

# Local Market Update – January 2026

A RESEARCH TOOL PROVIDED BY MINNEAPOLIS AREA REALTORS®



+ 16.7% - 17.6% - 2.2%

## Crystal

	January		Change in New Listings	Change in Closed Sales		Change in Median Sales Price
	2025	2026	+ / -	2025	2026	+ / -
New Listings	18	21	+ 16.7%	348	394	+ 13.2%
Closed Sales	17	14	- 17.6%	298	308	+ 3.4%
Median Sales Price*	\$311,000	\$304,250	-2.2%	\$318,000	\$320,000	+ 0.6%
Average Sales Price*	\$334,194	\$315,259	-5.7%	\$325,051	\$321,916	-1.0%
Price Per Square Foot*	\$201	\$189	-5.8%	\$192	\$202	+ 5.0%
Percent of Original List Price Received*	99.2%	97.6%	-1.6%	100.5%	100.7%	+ 0.2%
Days on Market Until Sale	62	54	-12.9%	32	27	-15.6%
Inventory of Homes for Sale	26	34	+ 30.8%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

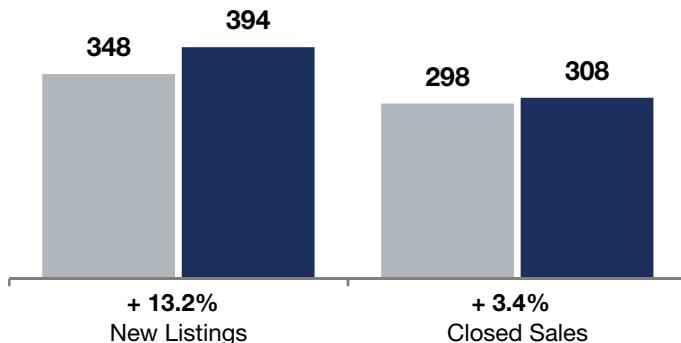
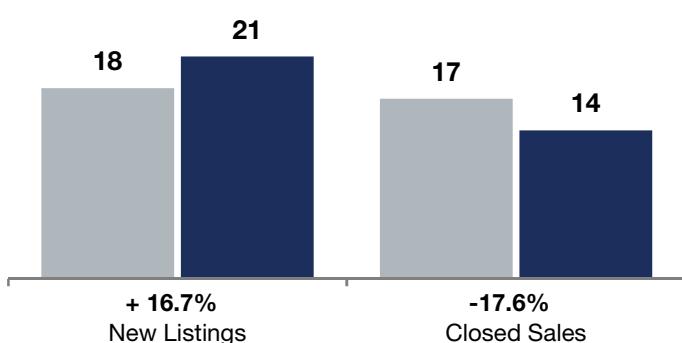
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January

■ 2025 ■ 2026

### Rolling 12 Months

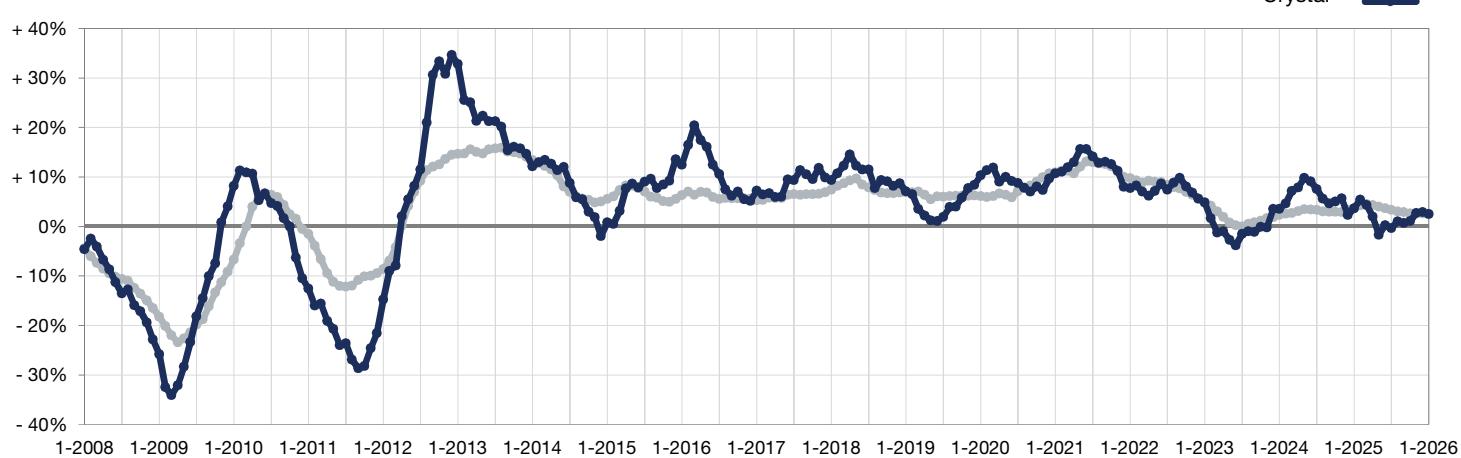
■ 2025 ■ 2026



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Crystal



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.