

Crystal

- 32.3%

Change in
New Listings

- 28.6%

Change in
Closed Sales

- 4.4%

Change in
Median Sales Price

January

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	31	21	-32.3%	31	21	-32.3%
Closed Sales	28	20	-28.6%	28	20	-28.6%
Median Sales Price*	\$211,200	\$201,950	-4.4%	\$211,200	\$201,950	-4.4%
Average Sales Price*	\$219,508	\$202,774	-7.6%	\$219,508	\$202,774	-7.6%
Price Per Square Foot*	\$135	\$130	-3.6%	\$135	\$130	-3.6%
Percent of Original List Price Received*	99.3%	96.5%	-2.8%	99.3%	96.5%	-2.8%
Days on Market Until Sale	40	50	+ 25.0%	40	50	+ 25.0%
Inventory of Homes for Sale	30	22	-26.7%	--	--	--
Months Supply of Inventory	0.7	0.6	-14.3%	--	--	--

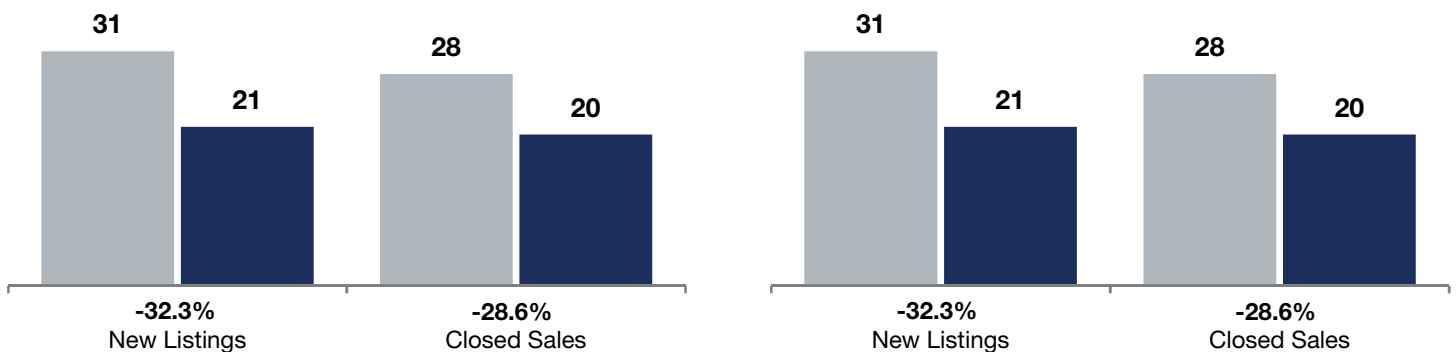
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2018 ■ 2019

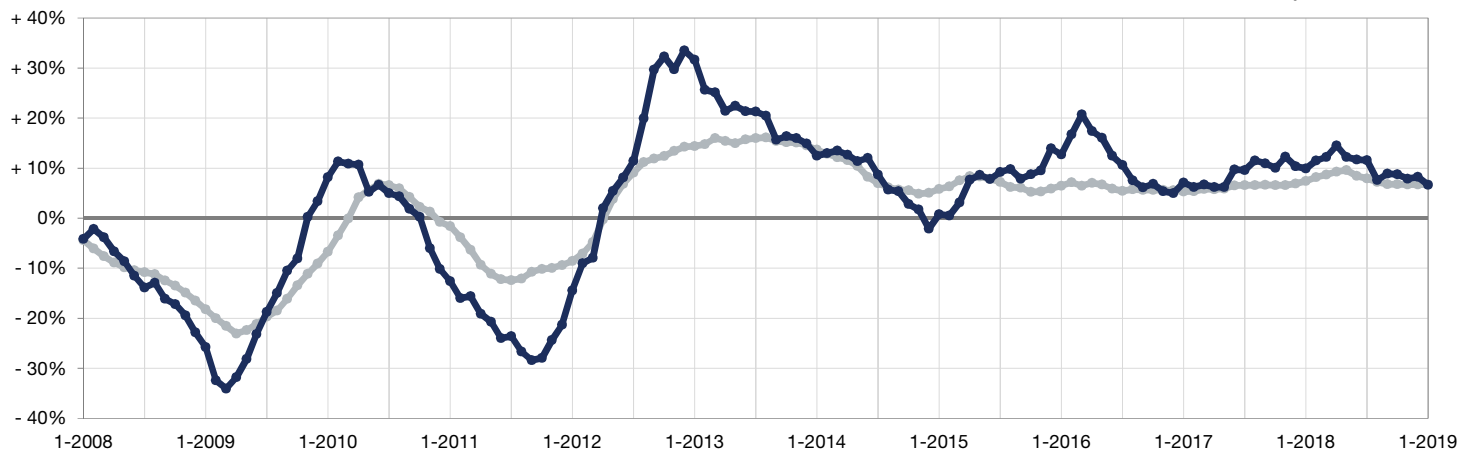
Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Crystal — Crystal



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.