

+ 12.5%

+ 184.6%

- 9.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Buffalo

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	32	36	+ 12.5%	384	411	+ 7.0%
Closed Sales	13	37	+ 184.6%	274	317	+ 15.7%
Median Sales Price*	\$260,500	\$235,000	-9.8%	\$229,450	\$239,845	+ 4.5%
Average Sales Price*	\$275,492	\$262,347	-4.8%	\$250,598	\$265,576	+ 6.0%
Price Per Square Foot*	\$124	\$138	+ 11.4%	\$118	\$130	+ 10.1%
Percent of Original List Price Received*	97.6%	96.4%	-1.2%	98.0%	97.9%	-0.1%
Days on Market Until Sale	31	42	+ 35.5%	55	54	-1.8%
Inventory of Homes for Sale	74	67	-9.5%	--	--	--
Months Supply of Inventory	2.8	2.2	-21.4%	--	--	--

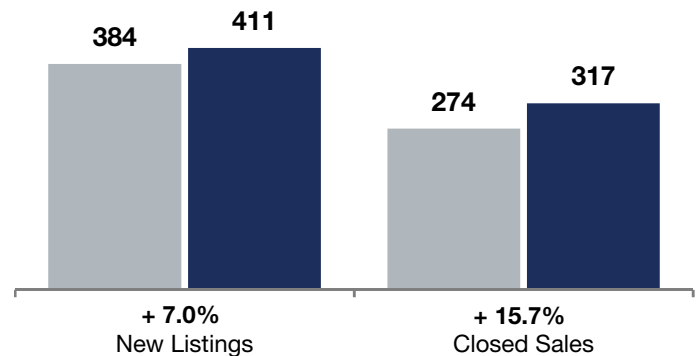
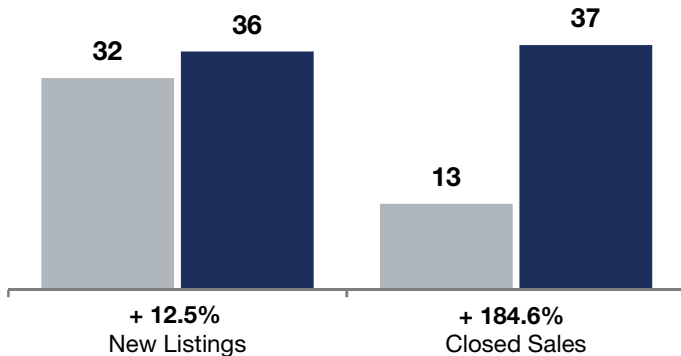
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Buffalo —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.