

**- 12.2%**

Change in  
New Listings

**- 18.8%**

Change in  
Closed Sales

**+ 16.0%**

Change in  
Median Sales Price

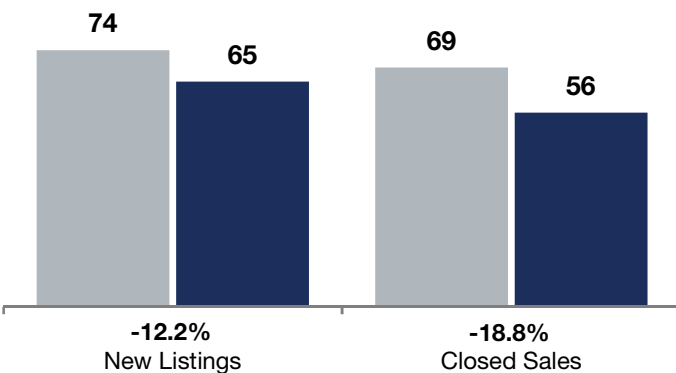
## Bloomington

|  | January   |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2018      | 2019             | + / -   | 2018         | 2019             | + / -   |
| New Listings                             | 74        | 65               | -12.2%  | 74           | 65               | -12.2%  |
| Closed Sales                             | 69        | 56               | -18.8%  | 69           | 56               | -18.8%  |
| Median Sales Price*                      | \$230,000 | <b>\$266,900</b> | + 16.0% | \$230,000    | <b>\$266,900</b> | + 16.0% |
| Average Sales Price*                     | \$252,589 | <b>\$278,168</b> | + 10.1% | \$252,589    | <b>\$278,168</b> | + 10.1% |
| Price Per Square Foot*                   | \$146     | <b>\$152</b>     | + 4.3%  | \$146        | <b>\$152</b>     | + 4.3%  |
| Percent of Original List Price Received* | 97.5%     | <b>95.7%</b>     | -1.8%   | 97.5%        | <b>95.7%</b>     | -1.8%   |
| Days on Market Until Sale                | 59        | <b>55</b>        | -6.8%   | 59           | <b>55</b>        | -6.8%   |
| Inventory of Homes for Sale              | 94        | <b>81</b>        | -13.8%  | --           | --               | --      |
| Months Supply of Inventory               | 0.9       | <b>0.8</b>       | -11.1%  | --           | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

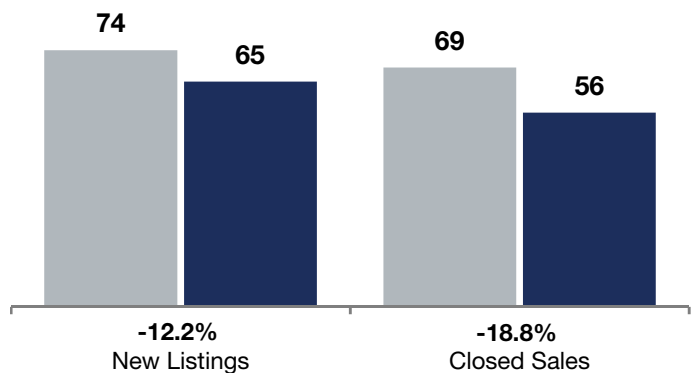
### January

■ 2018 ■ 2019



### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
Bloomington —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



## New Listings

|                  | 1-2018 | 1-2019 | + / -   | YTD 2018 | YTD 2019 | + / -   |
|------------------|--------|--------|---------|----------|----------|---------|
| East Bloomington | 22     | 21     | - 4.5%  | 22       | 21       | - 4.5%  |
| West Bloomington | 52     | 44     | - 15.4% | 52       | 44       | - 15.4% |

## Closed Sales

|                  | 1-2018 | 1-2019 | + / -   | YTD 2018 | YTD 2019 | + / -   |
|------------------|--------|--------|---------|----------|----------|---------|
| East Bloomington | 25     | 20     | - 20.0% | 25       | 20       | - 20.0% |
| West Bloomington | 44     | 36     | - 18.2% | 44       | 36       | - 18.2% |

## Median Sales Price

|                  | 1-2018    | 1-2019    | + / -   | YTD 2018  | YTD 2019  | + / -   |
|------------------|-----------|-----------|---------|-----------|-----------|---------|
| East Bloomington | \$224,900 | \$237,450 | + 5.6%  | \$224,900 | \$237,450 | + 5.6%  |
| West Bloomington | \$242,500 | \$296,450 | + 22.2% | \$242,500 | \$296,450 | + 22.2% |

## Days on Market Until Sale

|                  | 1-2018 | 1-2019 | + / -   | YTD 2018 | YTD 2019 | + / -   |
|------------------|--------|--------|---------|----------|----------|---------|
| East Bloomington | 50     | 53     | + 6.0%  | 50       | 53       | + 6.0%  |
| West Bloomington | 64     | 56     | - 12.5% | 64       | 56       | - 12.5% |

## Pct. Of Original Price Received

|                  | 1-2018 | 1-2019 | + / -  | YTD 2018 | YTD 2019 | + / -  |
|------------------|--------|--------|--------|----------|----------|--------|
| East Bloomington | 98.7%  | 97.3%  | - 1.4% | 98.7%    | 97.3%    | - 1.4% |
| West Bloomington | 96.9%  | 94.9%  | - 2.1% | 96.9%    | 94.9%    | - 2.1% |

## Inventory

## Months Supply

|                  | 1-2018 | 1-2019 | + / -   | 1-2018 | 1-2019 | + / -   |
|------------------|--------|--------|---------|--------|--------|---------|
| East Bloomington | 24     | 23     | - 4.2%  | 0.7    | 0.7    | 0.0%    |
| West Bloomington | 70     | 58     | - 17.1% | 1.0    | 0.8    | - 20.0% |