

+ 7.1%

Change in
New Listings

- 18.5%

Change in
Closed Sales

- 9.0%

Change in
Median Sales Price

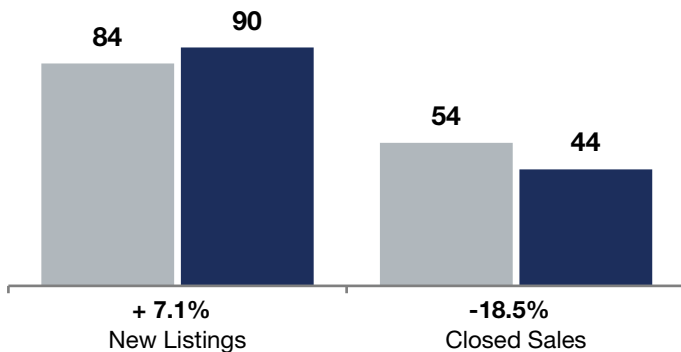
Cottage Grove

	September			Rolling 12 Months		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	84	90	+ 7.1%	855	933	+ 9.1%
Closed Sales	54	44	-18.5%	657	626	-4.7%
Median Sales Price*	\$407,450	\$370,750	-9.0%	\$390,000	\$399,900	+ 2.5%
Average Sales Price*	\$426,477	\$415,612	-2.5%	\$426,739	\$420,997	-1.3%
Price Per Square Foot*	\$183	\$192	+ 5.1%	\$198	\$195	-1.3%
Percent of Original List Price Received*	98.2%	97.4%	-0.8%	98.7%	98.9%	+ 0.2%
Days on Market Until Sale	46	41	-10.9%	41	42	+ 2.4%
Inventory of Homes for Sale	141	154	+ 9.2%	--	--	--
Months Supply of Inventory	2.7	3.0	+ 11.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

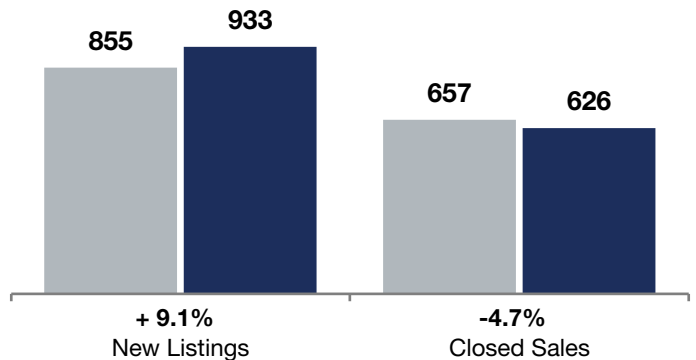
September

■ 2023 ■ 2024



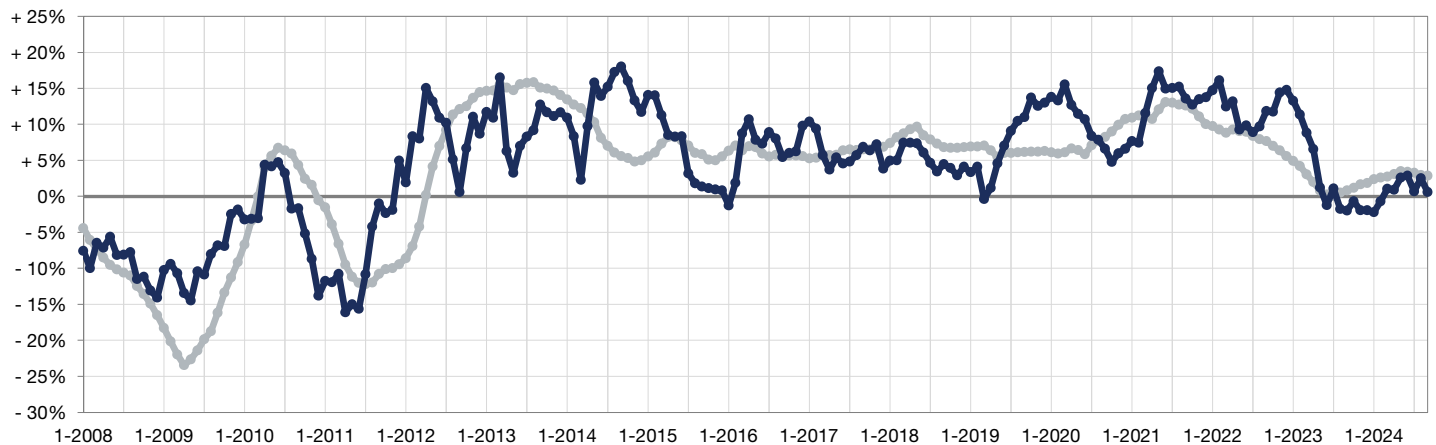
Rolling 12 Months

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Cottage Grove —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.