

Local Market Update – January 2018

A RESEARCH TOOL PROVIDED BY THE MINNEAPOLIS AREA ASSOCIATION OF REALTORS®



MINNEAPOLIS AREA Association
of REALTORS®

Crystal

+ 6.9%

Change in
New Listings

+ 21.7%

Change in
Closed Sales

+ 11.1%

Change in
Median Sales Price

January

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	29	31	+ 6.9%	29	31	+ 6.9%
Closed Sales	23	28	+ 21.7%	23	28	+ 21.7%
Median Sales Price*	\$190,100	\$211,200	+ 11.1%	\$190,100	\$211,200	+ 11.1%
Average Sales Price*	\$191,190	\$219,508	+ 14.8%	\$191,190	\$219,508	+ 14.8%
Price Per Square Foot*	\$109	\$135	+ 24.0%	\$109	\$135	+ 24.0%
Percent of Original List Price Received*	96.3%	99.3%	+ 3.1%	96.3%	99.3%	+ 3.1%
Days on Market Until Sale	76	40	-47.4%	76	40	-47.4%
Inventory of Homes for Sale	41	24	-41.5%	--	--	--
Months Supply of Inventory	1.0	0.6	-40.0%	--	--	--

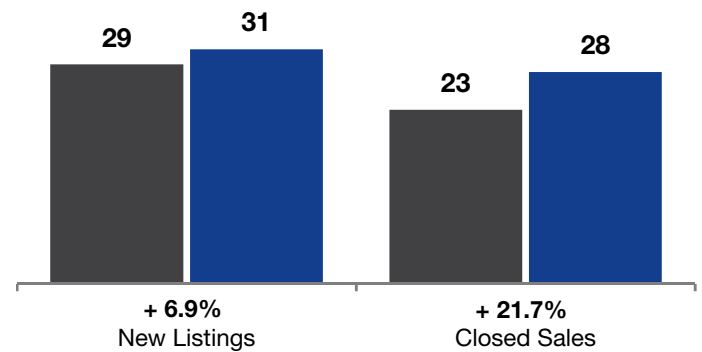
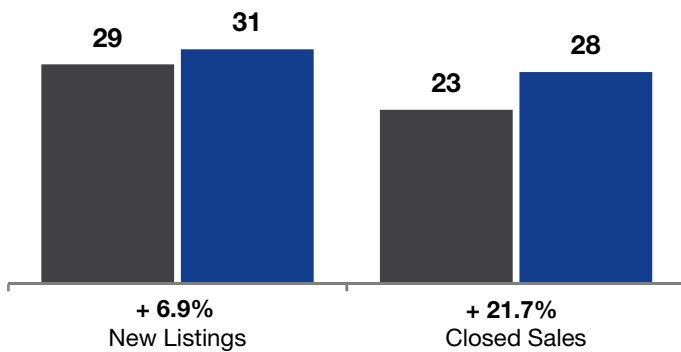
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2017 ■ 2018

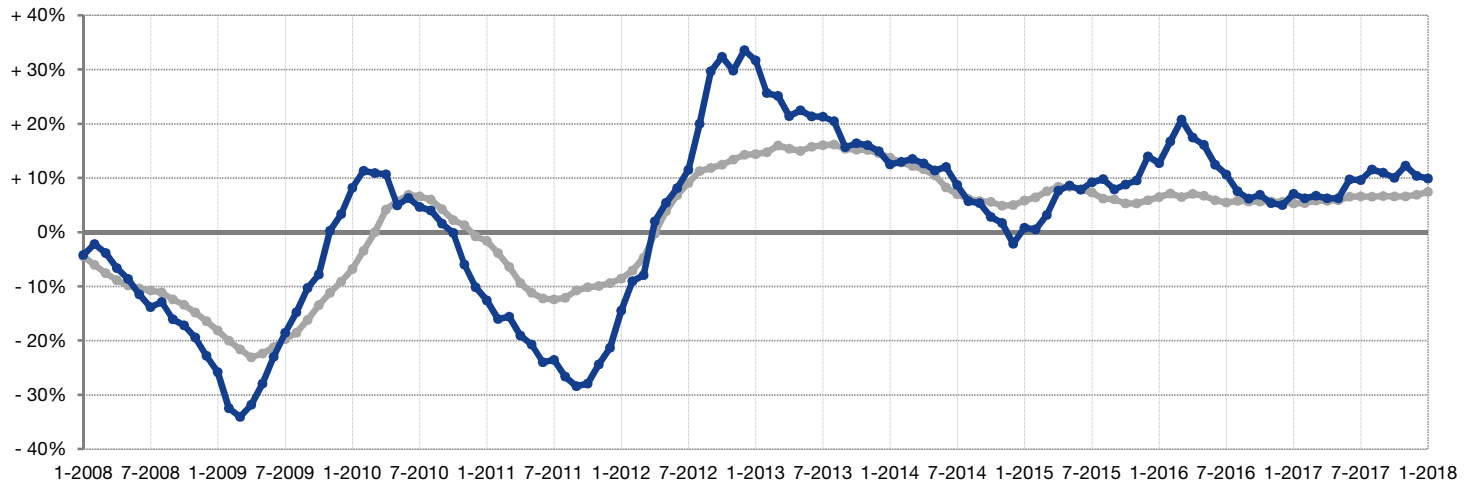
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Crystal —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 8, 2018. All data from NorthstarMLS. | Powered by ShowingTime.