

+ 400.0%

- 42.9%

- 66.8%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Cokato

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	1	5	+ 400.0%	63	92	+ 46.0%
Closed Sales	7	4	-42.9%	49	62	+ 26.5%
Median Sales Price*	\$314,700	\$104,500	-66.8%	\$157,000	\$159,900	+ 1.8%
Average Sales Price*	\$285,900	\$122,125	-57.3%	\$186,001	\$161,270	-13.3%
Price Per Square Foot*	\$126	\$161	+ 27.4%	\$105	\$112	+ 6.5%
Percent of Original List Price Received*	96.9%	92.3%	-4.7%	92.9%	92.4%	-0.5%
Days on Market Until Sale	56	66	+ 17.9%	76	108	+ 42.1%
Inventory of Homes for Sale	18	25	+ 38.9%	--	--	--
Months Supply of Inventory	4.3	4.3	0.0%	--	--	--

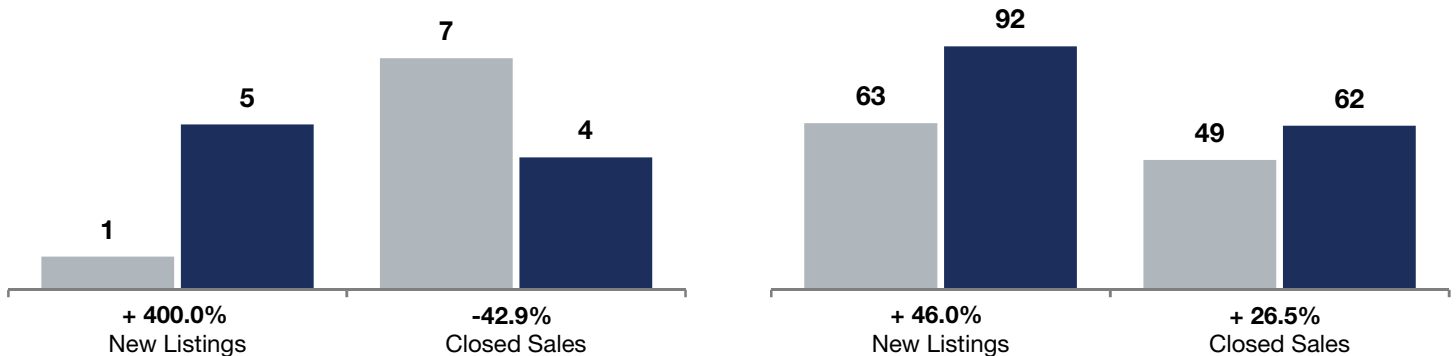
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

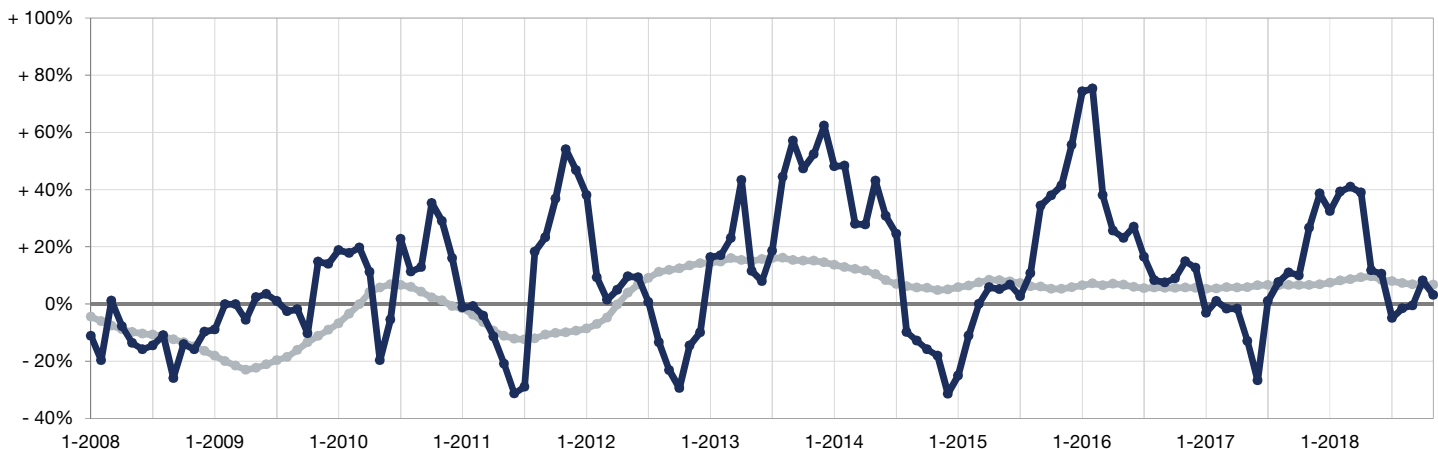
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Cokato — Cokato



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.