

Cologne

+ 75.0%

Change in
New Listings

- 70.0%

Change in
Closed Sales

- 36.0%

Change in
Median Sales Price

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	4	7	+ 75.0%	55	83	+ 50.9%
Closed Sales	10	3	-70.0%	45	58	+ 28.9%
Median Sales Price*	\$335,899	\$215,000	-36.0%	\$291,625	\$319,000	+ 9.4%
Average Sales Price*	\$306,678	\$259,000	-15.5%	\$281,384	\$317,930	+ 13.0%
Price Per Square Foot*	\$140	\$122	-13.2%	\$141	\$146	+ 3.6%
Percent of Original List Price Received*	99.2%	104.5%	+ 5.3%	99.3%	99.5%	+ 0.2%
Days on Market Until Sale	23	66	+ 187.0%	67	53	-20.9%
Inventory of Homes for Sale	17	15	-11.8%	--	--	--
Months Supply of Inventory	4.1	2.6	-36.6%	--	--	--

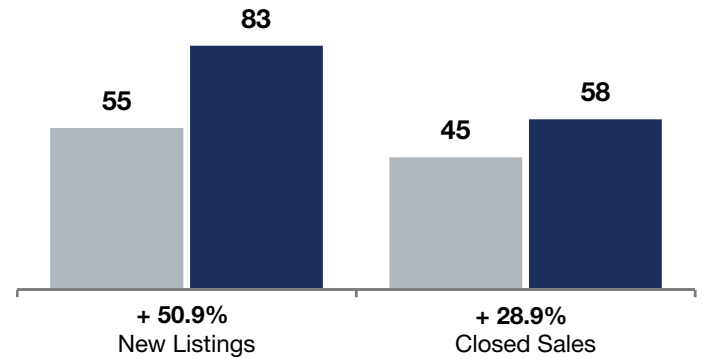
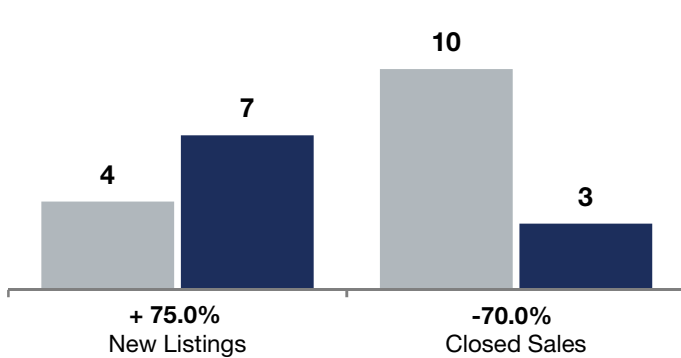
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

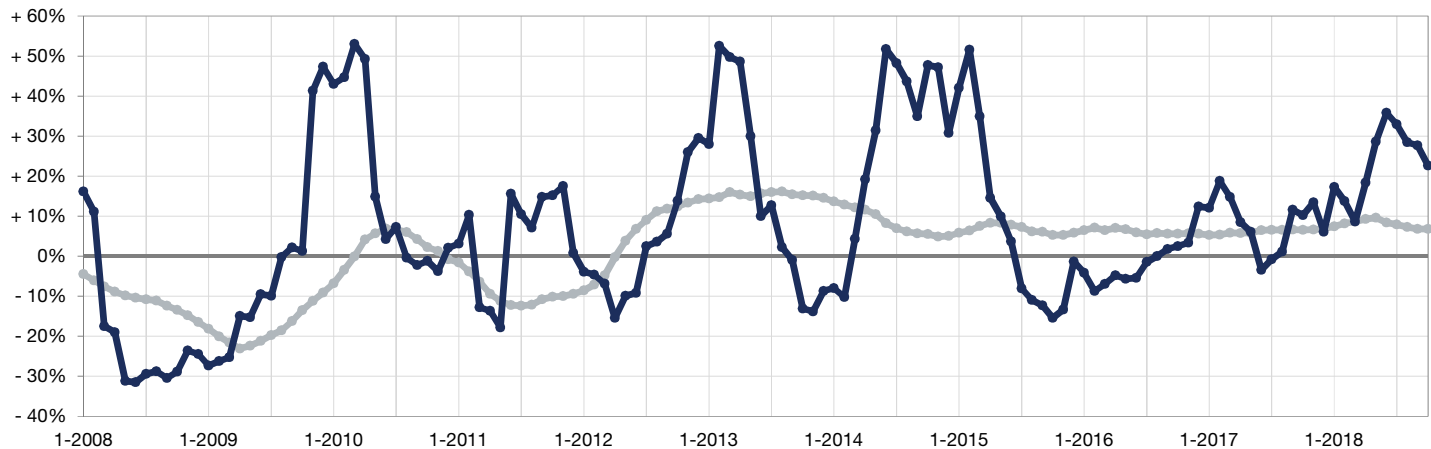
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Cologne — Cologne



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.