

+ 25.0%

Change in
New Listings

+ 85.7%

Change in
Closed Sales

+ 13.5%

Change in
Median Sales Price

Circle Pines

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	8	10	+ 25.0%	92	108	+ 17.4%
Closed Sales	7	13	+ 85.7%	76	95	+ 25.0%
Median Sales Price*	\$185,000	\$210,000	+ 13.5%	\$191,050	\$210,000	+ 9.9%
Average Sales Price*	\$202,971	\$217,092	+ 7.0%	\$212,488	\$236,198	+ 11.2%
Price Per Square Foot*	\$125	\$139	+ 11.4%	\$124	\$134	+ 8.0%
Percent of Original List Price Received*	99.0%	99.4%	+ 0.4%	99.6%	99.9%	+ 0.3%
Days on Market Until Sale	44	19	-56.8%	33	22	-33.3%
Inventory of Homes for Sale	11	10	-9.1%	--	--	--
Months Supply of Inventory	1.5	1.1	-26.7%	--	--	--

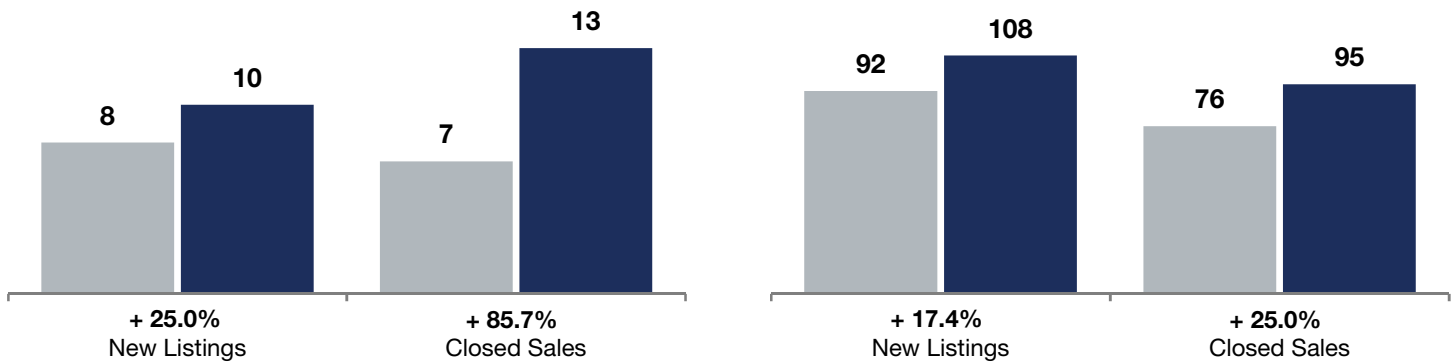
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

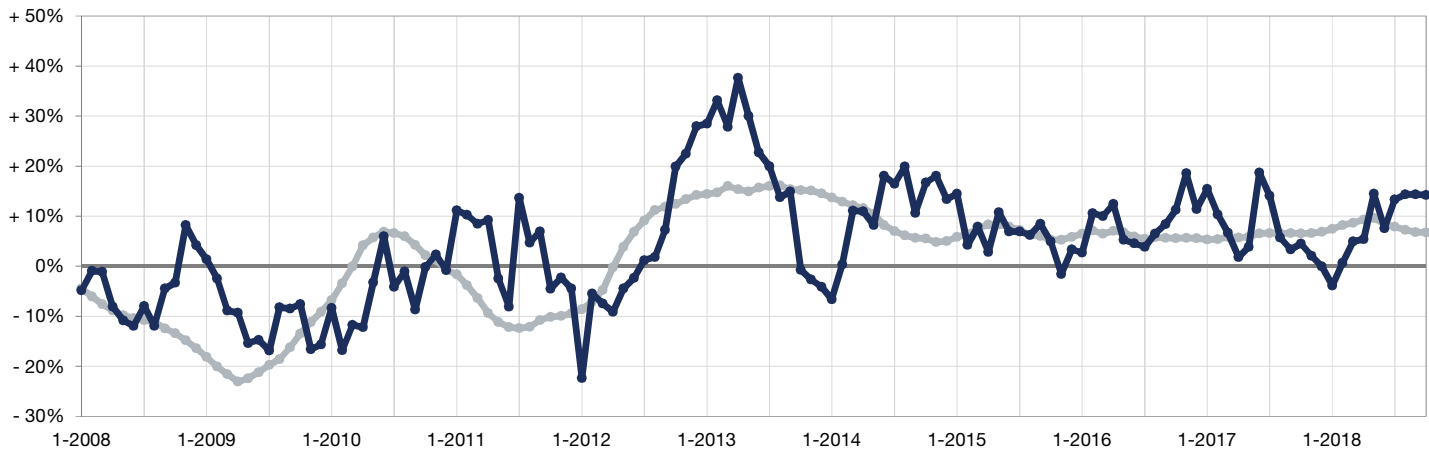
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Circle Pines —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.