

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



Cottage Grove

- 11.1%

+ 42.5%

- 4.8%

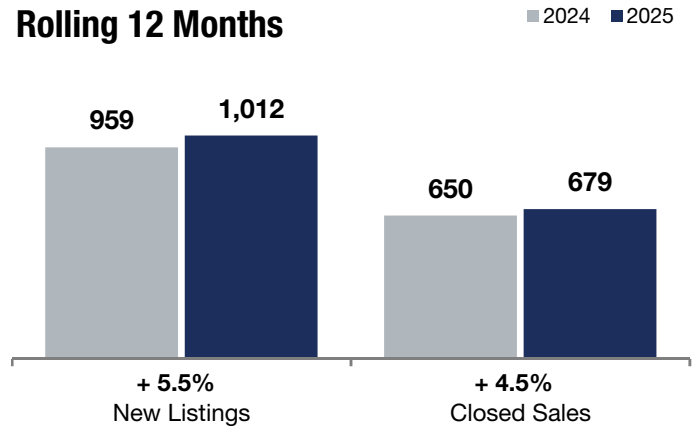
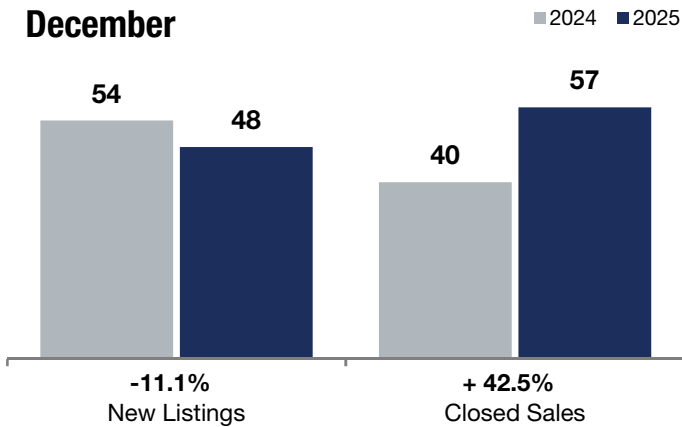
Change in
New Listings

Change in
Closed Sales

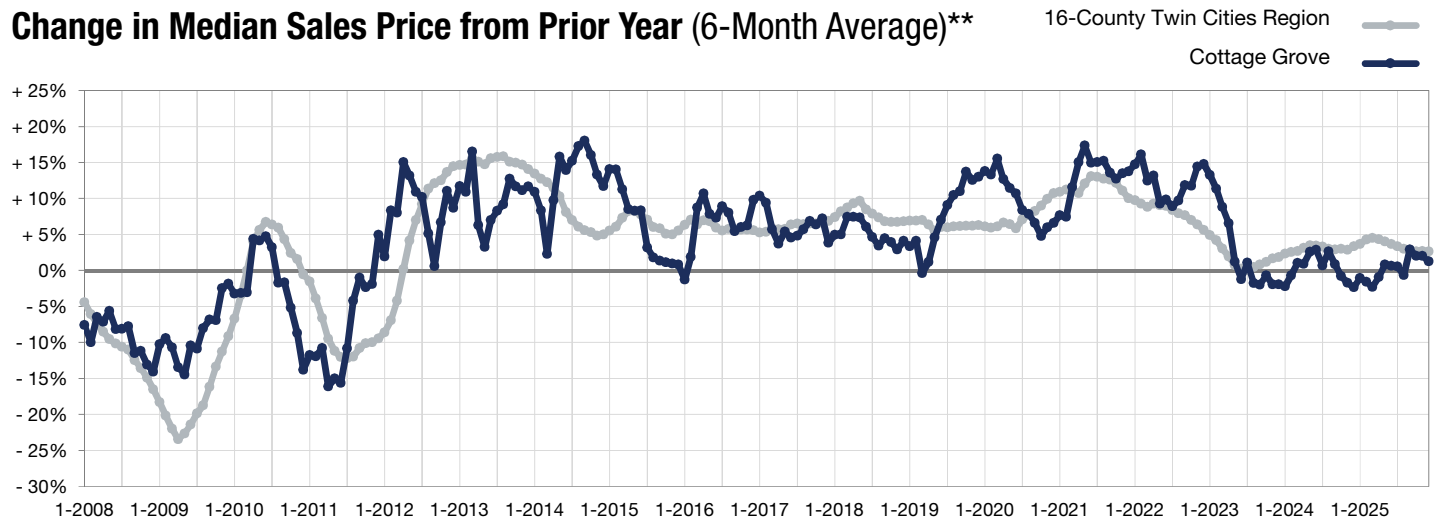
Change in
Median Sales Price

	December			Rolling 12 Months		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	54	48	-11.1%	959	1,012	+ 5.5%
Closed Sales	40	57	+ 42.5%	650	679	+ 4.5%
Median Sales Price*	\$419,950	\$400,000	-4.8%	\$397,000	\$399,900	+ 0.7%
Average Sales Price*	\$435,867	\$433,088	-0.6%	\$421,455	\$428,194	+ 1.6%
Price Per Square Foot*	\$185	\$191	+ 3.1%	\$195	\$199	+ 2.1%
Percent of Original List Price Received*	97.3%	96.8%	-0.5%	99.1%	99.0%	-0.1%
Days on Market Until Sale	44	54	+ 22.7%	42	43	+ 2.4%
Inventory of Homes for Sale	107	115	+ 7.5%	--	--	--
Months Supply of Inventory	2.0	2.1	+ 5.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.