

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association
of REALTORS®

Crystal

0.0%

+ 21.1%

+ 6.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

Year to Date

	2016	2017	+ / -	2016	2017	+ / -
New Listings	46	46	0.0%	483	461	-4.6%
Closed Sales	38	46	+ 21.1%	376	379	+ 0.8%
Median Sales Price*	\$183,000	\$195,000	+ 6.6%	\$186,925	\$205,000	+ 9.7%
Average Sales Price*	\$179,097	\$200,682	+ 12.1%	\$188,843	\$211,333	+ 11.9%
Price Per Square Foot*	\$122	\$137	+ 12.0%	\$116	\$127	+ 9.1%
Percent of Original List Price Received*	99.0%	97.7%	-1.3%	99.2%	99.9%	+ 0.7%
Days on Market Until Sale	32	30	-6.3%	44	34	-22.7%
Inventory of Homes for Sale	76	55	-27.6%	--	--	--
Months Supply of Inventory	1.9	1.3	-31.6%	--	--	--

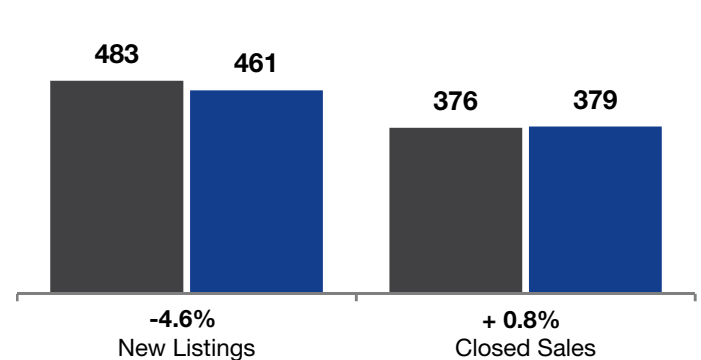
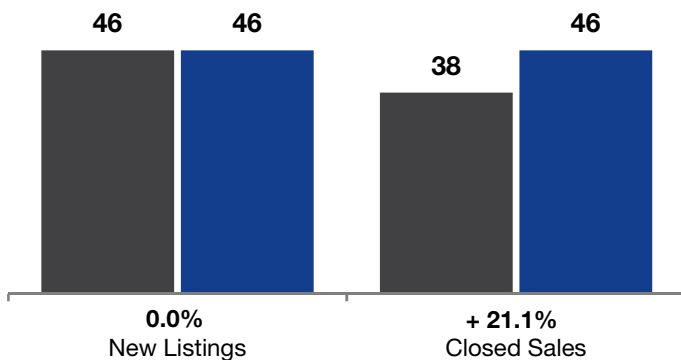
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2016 ■ 2017

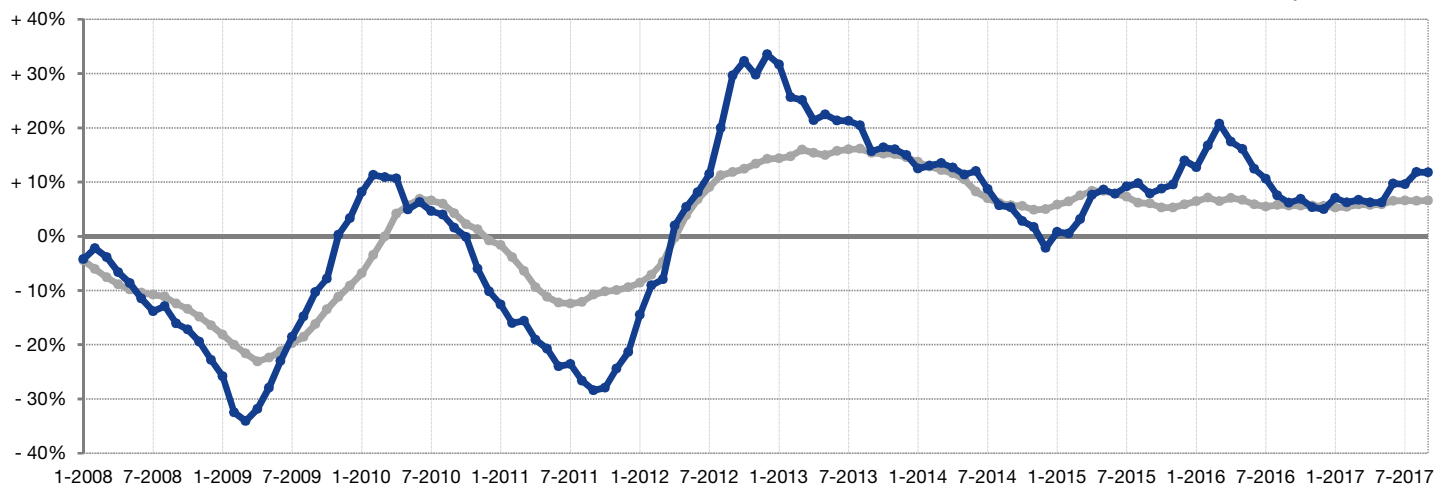
Year to Date

■ 2016 ■ 2017



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Crystal —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 9, 2017. All data from NorthstarMLS. | Powered by ShowingTime.