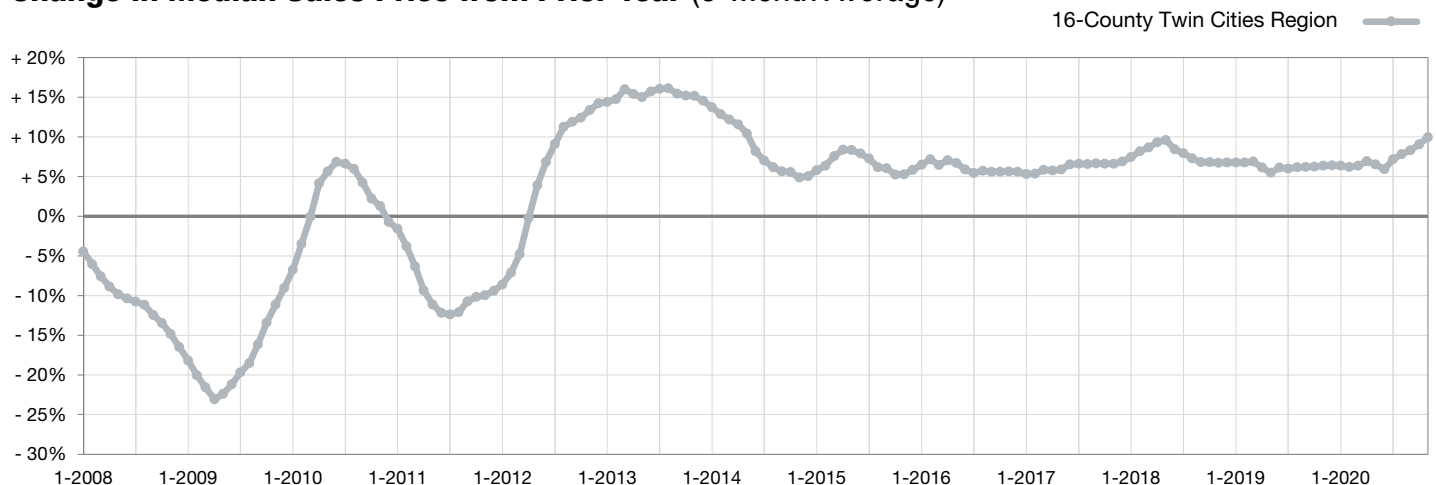
Change in
Median Sales Price

	November			Rolling 12 Months		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	3,983	4,035	+ 1.3%	76,122	75,753	-0.5%
Closed Sales	4,741	5,624	+ 18.6%	59,319	63,462	+ 7.0%
Median Sales Price*	\$280,000	\$310,000	+ 10.7%	\$280,000	\$302,500	+ 8.0%
Average Sales Price*	\$326,558	\$364,292	+ 11.6%	\$326,942	\$351,120	+ 7.4%
Price Per Square Foot*	\$161	\$173	+ 7.7%	\$160	\$168	+ 5.5%
Percent of Original List Price Received*	97.5%	100.2%	+ 2.8%	98.8%	99.6%	+ 0.8%
Days on Market Until Sale	51	34	-33.3%	49	44	-10.2%
Inventory of Homes for Sale	10,689	6,642	-37.9%	--	--	--
Months Supply of Inventory	2.1	1.2	-42.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.