

## Crystal

**- 14.3%**

Change in  
New Listings

**- 18.8%**

Change in  
Closed Sales

**+ 3.6%**

Change in  
Median Sales Price

### October

### Rolling 12 Months

	2022	2023	+ / -	2022	2023	+ / -
New Listings	28	24	-14.3%	447	375	-16.1%
Closed Sales	32	26	-18.8%	435	353	-18.9%
Median Sales Price*	\$280,000	\$290,000	+ 3.6%	\$300,000	\$297,000	-1.0%
Average Sales Price*	\$292,416	\$293,319	+ 0.3%	\$300,915	\$300,021	-0.3%
Price Per Square Foot*	\$184	\$191	+ 4.1%	\$186	\$187	+ 0.6%
Percent of Original List Price Received*	100.1%	99.2%	-0.9%	102.5%	101.4%	-1.1%
Days on Market Until Sale	21	20	-4.8%	22	24	+ 9.1%
Inventory of Homes for Sale	41	35	-14.6%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

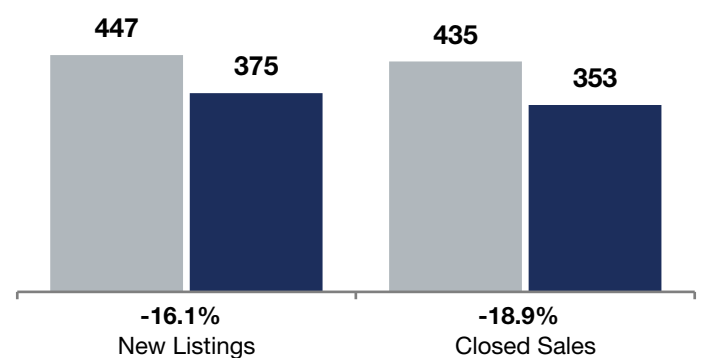
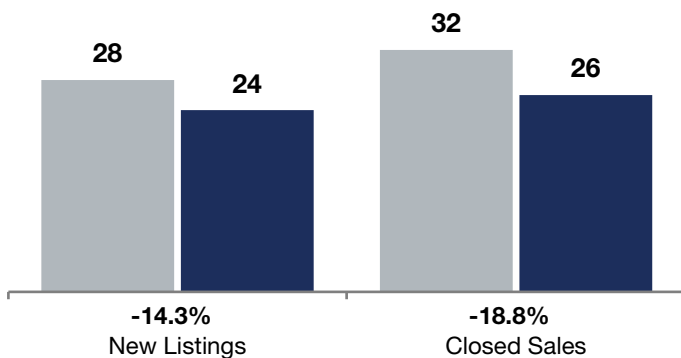
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2022 ■ 2023

### Rolling 12 Months

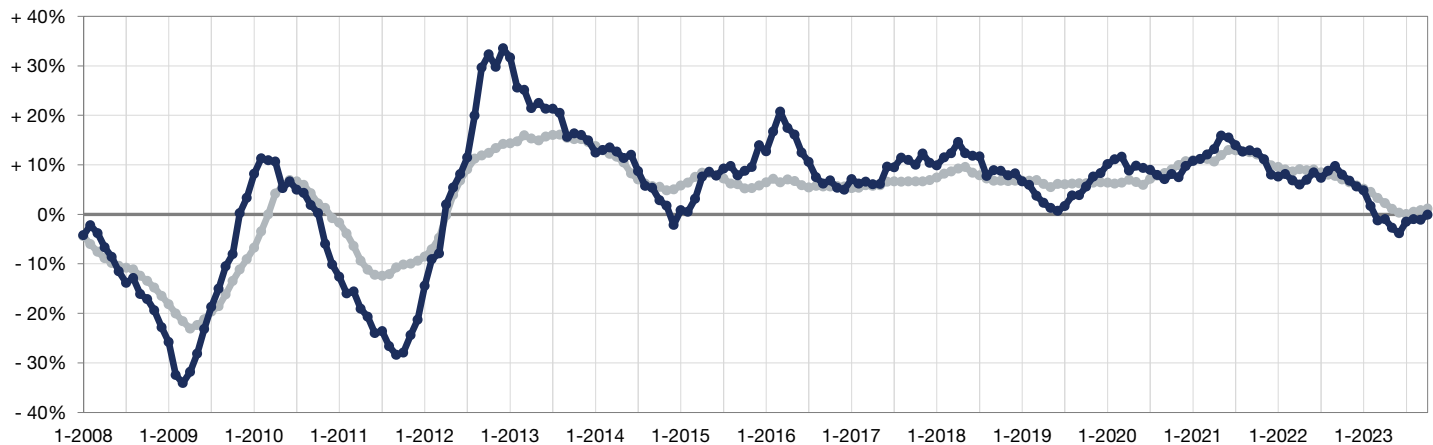
■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Crystal



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.