

- 20.0% **+ 120.0%** **+ 42.9%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Cannon Falls

	November			Rolling 12 Months		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	5	4	-20.0%	145	122	-15.9%
Closed Sales	5	11	+ 120.0%	98	87	-11.2%
Median Sales Price*	\$180,500	\$258,000	+ 42.9%	\$245,000	\$261,500	+ 6.7%
Average Sales Price*	\$249,680	\$266,080	+ 6.6%	\$274,547	\$267,107	-2.7%
Price Per Square Foot*	\$105	\$131	+ 24.0%	\$126	\$136	+ 8.4%
Percent of Original List Price Received*	96.6%	95.5%	-1.1%	96.0%	96.4%	+ 0.4%
Days on Market Until Sale	56	47	-16.1%	78	64	-17.9%
Inventory of Homes for Sale	31	28	-9.7%	--	--	--
Months Supply of Inventory	3.4	4.0	+ 17.6%	--	--	--

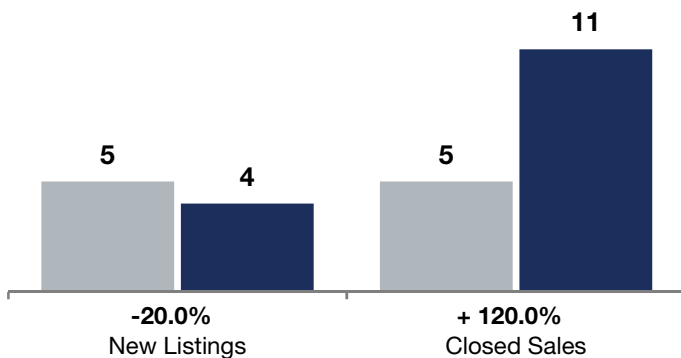
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2018 ■ 2019

Rolling 12 Months

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Cannon Falls —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.