

- 14.0%

+ 10.7%

+ 14.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Columbia Heights

October

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	43	37	-14.0%	393	333	-15.3%
Closed Sales	28	31	+ 10.7%	301	269	-10.6%
Median Sales Price*	\$188,000	\$215,000	+ 14.4%	\$188,700	\$209,900	+ 11.2%
Average Sales Price*	\$184,889	\$216,678	+ 17.2%	\$187,371	\$205,318	+ 9.6%
Price Per Square Foot*	\$129	\$131	+ 1.1%	\$124	\$138	+ 11.3%
Percent of Original List Price Received*	100.2%	100.3%	+ 0.1%	100.0%	101.2%	+ 1.2%
Days on Market Until Sale	33	24	-27.3%	35	27	-22.9%
Inventory of Homes for Sale	62	41	-33.9%	--	--	--
Months Supply of Inventory	2.1	1.5	-28.6%	--	--	--

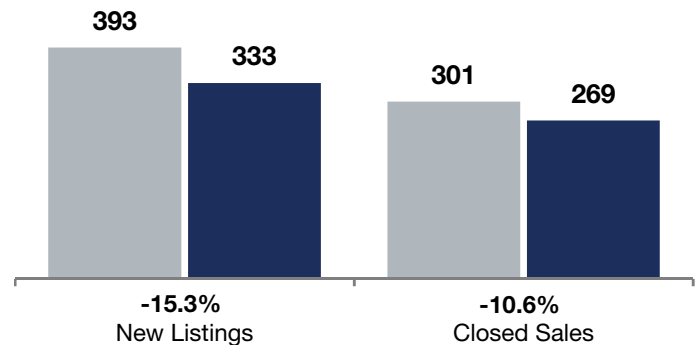
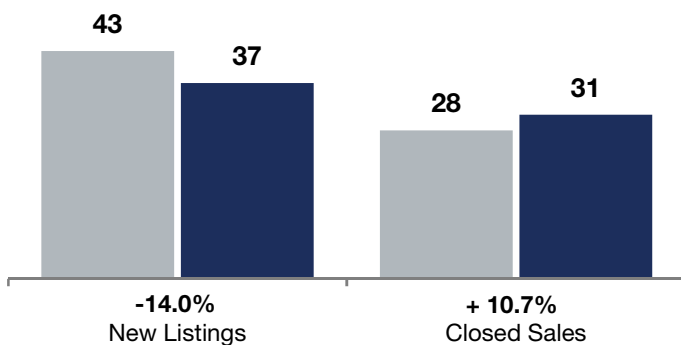
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

■ 2017 ■ 2018

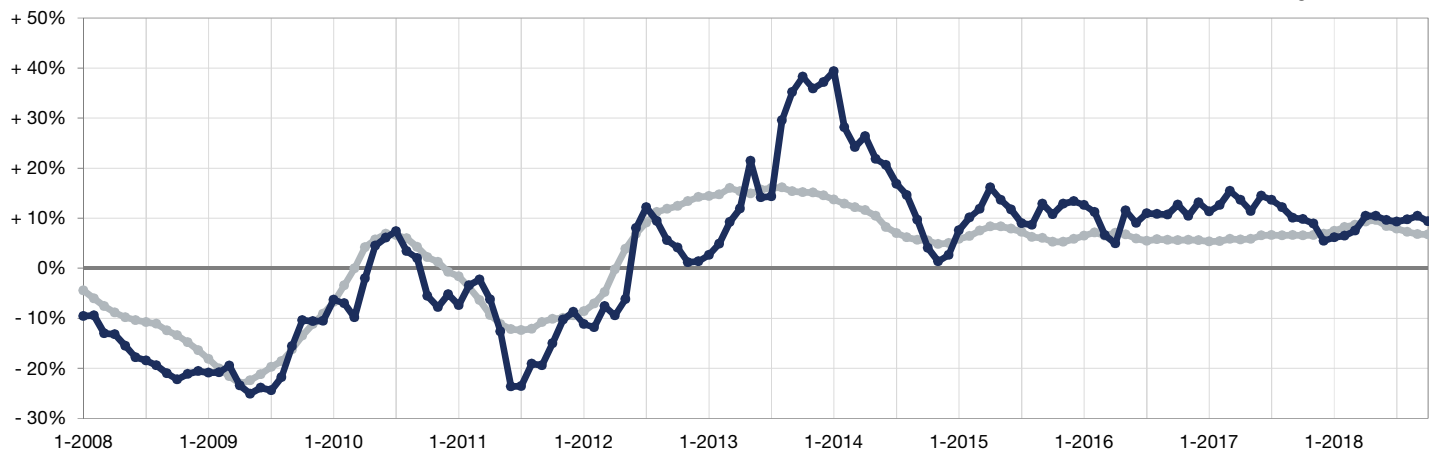
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Columbia Heights —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.