

- 50.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

Beltrami

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	2	1	-50.0%	15	11	-26.7%
Closed Sales	1	0	-100.0%	13	9	-30.8%
Median Sales Price*	\$199,900	\$0	-100.0%	\$199,900	\$312,000	+ 56.1%
Average Sales Price*	\$199,900	\$0	-100.0%	\$217,115	\$298,222	+ 37.4%
Price Per Square Foot*	\$142	\$0	-100.0%	\$161	\$182	+ 13.1%
Percent of Original List Price Received*	100.0%	0.0%	-100.0%	103.5%	99.8%	-3.6%
Days on Market Until Sale	3	0	-100.0%	20	19	-5.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.6	--	--	--	--

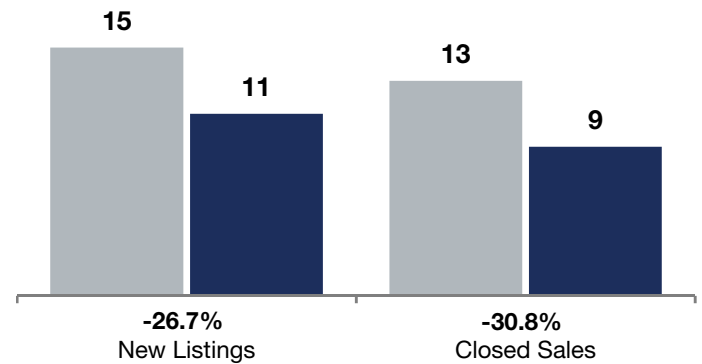
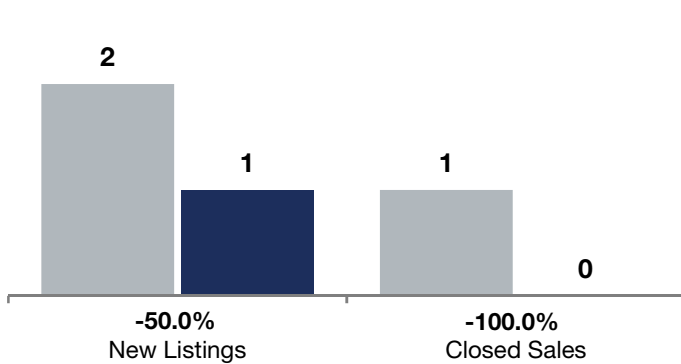
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

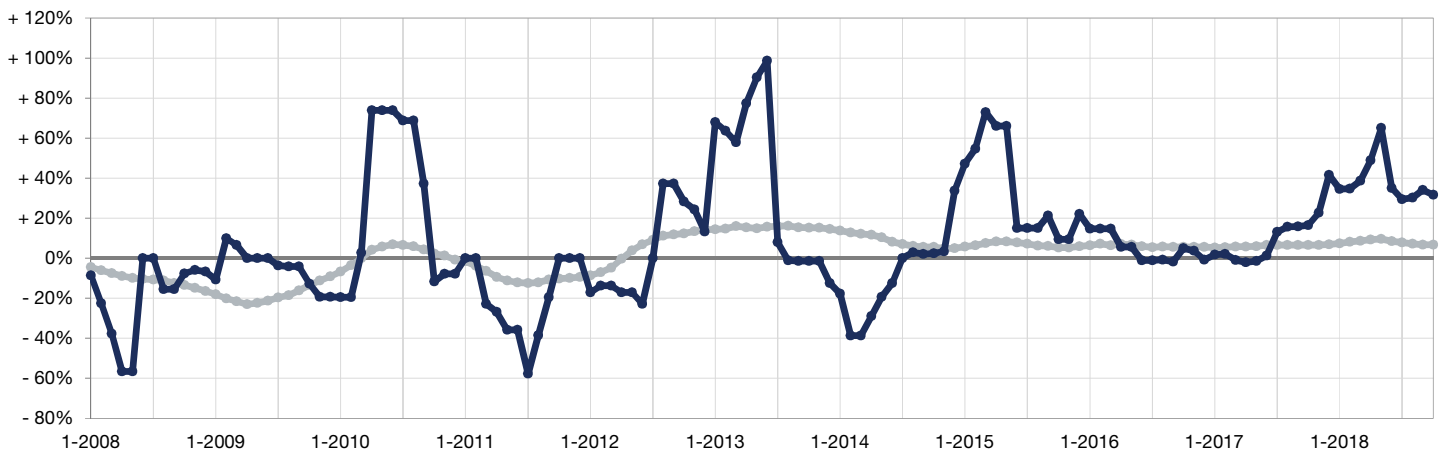
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — Beltrami



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.