

**Rolling 12 Months** 

- 44.9%

+ 36.4%

+ 10.8%

Change in **New Listings** 

June

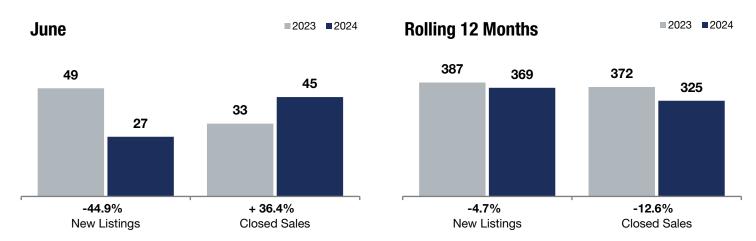
Change in Closed Sales

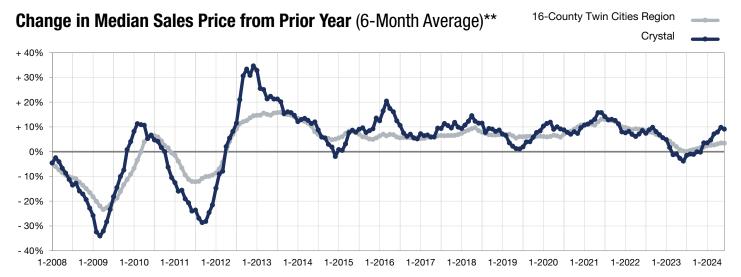
Change in Median Sales Price

## **Crystal**

		Gaile			rioning 12 months		
	2023	2024	+/-	2023	2024	+/-	
New Listings	49	27	-44.9%	387	369	-4.7%	
Closed Sales	33	45	+ 36.4%	372	325	-12.6%	
Median Sales Price*	\$295,000	\$327,000	+ 10.8%	\$296,000	\$312,500	+ 5.6%	
Average Sales Price*	\$297,767	\$318,586	+ 7.0%	\$298,373	\$317,406	+ 6.4%	
Price Per Square Foot*	\$198	\$192	-3.1%	\$186	\$189	+ 2.0%	
Percent of Original List Price Received*	104.6%	101.6%	-2.9%	100.9%	100.5%	-0.4%	
Days on Market Until Sale	20	23	+ 15.0%	25	26	+ 4.0%	
Inventory of Homes for Sale	20	32	+ 60.0%				
Months Supply of Inventory	0.7	1.2	+ 71.4%				

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.