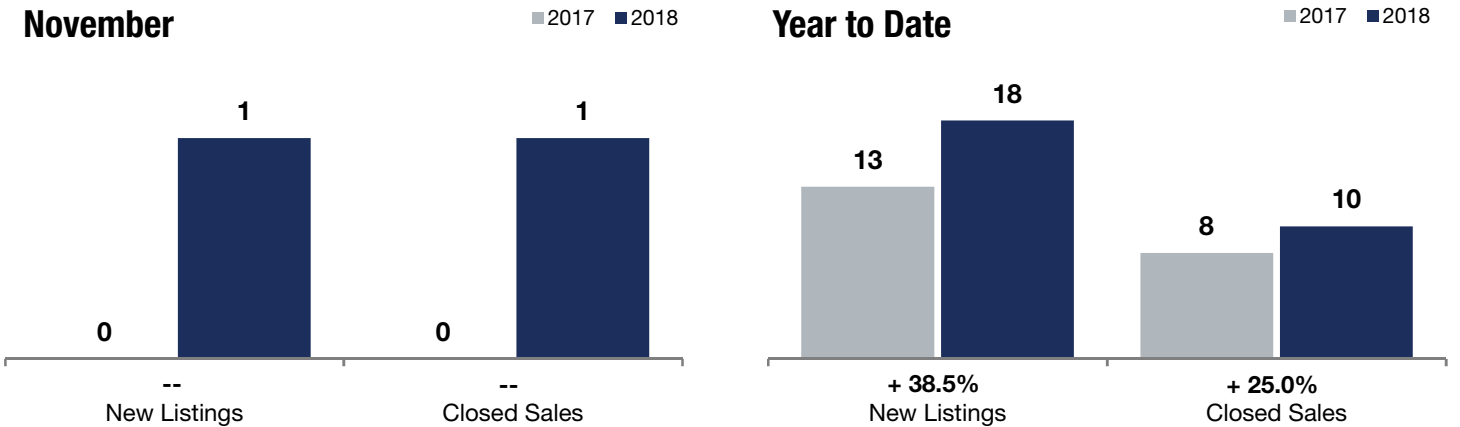


Birchwood Village

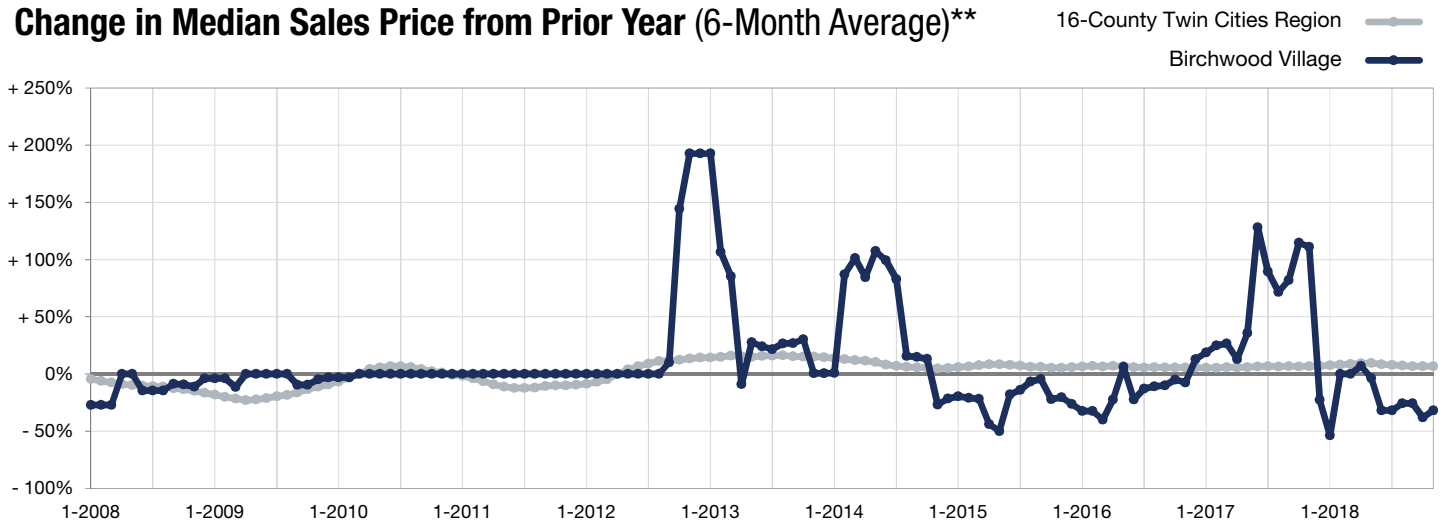
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
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	November			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	0	1	--	13	18	+ 38.5%
Closed Sales	0	1	--	8	10	+ 25.0%
Median Sales Price*	\$0	\$340,000	--	\$340,000	\$375,000	+ 10.3%
Average Sales Price*	\$0	\$340,000	--	\$508,143	\$387,650	-23.7%
Price Per Square Foot*	\$0	\$133	--	\$176	\$155	-12.0%
Percent of Original List Price Received*	0.0%	101.5%	--	97.5%	100.4%	+ 3.0%
Days on Market Until Sale	0	8	--	52	23	-55.8%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.