

Buffalo

- 56.7%

+ 36.4%

+ 5.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

January

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	30	13	-56.7%	30	13	-56.7%
Closed Sales	11	15	+ 36.4%	11	15	+ 36.4%
Median Sales Price*	\$233,500	\$247,000	+ 5.8%	\$233,500	\$247,000	+ 5.8%
Average Sales Price*	\$254,864	\$271,904	+ 6.7%	\$254,864	\$271,904	+ 6.7%
Price Per Square Foot*	\$137	\$127	-7.5%	\$137	\$127	-7.5%
Percent of Original List Price Received*	92.1%	95.9%	+ 4.1%	92.1%	95.9%	+ 4.1%
Days on Market Until Sale	114	102	-10.5%	114	102	-10.5%
Inventory of Homes for Sale	47	35	-25.5%	--	--	--
Months Supply of Inventory	1.7	1.2	-29.4%	--	--	--

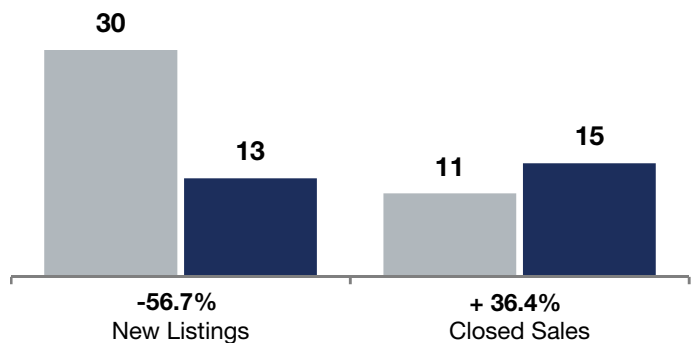
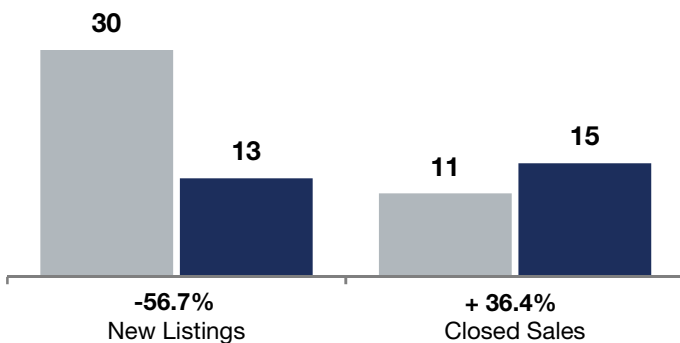
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

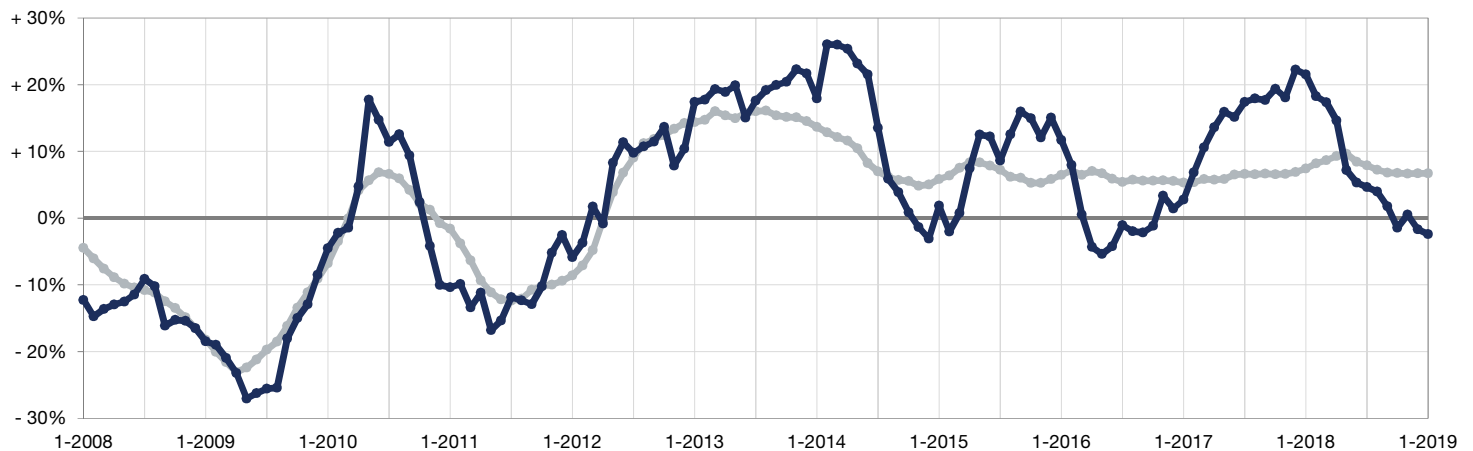
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Buffalo — Buffalo



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.