

Cottage Grove

+ 7.2%

Change in
New Listings

- 14.3%

Change in
Closed Sales

- 10.2%

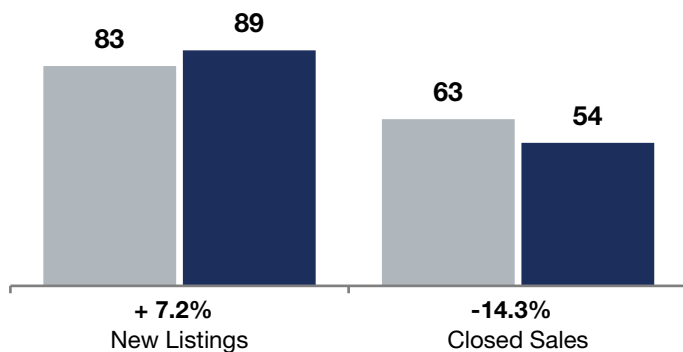
Change in
Median Sales Price

| | March | | | Rolling 12 Months | | |
|------------------------------------------|-----------|------------------|--------|-------------------|------------------|---------|
| | 2024 | 2025 | + / - | 2024 | 2025 | + / - |
| New Listings | 83 | 89 | + 7.2% | 859 | 1,012 | + 17.8% |
| Closed Sales | 63 | 54 | -14.3% | 617 | 667 | + 8.1% |
| Median Sales Price* | \$407,990 | \$366,500 | -10.2% | \$394,900 | \$394,900 | 0.0% |
| Average Sales Price* | \$413,363 | \$401,538 | -2.9% | \$424,486 | \$419,262 | -1.2% |
| Price Per Square Foot* | \$200 | \$195 | -2.4% | \$197 | \$195 | -1.3% |
| Percent of Original List Price Received* | 98.6% | 98.6% | 0.0% | 98.7% | 99.3% | + 0.6% |
| Days on Market Until Sale | 60 | 60 | 0.0% | 45 | 39 | -13.3% |
| Inventory of Homes for Sale | 104 | 103 | -1.0% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.8 | -10.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

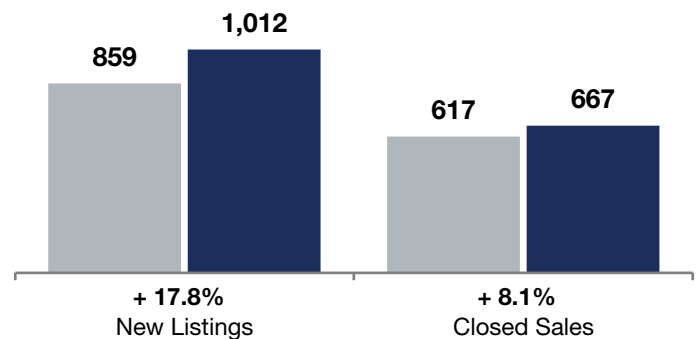
March

■ 2024 ■ 2025



Rolling 12 Months

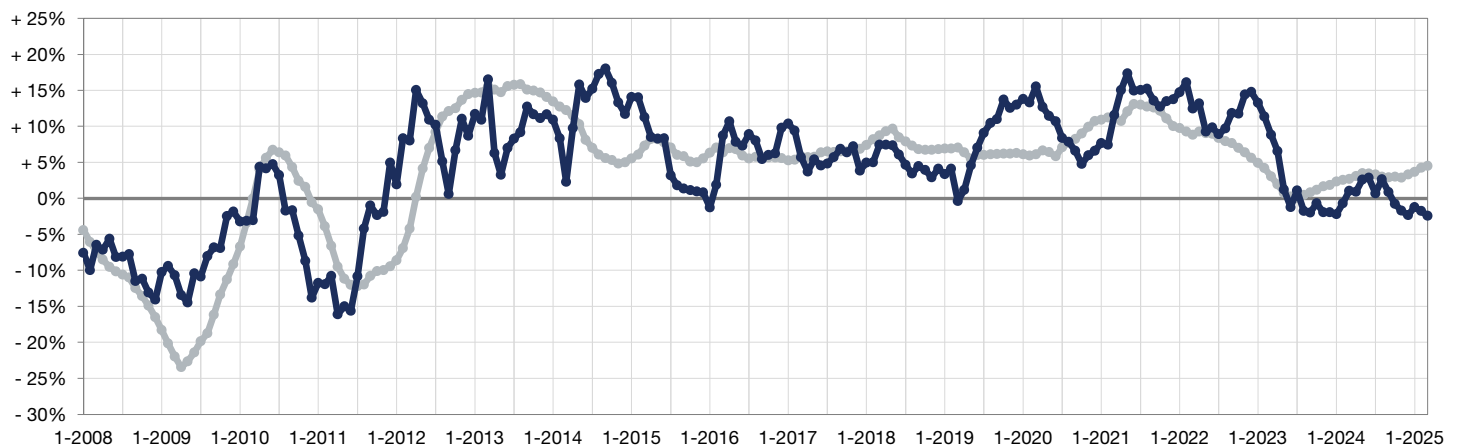
■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

Cottage Grove



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.