

+ 14.3%

+ 16.7%

+ 28.0%

Change in **New Listings** 

Change in Closed Sales

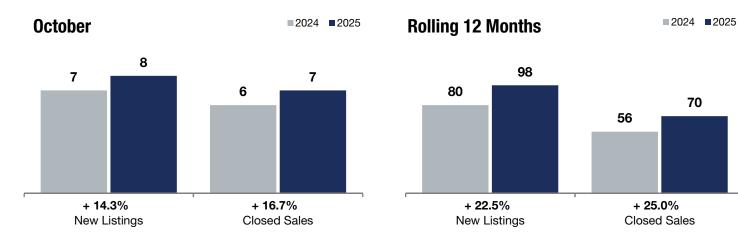
Change in Median Sales Price

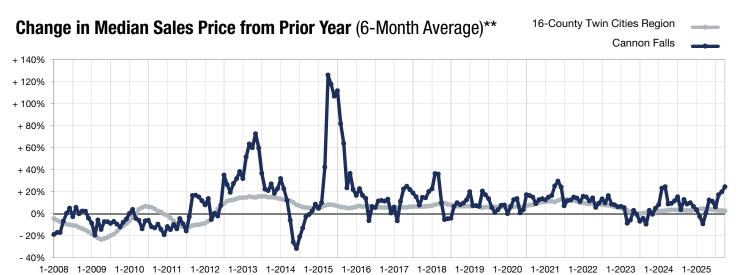
## **Cannon Falls**

## October Rolling 12 Months

|  | 2024      | 2025      | +/-     | 2024      | 2025      | +/-     |
|--|-----------|-----------|---------|-----------|-----------|---------|
| New Listings                             | 7         | 8         | + 14.3% | 80        | 98        | + 22.5% |
| Closed Sales                             | 6         | 7         | + 16.7% | 56        | 70        | + 25.0% |
| Median Sales Price*                      | \$312,500 | \$400,000 | + 28.0% | \$345,950 | \$361,375 | + 4.5%  |
| Average Sales Price*                     | \$432,417 | \$461,393 | + 6.7%  | \$404,562 | \$415,380 | + 2.7%  |
| Price Per Square Foot*                   | \$197     | \$180     | -8.8%   | \$194     | \$195     | + 0.5%  |
| Percent of Original List Price Received* | 95.5%     | 96.0%     | + 0.5%  | 97.3%     | 96.7%     | -0.6%   |
| Days on Market Until Sale                | 71        | 38        | -46.5%  | 57        | 63        | + 10.5% |
| Inventory of Homes for Sale              | 18        | 26        | + 44.4% |           |           |         |
| Months Supply of Inventory               | 3.7       | 4.4       | + 18.9% |           |           |         |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.